Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator

www.fmmatlanta.com

Southeast Marketing Area

Federal Order 7

May 2021

Volume 22—No. 5

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, May18 2021 USDA, Economic Research Service:

Based on information from the U.S. milking herd is projected to average 9.465 million head in 2022, 5,000 less than the 2021 projection. Some contraction is expected due to relatively high feed prices and weaker milk prices. Milk per cow is projected to average 24,335 per head, a year-overyear increase of 1.1 percent. The milk production forecast for 2022 is 230.3 billion pounds, 1.1 percent higher than the 2021 projection.

Dairy exports on a milk-fat basis are projected to total 10.3 billion pounds in 2022, 0.5 billion lower than the forecast for 2021. On a skim-solids basis, exports are projected to total 50.0 billion pounds, 0.5 billion higher than the 2021 projection. With U.S. butter prices expected to become less competitive, exports of butterfat products are expected to decline year over year. With strong foreign demand and weaker domestic prices, exports of cheese, dry skim milk products, and whey products are anticipated to increase year over year.

Dairy imports on a milk-fat basis are projected to total 5.9 billion pounds in 2022, 0.3 billion lower than 2021. On a skim-solids basis, 2022 imports are projected to total 5.4 billion pounds, 0.1 billion lower than 2021. Imports of cheese and butterfat products are expected to be lower than 2021. The lower import numbers in 2022 reflect, in part, effects of retaliatory tariffs on some dairy products from the European Union and the United Kingdom since we assume current Government policies remain in place.

Domestic use is expected to increase modestly in 2022. The domestic use forecast on a milk-fat basis is 224.8 billion pounds, an increase of 2.0 billion (0.9 percent) higher than 2021. On a skimsolids basis, the projection is 184.7 billion pounds, 1.5 billion (0.8 percent) higher.

Dairy Outlook month's forecast. (continued on Page 4)

National Dairy Promotion and Research Board

The U.S. Department of Agriculture (USDA) Agricultural Marketing Service (AMS) is seeking nominees for 12 dairy producer seats on the National Dairv Promotion and Research Board. Nominations are due May 31, 2021. Appointed members will serve three-year terms beginning Nov. 1, 2021, and ending Oct. 31, 2024.

USDA is seeking nominees for: one seat for Region 1 (Alaska, Oregon and Washington); two seats for Region 2 (California and Hawaii); one seat for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); one seat for Region 5 (Minnesota, North Dakota and South Dakota); two seats for Region 6 (Wisconsin); one seat for Region 7 (Illinois, Iowa, Missouri and Nebraska); one seat for Region 8 (Idaho); one seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); one seat for Region 11 (Delaware, Maryland, New Jersey and Pennsylvania); and one seat for Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont).

Nominees must be dairy producers in the region for which they are nominated. Nomination forms are available on the AMS National Dairy Promotion and Research Board webpage (https:// www.ams.usda.gov/rules-regulations/researchpromotion/dairy). Please contact Jill Hoover at (202) 720-1069 or jill.hoover@usda.gov for more information.

The board is industry-funded and supports the research, marketing and promotion of dairy products.

AMS policy is that the diversity of the board should reflect the diversity of its industries in terms of the experience of members, methods of production and distribution, marketing strategies, and other distinguishing factors that will bring different perspectives and ideas to the table.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - April 2021

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Calculation of Uniform Butterfat Pr	ice:				
Olaca I Duttarfet		<u>Utilization</u>	Pounds	Price/lb.	<u>Value</u>
Class I Butterfat		37.18%	5,990,444	\$1.6735	\$ 10,025,008.04
Class I Differential at Location Class II Butterfat		4E 000/	7 202 004	\$1.9566	195,429.19
Class III Butterfat		45.88% 3.45%	7,393,901 556,029	\$1.9566 \$1.9496	14,466,906.70 1,084,034.14
Class III Butterfat		13.49%	2,173,888	\$1.9496 \$1.9496	4,238,212.05
Total Butterfat	:	100.00%	16,114,262	= '	\$ 30,009,590.12
	ttaufat Duias u				φ 50,009,590.12
Uniform Bu	tterrat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.8623	
Calculation of Uniform Skim Milk F					
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>per unit</u>	<u>Value</u>
Class I Skim Milk	64.17%	259,584,008	\$10.00		\$ 25,958,400.80
Class I Butterfat	21.59%	5,990,444	\$1.6735	/lb.	10,025,008.04
Class I Differential at Location	00 4 40/	265,574,452			8,693,183.29
Total Class I Milk	63.14%	265,574,452			\$ 44,676,592.13
Class II Skim Milk	21.59%	87,353,912	\$9.03	/cwt.	\$ 7,888,058.25
Class II Butterfat	45.88%	7,393,901	\$1.9566	/lb.	14,466,906.70
Total Class II Milk	22.52%	94,747,813			\$ 22,354,964.95
Class III Skim Milk	3.04%	12,290,964	\$11.24	/cwt.	\$ 1,381,504.35
Class III Butterfat	3.45%	556,029	\$1.9496		1,084,034.14
Total Class III Milk	3.05%	12,846,993			\$ 2,465,538.49
Class IV Skim Milk	11.20%	45,319,871	\$8.91	/cwt.	\$ 4,038,000.51
Class IV Butterfat	13.49%	2,173,888	\$1.9496	/lb.	4,238,212.05
Total Class IV Milk	11.29%	47,493,759			\$ 8,276,212.56
Producer Milk	100.00%	420,663,017			\$ 77,773,308.13
Adjustments					
Overage and Other Source					\$6,031.61
Inventory Adjustments					\$134,848.57
Producer butterfat at uniform but	terfat price				(\$30,009,590.12)
Location Adjustments to Produce	ers				\$2,205,314.16
1/2 Unobligated Balance in P.S.F	₹.				\$163,985.22
Adjusted Pool Value		\$ 12.42715		\$50,273,897.57	
Reserve for Producer Settlemen	t Fund		\$ 0.04715		\$190,761.69
Uniform Skim Milk Price per cwt. (I	Fulton County	, Georgia):	\$12.38]	
Uniform Price per cwt. (Fulton Cou	inty, Georgia)		\$18.46*]	

^{*} At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SS I	UNIFO	CLASS I %	
(Priced at)	April	May	March	April	April
Appalachian (Charlotte)	\$ 18.91	\$ 20.50	\$ 17.94	\$ 18.43	69.21%
Arizona (Phoenix)	\$ 17.86	\$ 19.45	\$ 15.55	\$ 16.43	32.34%
California (Woodland)	\$ 17.61	\$ 19.20	\$ 14.85	\$ 15.91	26.10%
Central (Kansas City)	\$ 17.51	\$ 19.10	\$ 15.15	\$ 15.88	41.09%
Florida (Tampa)	\$ 20.91	\$ 22.50	\$ 20.11	\$ 20.21	80.97%
Mideast (Cleveland)	\$ 17.51	\$ 19.10	\$ 15.68	\$ 16.33	40.00%
Northeast (Boston)	\$ 18.76	\$ 20.35	\$ 16.50	\$ 18.75	32.90%
Pacific Northwest (Seattle)	\$ 17.41	\$ 19.00	\$ 15.15	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 19.31	\$ 20.90	\$ 17.92	\$ 18.46	63.14%
Southwest (Dallas)	\$ 18.51	\$ 20.10	\$ 15.68	\$ 16.48	33.75%
Upper Midwest (Chicago)	\$ 17.31	\$ 18.90	\$ 15.64	\$ 16.65	22.30%

SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	April 2021	April 2020
Producer Milk		
Class I	265,574,452	268,509,464
Class II	94,747,813	43,238,018
Class III	12,846,993	20,233,936
Class IV	47,493,759	54,802,240
Total Producer Milk	420,663,017	386,783,658
Average Butterfat Test	0.38%	0.38%
Percent of Producer Milk in Class I Daily Average Receipts	63.14% 14,022,101	69.42% 12,892,789
Other Source Milk	14,022,101	12,092,709
Class I	3,400,251	3,961,565
Class II	3,035,421	2,756,101
Class III	0	0
Class IV	4,161,670	8,889,834
Total Other Source Milk	10,597,342	15,607,500
Overage		
Class I	0	0
Class II	0	0
Class III	53,662	0
Class IV	0	0
Total Overage	53,662	0
Opening Inventory		
Class I	19,718,553	19,958,881
Class II	3,768,809	2,320,768
Class III	2,869,751	0
Class IV	13,669,881	17,178,013
Total Opening Inventory	40,026,994	39,457,662
Total Receipts	471,341,015	441,848,820
Utilization: Class I Utilization		
Inventory of Packaged FMP	22,756,032	14,000,619
Route Disposition Class I	260,669,371	269,236,701
Shrinkage	3,023,164	1,341,933
Transfers & Diversions to Nonpool	2,244,689	7,850,657
Total Class I Utilization	288,693,256	292,429,910
Average Butterfat Test	0.23%	0.23%
Daily Average Utilization	9,623,109	9,747,664
Class II Utilization	, ,	, ,
Nonfluid Used To Produce	2,350,704	2,108,383
Shrinkage	15,693	4,966
Transfers & Diversions to Nonpool/Commercial Foods	78,905,234	30,372,734
Used To Produce/Other Uses	20,280,412	15,828,804
Total Class II Utilization	101,552,043	48,314,887
Average Butterfat Test	0.80%	0.95%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool	15,770,406	20,233,936
Used To Produce/Other Uses	0	0
Total Class III Utilization	15,770,406	20,233,936
Average Butterfat Test	0.35%	0.40%
Class IV Utilization		
Inventory	12,093,396	10,054,896
Nonfluid Used To Fortify	540,388	627,349
Shrinkage	4,525,194	4,700,835
Transfers & Diversions to Nonpool Used To Produce/Other Uses	45,775,024	62,121,438
Total Class IV Utilization	2,391,308 65,325,310	3,365,569 80,870,087
Average Butterfat Test	0.49%	0.89%
	471,341,015	441,848,820
Total Utilization	471,341,013	441,040,02U

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during April 2021 is \$18.46 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.38 per hundredweight plus 3.5 times the uniform butterfat price of 1.8623 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 64.17% of all producer skim milk (priced to handlers at \$10.00 hundredweight,

plus the Class I differential, see page 2) and 37.18% of producer butterfat (priced to handlers at \$1.6735 per pound plus Class I differential). Class Il use, which is milk used in fluid cream products miscellaneous and manufacturing, accounted for 21.59% of all producer skim milk (\$9.03 per hundredweight) 45.88% and producer butterfat (\$1.9566 per Class III use, mostly milk pound). used to produce cheese, accounted for 3.04% of all producer skim milk (\$11.24 per hundredweight) and 3.45% of producer butterfat (\$1.9496 per pound). Class IV use, generally milk processed into butter and powder, accounted for 11.20% of all producer skim milk (\$8.91 per hundredweight)

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent	
March 202	<u>1</u>		
Whole Milk	129,152,247	37.31%	
Fat Free Milk	15,841,055	4.58%	
Low fat Milk (incl. 1%)	37,974,122	10.97%	
Reduced Fat Milk (incl. 2%)	109,656,363	31.67%	
Cultured Fluid Milk (incl. Buttermilk)	5,903,008	1.70%	
Flavored Drinks and Milk	47,656,278	13.77%	
Total Disposition in Marketing Area	346,183,073	100.00%	
Total Disposition by Pool Plants	233,717,150	67.51%	
Total Disposition by Nonpool Plants	112,465,923	32.49%	
Total Disposition in Marketing Area	346,183,073	100.00%	

and 13.49% of producer butterfat (\$1.9496 per pound).

Receipts of producer milk during April 2021 totaled 420.7 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2021. Class I route disposition in the area was 346.2 million pounds in March 2021.

Dairy Outlook, continued from page 1

The ending stock forecast for 2022 on a milk-fat basis is 15.0 billion pounds, the same as the end of 2021. On a skim-solids basis, the ending stock forecast for 2022 is 10.4 billion pounds, a year-over-year decrease of 0.1 billion pounds. In 2022, the Cheddar cheese price is projected to fall to \$1.715 per pound, 2.5 cents lower than 2021, as a greater proportion of milk is expected to move into cheese production in 2022.

The price of dry whey is projected to fall to \$0.475 per pound (-10.0 cents) due to relatively large cheese production and competitive pressure from foreign exporters. Foreign price competition is expected to contribute to a decline in the NDM price to \$1.195 (-4.5 cents). The butter price is expected to rise to \$1.790 per pound (+8.0 cents) as demand increases and a smaller proportion of milk fat moves into butter production.

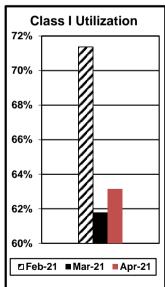
The Class III milk price forecast for 2022 is \$16.85 per cwt, \$0.85 lower than the projection for 2021. The Class IV milk price projection for 2022 is \$15.70 per cwt, a year-over-year decline of \$0.05. The all milk price forecast for 2022 is \$18.50 per cwt, \$0.45 lower than the projection for 2021.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool	CLASS I* CLASS II				CLASS III			CLASS IV			UNIFORM*				
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
Mav	\$14.36	\$2.0135	\$20.90	\$9.58											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

FEDERAL ORDER 7 - SOUTHEAST. FOOLED RECEIFTS AND UTILIZATION OF PRODUCER MILK										
Pool	Producer Milk	Number of	CLA	SS I	CLA	SS II	CLASS III		CLASS	S IV
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%



^{*}Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated

Southeast Marketing Area - Federal Order 7

	Upcoming Pool and Payment Dates											
		MA Payı	ment Dates	Payments for Producer Milk								
	Pool & Uniform	Due to:	Due From:	Partial Pa	yment** Due	Final Payment Due						
Pool Month	Price Release Date	All Funds	P/S & T-Credit	Соор	Nonmember	Соор	Nonmember					
March	04/11/21	04/12/21	04/13/21	03/25/21	03/26/21	04/13/21	04/14/21					
April	05/11/21	05/12/21	05/13/21	04/26/21	04/26/21	05/13/21	05/14/21					
May	06/11/21	06/14/21	06/15/21	05/25/21	05/26/21	06/15/21	06/16/21					

^{**} The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE - 611, May 12, 2021

Milk production for 2022 is forecast higher than 2021 as continued gains in milk per cow more than offset a slight reduction in the dairy cow herd. Commercial exports on a fat basis are forecast lower as higher domestic butter prices reduce competitiveness in world markets. However, strong global demand and weaker domestic prices for cheese, nonfat dry milk (NDM), and whey are expected to support slightly higher exports on a skim-solids basis. Fat basis imports are forecast lower on lower expected imports of butterfat products and cheese, while skim-solids basis imports are expected to decline mainly on lower cheese imports. Butter prices are forecast higher, but cheese prices are forecast lower as an increased proportion of milk is expected to move into cheese production. NDM and whey prices are lowered reflecting competition in international markets. The Class III price is lowered on weaker cheese and whey prices. The Class IV price is lowered as lower NDM more than offsets higher butter prices. The 2022 all milk price is forecast at \$18.50 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 2763 Meadow Church Road, Suite 100 Duluth, Georgia 30097





www.fmmatlanta.com

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