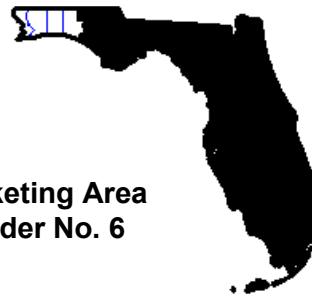


# FLORIDA Fluid Milk Report

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Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

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## Dairy Producers Can Enroll for 2018 Coverage, Secretary Allows Producers to Opt Out

The U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) today announced that starting Sept. 1, 2017, dairy producers can enroll for 2018 coverage in the Margin Protection Program (MPP-Dairy). Secretary Sonny Perdue has utilized additional flexibility this year by providing dairy producers the option of opting out of the program for 2018. “Secretary Perdue is using his authority to allow producers to withdraw from the MPP Dairy Program and not pay the annual administrative fee for 2018,” said Acting Deputy Under Secretary for Farm Production and Conservation Rob Johansson. “The decision is in response to requests by the dairy industry and a number of MPP-Dairy program participants.”

To opt out, a producer should not sign up during the annual registration period. By opting out, a producer would not receive any MPP-Dairy benefits if payments are triggered for 2018. Full details will be included in a subsequent Federal Register Notice. The decision would be for 2018 only and is not retroactive. The voluntary program, established by the 2014 Farm Bill, provides financial assistance to participating dairy producers when the margin – the difference between the price of milk and feed costs – falls below the coverage level selected by the producer.

MPP-Dairy gives participating dairy producers the flexibility to select coverage levels best suited for their operation. Enrollment ends on Dec. 15, 2017, for coverage in calendar year 2018. Participating farmers will remain in the program through Dec. 31, 2018, and pay a minimum \$100 administrative fee for 2018 coverage. Producers have the option of selecting a different coverage level from the previous coverage year during open enrollment. Dairy operations enrolling in the program must meet conservation compliance provisions and cannot participate in the Livestock Gross Margin Dairy Insurance (continued on pg. 4)

## Uniform Price Down Slightly

The uniform price in Hillsborough County, Florida, was \$21.43 per hundredweight for milk at 3.5 percent butterfat for the month of August. This is a decrease of \$0.02 compared with the previous month and an increase of \$1.92 from August 2016.

Class I utilization was 84.22 percent in August. This is an increase of 0.78 percent compared to last month and is an increase of 0.08 percent compared with August 2016.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in July 2017 was 18.24 billion pounds, 1.8 percent higher than July of last year and 2.2 percent lower compared with June 2017 on a daily average basis. Total cheese output (excluding cottage cheese) was 1.03 billion pounds, 1.0 percent above July 2016 but 3.5 percent below June 2017 on a daily average basis. Butter production was 137 million pounds, 1.6 percent above July 2016 but 5.2 percent below June 2017 on a daily average basis.

Nonfat dry milk powder production was 148.0 million pounds in July, down 1.6 percent from July of last year and 12.1 percent lower than June 2017 on a daily average basis. Total dry whey production was 99.2 million pounds in July, 21.0 percent higher than July 2016 and 9.0 percent higher than the previous month on a daily average basis. Whey protein concentrates production was 41.7 million pounds in July, 8.5 percent above July 2016 and 0.9 percent lower than June 2017 on a daily average basis.

July’s milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to 1 pound of whole milk, was 2.29, down from the 2.31 price ratio from the prior month.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - AUGUST 2017**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	49.41%	3,933,270	\$2.9719	\$ 11,689,285.11
Class I Differential at Location				10,115,218.51
Class II Butterfat	44.58%	3,548,938	\$3.0179	10,710,339.98
Class III Butterfat	2.03%	161,492	\$3.0109	573,723.34
Class IV Butterfat	3.98%	316,806	\$3.0109	953,871.19
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,960,506</b>		<b>\$ 24,059,833.33</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$3.0224</b>	

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	85.57%	177,294,289	\$6.55 /cwt.	\$ 11,612,775.93
Class I Butterfat	49.41%	3,933,270	\$2.9719 /lb.	11,689,285.11
Class I Differential at Location		181,227,559		10,115,218.51
<b>Total Class I Milk</b>	<b>84.22%</b>	<b>181,227,559</b>		<b>\$ 33,417,279.55</b>
Class II Skim Milk	11.45%	23,722,297	\$7.25 /cwt.	\$ 1,719,866.54
Class II Butterfat	44.58%	3,548,938	\$3.0179 /lb.	10,710,339.98
<b>Total Class II Milk</b>	<b>12.68%</b>	<b>27,271,235</b>		<b>\$ 12,430,206.52</b>
Class III Skim Milk	1.94%	4,025,741	\$6.25 /cwt.	\$ 251,608.83
Class III Butterfat	2.03%	161,492	\$3.0109 /lb.	486,236.28
<b>Total Class III Milk</b>	<b>1.95%</b>	<b>4,187,233</b>		<b>\$ 737,845.11</b>
Class IV Skim Milk	1.04%	2,149,645	\$6.29 /cwt.	\$ 135,212.67
Class IV Butterfat	3.98%	316,806	\$3.0109 /lb.	953,871.19
<b>Total Class IV Milk</b>	<b>1.15%</b>	<b>2,466,451</b>		<b>\$ 1,089,083.86</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>215,152,478</b>		<b>\$ 47,674,415.04</b>

**Adjustments**

Overage and Other Source	\$0.00
Inventory Adjustments	\$8,366.94
Producer butterfat at uniform butterfat price	(\$24,059,833.33)
Location Adjustments to Producers	(\$329,275.82)
1/2 Unobligated Balance in P.S.F.	\$83,657.10
<b>Adjusted Pool Value</b>	<b>\$ 11.28293</b>
Reserve for Producer Settlement Fund	\$ 0.04293
	<b>\$23,377,329.93</b>
	\$88,952.28

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$11.24**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$21.43\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	AUG 2017	SEPT 2017	JULY 2017	AUG 2017	AUG 2017
Appalachian (Charlotte)	\$ 20.12	\$ 20.11	\$ 19.35	\$ 19.53	71.62%
Arizona (Phoenix)	\$ 19.07	\$ 19.06	\$ 17.02	\$ 17.40	27.13%
Central (Kansas City)	\$ 18.72	\$ 18.71	\$ 16.52	\$ 17.13	28.61%
<b>Florida (Tampa)</b>	<b>\$ 22.12</b>	<b>\$ 22.11</b>	<b>\$ 21.45</b>	<b>\$ 21.43</b>	<b>84.22%</b>
Mideast (Cleveland)	\$ 18.72	\$ 18.71	\$ 17.01	\$ 17.47	33.10%
Northeast (Boston)	\$ 19.97	\$ 19.96	\$ 18.01	\$ 18.33	31.60%
Pacific Northwest (Seattle)	\$ 18.62	\$ 18.61	\$ 16.60	\$ 17.05	21.01%
Southeast (Atlanta)	\$ 20.52	\$ 20.51	\$ 19.64	\$ 20.02	77.22%
Southwest (Dallas)	\$ 19.72	\$ 19.71	\$ 17.29	\$ 17.98	28.39%
Upper Midwest (Chicago)	\$ 18.52	\$ 18.51	\$ 15.80	\$ 16.80	8.30%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>AUGUST 2017</b>	<b>AUGUST 2016</b>
<b>Producer Milk</b>		
Class I	181,227,559	185,584,587
Class II	27,271,235	27,352,561
Class III	4,187,233	843,017
Class IV	2,466,451	6,795,948
	<hr/>	<hr/>
Total Producer Milk	<b>215,152,478</b>	<b>220,576,113</b>
Average Butterfat Test	3.70%	3.62%
Percent of Producer Milk in Class I	84.22%	84.14%
Daily Average Receipts	6,940,403	7,115,358
<b>Other Source Milk</b>		
Class I	3,869,587	3,658,608
Class II	5,212,203	5,299,817
Class III	173,154	0
Class IV	547,566	502,635
	<hr/>	<hr/>
Total Other Source Milk	<b>9,802,510</b>	<b>9,461,060</b>
<b>Overage</b>		
Class I	0	0
Class II	0	4,560
Class III	0	1,635
Class IV	0	9,425
	<hr/>	<hr/>
Total Overage	<b>0</b>	<b>15,620</b>
<b>Opening Inventory</b>		
Class I	8,463,859	8,182,127
Class II	593,251	1,890
Class III	861,101	2,463
Class IV	6,235,826	9,693,637
	<hr/>	<hr/>
Total Opening Inventory	<b>16,154,037</b>	<b>17,880,117</b>
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<b>Total Receipts</b>	<b>241,109,025</b>	<b>247,932,910</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	7,916,786	8,646,084
Route Disposition Class I	185,087,205	188,272,357
Shrinkage	478,137	359,744
Transfers & Diversions to Nonpool	78,877	147,137
	<hr/>	<hr/>
Total Class I Utilization	<b>193,561,005</b>	<b>197,425,322</b>
Average Butterfat Test	2.16%	2.10%
Daily Average Utilization	6,243,903	6,368,559
<b>Class II Utilization</b>		
Nonfluid Used To Produce	5,007,134	5,299,817
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	10,880,167	9,513,288
	<hr/>	<hr/>
Total Class II Utilization	<b>33,076,689</b>	<b>32,658,828</b>
Average Butterfat Test	11.65%	11.09%
<b>Class III Utilization</b>		
Shrinkage	3,106,212	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	505,499	847,115
	<hr/>	<hr/>
Total Class III Utilization	<b>5,221,488</b>	<b>847,115</b>
Average Butterfat Test	3.81%	3.71%
<b>Class IV Utilization</b>		
Inventory	8,283,692	10,701,114
Nonfluid Used To Fortify	242,471	357,604
Shrinkage	0	3,358,489
Transfers & Diversions to Nonpool Used To Produce/Other Uses	723,680	1,408,759
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Total Class IV Utilization	<b>9,249,843</b>	<b>17,001,645</b>
Average Butterfat Test	7.65%	5.69%
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<b>Total Utilization</b>	<b>241,109,025</b>	<b>247,932,910</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2017 is \$21.43 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.24 per hundredweight plus 3.5 times the uniform butterfat price of \$3.0224 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 85.57% of all producer skim milk (priced to handlers at \$6.55 per hundredweight, plus the Class I differential) and 49.41% of producer butterfat (priced to handlers at \$2.9719 per pound plus Class I differential). Class II use accounted for 11.45% of all producer skim milk (\$7.25 per hundredweight) and 44.58% of producer butterfat (\$3.0179 per pound). Class III use accounted for 1.94% of all producer skim milk (\$6.25 per cwt) and 2.03% of producer butterfat (\$3.0109 per pound). Class IV use accounted for 1.04% of all producer skim milk (\$6.29 per cwt) and 3.98% of producer butterfat (\$3.0109 per pound).

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2017</u>		
Whole Milk	90,440,884	42.40%
Fat Free Milk	18,059,524	8.50%
Lowfat Milk (incl. 1%)	24,509,250	11.49%
Reduced Fat Milk (incl. 2%)	60,336,441	28.28%
Cultured Fluid Milk (incl. Buttermilk)	1,215,994	0.57%
Flavored Drinks and Milk	18,726,271	8.76%
<b>Total Disposition in Marketing Area</b>	<b>213,288,364</b>	<b>100.0%</b>
Total Disposition by Pool Plants	168,702,107	79.10%
Total Disposition by Nonpool Plants	44,586,257	20.90%
<b>Total Disposition in Marketing Area</b>	<b>213,288,364</b>	<b>100.0%</b>

Receipts of producer milk during August 2017 totaled 215.2 million pounds, 5.4 million pounds less than August 2016. Florida producers supplied an estimated 197.4 million pounds of milk in July 2017 or an estimated 92.64% of the producer milk pooled in Florida. In July 2016, Florida producers supplied 89.80% of producer milk pooled on the Florida market.

There were 10 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for August. In-area Class I route disposition was 213.3 million pounds in July, 4.5 million pounds more than last year.

### Dairy Producers Can Enroll for 2018 Coverage, Secretary Allows Producers to Opt Out

(continued from page 1) Program. Producers can mail the appropriate form to the producer's administrative county FSA office, along with applicable fees, without necessitating a trip to the local FSA office. If electing higher coverage for 2018, dairy producers can either pay the premium in full at the time of enrollment or pay 100 percent of the premium by Sept. 1, 2018. Premium fees may be paid directly to FSA or producers can work with their milk handlers to remit premiums on their behalf. USDA has a web tool to help producers determine the level of coverage under the MPP-Dairy that will provide them with the strongest safety net under a variety of conditions. The online resource, available at [www.fsa.usda.gov/mpptool](http://www.fsa.usda.gov/mpptool), allows dairy farmers to quickly and easily combine unique operation data and other key variables to calculate their coverage needs based on price projections. Producers can also review historical data or estimate future coverage based on data projections. The secure site can be accessed via computer, Smartphone, tablet or any other platform, 24 hours a day, seven days a week.

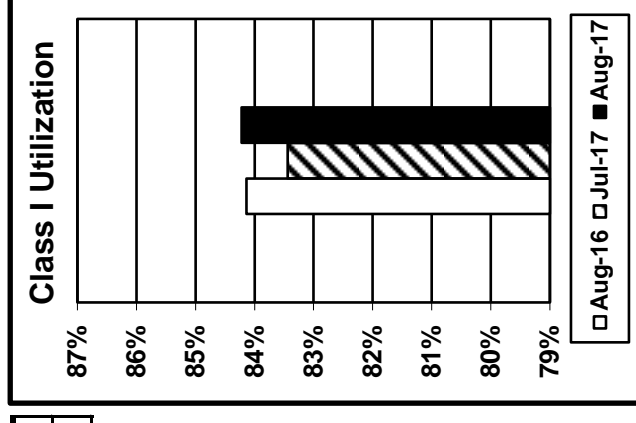
For more information, visit FSA online at [www.fsa.usda.gov/dairy](http://www.fsa.usda.gov/dairy) or stop by a local FSA office to learn more about the MPP-Dairy. To find a local FSA office in your area, visit <http://offices.usda.gov>.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*				
	Skim/cwt	Bfat/lb	Skim/cwt	Bfat/lb	Skim/cwt	Bfat/lb	Skim/cwt	Bfat/lb	Skim/cwt	Bfat/lb			
Jul 2016	\$10.97	\$2.4329	\$19.10	\$2.6034	\$6.38	\$2.5964	\$15.24	\$5.96	\$2.5964	\$14.84	\$10.27	\$2.5146	\$18.71
Aug	\$11.56	\$2.6613	\$20.47	\$2.4943	\$8.50	\$2.4873	\$16.91	\$6.16	\$2.4873	\$14.65	\$10.87	\$2.5765	\$19.51
Sep	\$13.57	\$2.5315	\$21.96	\$2.3152	\$8.61	\$2.3082	\$16.39	\$6.39	\$2.3032	\$14.23	\$12.84	\$2.4226	\$20.87
Oct	\$14.18	\$2.3763	\$22.00	\$2.0563	\$7.92	\$2.0493	\$14.82	\$6.72	\$2.0493	\$13.66	\$13.13	\$2.2060	\$20.39
Nov	\$13.19	\$2.1289	\$20.18	\$2.1114	\$9.74	\$2.1044	\$16.76	\$6.63	\$2.1044	\$13.76	\$12.44	\$2.1202	\$19.43
Dec	\$15.24	\$2.1644	\$22.28	\$2.3424	\$9.56	\$2.3354	\$17.40	\$7.04	\$2.3354	\$14.97	\$14.25	\$2.2537	\$21.64
Jan 2017	\$15.01	\$2.3914	\$22.85	\$2.5323	\$8.22	\$2.5253	\$16.77	\$7.62	\$2.5253	\$16.19	\$14.08	\$2.4652	\$22.22
Feb	\$13.60	\$2.5732	\$22.13	\$2.4344	\$8.69	\$2.4274	\$16.88	\$7.35	\$2.4274	\$15.59	\$12.77	\$2.4994	\$21.07
Mar	\$14.05	\$2.4968	\$22.30	\$2.4246	\$7.61	\$2.4176	\$15.81	\$6.07	\$2.4176	\$14.32	\$13.12	\$2.4614	\$21.28
Apr	\$13.15	\$2.5023	\$21.45	\$2.3618	\$7.23	\$2.3548	\$15.22	\$5.98	\$2.3548	\$14.01	\$12.01	\$2.4267	\$20.08
May	\$12.54	\$2.4276	\$20.60	\$2.4204	\$7.38	\$2.4134	\$15.57	\$6.26	\$2.4134	\$14.49	\$11.61	\$2.4239	\$19.69
Jun	\$12.74	\$2.4032	\$20.71	\$2.7136	\$7.22	\$2.7066	\$16.44	\$6.65	\$2.7066	\$15.89	\$11.87	\$2.5531	\$20.39
Jul	\$12.72	\$2.7752	\$21.99	\$2.9526	\$5.33	\$2.9456	\$15.45	\$6.52	\$2.9456	\$16.60	\$11.85	\$2.8603	\$21.45
Aug	\$11.95	\$3.0259	\$22.12	\$3.0179	\$6.25	\$3.0109	\$16.57	\$6.29	\$3.0109	\$16.61	\$11.24	\$3.0224	\$21.43
Sep	\$11.73	\$3.0831	\$22.11	\$7.03									

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jul 2016	205,763	144	171,449	83.33%	22,088	10.73%	3,622	1.76%	8,603	4.18%
Aug	220,576	165	185,586	84.14%	27,353	12.40%	843	0.38%	6,796	3.08%
Sep	210,356	169	184,861	87.87%	20,487	9.74%	600	0.29%	4,408	2.10%
Oct	224,195	165	186,283	83.09%	24,145	10.77%	4,101	1.83%	9,666	4.31%
Nov	225,679	165	187,633	83.15%	23,791	10.54%	7,254	3.21%	7,000	3.10%
Dec	234,849	137	195,492	83.24%	22,540	9.60%	11,287	4.81%	5,530	2.35%
Jan 2017	232,212	129	199,020	85.71%	24,573	10.58%	1,145	0.49%	7,475	3.22%
Feb	213,014	125	177,729	83.43%	27,152	12.75%	2,381	1.12%	5,752	2.70%
Mar	235,520	119	196,479	83.42%	26,392	11.21%	7,334	3.11%	5,316	2.26%
Apr	219,859	131	177,183	80.58%	24,000	10.92%	7,056	3.21%	11,620	5.29%
May	218,418	109	177,322	81.18%	23,737	10.87%	8,401	3.85%	8,958	4.10%
Jun	204,329	127	167,555	82.01%	22,199	10.86%	8,887	4.35%	5,687	2.78%
Jul	197,380	126	164,694	83.44%	24,357	12.34%	4,829	2.45%	3,500	1.77%
Aug	215,152	130**	181,228	84.22%	27,271	12.68%	4,187	1.95%	2,466	1.15%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

2017 Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
September	10/11/17	10/12/17	10/13/17	09/19/17	09/20/17	10/04/17	10/05/17	10/13/17	10/16/17
October	11/11/17	11/13/17	11/14/17	10/19/17	10/20/17	11/06/17	11/06/17	11/14/17	11/15/17
November	12/11/17	12/12/17	12/13/17	11/20/17	11/20/17	12/04/17	12/05/17	12/13/17	12/14/17

\*\*The base rate for making partial payments in Hillsborough Co., FL for September will be \$19.29 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.22 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10	
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%	

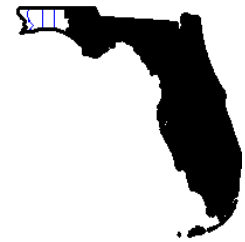
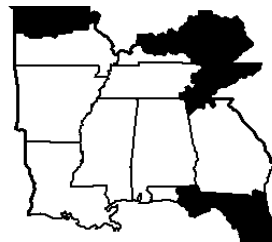
### WASDE Dairy Report 1/ WASDE – 569 September 12, 2017

The milk production forecast for 2017 is raised as increases in milk per cow more than offset a slower rate of milk cow expansion. For 2017, fat basis exports are reduced from the previous month on slowing cheese shipments, while fat basis imports are raised on increased purchases of butterfat. On a skim-solids basis, the export forecast for 2017 is lowered on weaker than expected skim milk powder sales, while the import forecast is raised due to stronger demand for a number of dairy products. For 2018, the milk production forecast is reduced from the previous month on slower growth in cow inventories. The annual fat basis export forecast is unchanged from the previous month, but the import forecast is reduced on expected declining cheese imports. The skim-solids basis export forecast is reduced from the previous month as competition in international powder markets is expected to remain strong; imports are reduced on lower milk protein and cheese shipments. Butter, NDM, and whey prices are forecast lower for 2017 while cheese prices are forecast higher from the previous month. The 2017 Class III price is raised as higher forecast cheese prices offset lower whey prices. The Class IV price is reduced on lower butter and NDM. For 2018, all dairy product prices are reduced, resulting in lower Class III and Class IV product prices. The all milk price is reduced to \$17.70 to \$17.90 per cwt for 2017 and \$17.75 to \$18.55 per cwt for 2018.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).



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