

Market Information BULLETIN



Southeast Marketing Area
Federal Order 7

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www.fmmatlanta.com

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Hearing Set on Fluid Milk Product Definition

The U.S. Department of Agriculture (USDA) has announced that it will hold a national public hearing to consider proposals seeking to amend the Class I fluid milk product definition in all Federal milk marketing orders. The hearing will begin at 8:00 a.m. on June 20, 2005, at the Sheraton Station Square Hotel, 300 West Station Square Drive, Pittsburgh, PA 15219-1122.

The hearing was requested by Dairy Farmers of America, Inc. (DFA), who asked USDA to reconsider which dairy products should be classified as Class I products. DFA contends that many fluid consumable milk products are currently classified as Class II products because of the current formulation standard. The hearing notice, along with the proposed order language, was published in the April 12th Federal Register. Additional information is available on the Agriculture Marketing Services' website at: www.ams.usda.gov/dairy. Contact this office with questions regarding the hearing notice.

Producer-Handler Recommended Decision

The U.S. Department of Agriculture has issued a recommended decision to amend the Pacific Northwest and Arizona-Las Vegas Orders. The decision recommends establishing a three million pound per month route disposition limit, which if exceeded, would make a producer-handler subject to the pooling and pricing provisions of those Orders.

Interested parties have 60 days to file comments in response to the decision. Comments (six copies) should be filed with the Hearing Clerk, STOP 9200-Room 1083, United States Department of Agriculture, 1400 Independence Avenue, SW., Washington, DC 20250-9200. Comments may also be submitted to amsdairycomments@usda.gov. Reference should be made to the title of action and docket number. The decision was published in the April 13th edition of the Federal Register and is also available at www.ams.usda.gov/dairy.

Blend Price Climbs

The uniform blend price in Fulton County, GA, was \$16.63 per hundredweight of milk at 3.5 percent butterfat for the month of March. This represents an increase of \$0.83 from February and is a \$1.02 more than March 2004. Class I utilization was 59.28 percent, 1.72 percent lower than February and 1.87 percent lower than March 2004.

HURRICANE RELIEF UPDATE

Eligible claims for hurricane-related transportation costs totaled \$65,795.13 for March, the final month of operation of the hurricane relief fund. In March, the fund collected \$80,447.87 based on the 2.0-cent per hundredweight assessment on Class I producer milk. Dollars assessed in excess of eligible claims will be returned to handlers on a pro rata basis.

In total, the hurricane relief fund collected and distributed over \$290,000 to handlers for extraordinary transportation expenses occurring over a 7-week period in the fall of 2004, when four hurricanes disrupted the orderly marketing of milk in the Appalachian, Florida and Southeast Orders.

National Dairy Situation

USDA estimates that the total U.S. production of milk in February was 13.5 billion pounds, a decrease of 1.1 percent from February 2004 (but up 2.5 percent when accounting for leap year) and a decrease of 7.6 percent when compared with January 2005 (but up 2.2 percent on a daily average basis). Total cheese output (excluding cottage cheese) was 708 million pounds, 0.5 percent above February 2004 but 6.2 percent below January 2005. Butter production was 113 million pounds in February, 7.3 percent above February 2004 but 11.8 percent below January 2005. Non-fat dry milk production was 94.3 million pounds in February, 18.6 percent below February 2004 but 0.5 percent more than January 2005. The milk-feed price ratio was 3.35 in March 2005.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - MARCH 2005

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	34.18%	8,409,453	\$1.7658	\$ 14,849,412.13
Class I Differential at Location				252,020.55
Class II Butterfat	24.36%	5,994,053	\$1.7349	10,399,082.53
Class III Butterfat	15.70%	3,862,989	\$1.7279	6,674,858.68
Class IV Butterfat	25.76%	6,338,550	\$1.7279	10,952,380.54
Total Butterfat	100.00%	24,605,045		\$ 43,127,754.43

Uniform Butterfat Price per lb. (Fulton County, Georgia): \$1.7528

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	60.22%	393,829,884	\$9.59 /cwt.	\$ 37,768,285.86
Class I Butterfat	34.18%	8,409,453	\$1.7658 /lb.	14,849,412.13
Class I Differential at Location		402,239,337		11,987,799.18
Total Class I Milk	59.28%	402,239,337		\$ 64,605,497.17
Class II Skim Milk	12.34%	80,694,425	\$7.44 /cwt.	\$ 6,003,665.24
Class II Butterfat	24.36%	5,994,053	\$1.7349 /lb.	10,399,082.53
Total Class II Milk	12.78%	86,688,478		\$ 16,402,747.77
Class III Skim Milk	13.46%	88,001,489	\$8.32 /cwt.	\$ 7,321,723.87
Class III Butterfat	15.70%	3,862,989	\$1.7279 /lb.	6,674,858.68
Total Class III Milk	13.54%	91,864,478		\$ 13,996,582.55
Class IV Skim Milk	13.98%	91,384,614	\$6.85 /cwt.	\$ 6,259,846.09
Class IV Butterfat	25.76%	6,338,550	\$1.7279 /lb.	10,952,380.54
Total Class IV Milk	14.40%	97,723,164		\$ 17,212,226.63
Producer Milk	100.00%	678,515,457		\$ 112,217,054.12

Adjustments

Overage and Other Source	\$72,234.96
Inventory Adjustments	\$65,680.93
Producer butterfat at uniform butterfat price	(\$43,127,754.43)
Location Adjustments to Producers	\$2,049,047.85
1/2 Unobligated Balance in P.S.F.	\$181,442.87

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 10.92775	\$71,457,706.30
	\$ 0.04775	\$312,165.90

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$10.88

Uniform Price per cwt. (Fulton County, Georgia)

\$16.63*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	MAR 2005	APR 2005	FEB 2005	MAR 2005	MAR 2005
Appalachian (Charlotte)	\$ 18.53	\$ 17.23	\$ 15.90	\$ 16.74	61.77%
Arizona-Las Vegas (Phoenix)	\$ 17.78	\$ 16.48	\$ 14.73	\$ 14.86	31.28%
Central (Kansas City)	\$ 17.43	\$ 16.13	\$ 14.50	\$ 14.73	28.04%
Florida (Tampa)	\$ 19.43	\$ 18.13	\$ 17.08	\$ 18.15	77.10%
Mideast (Cleveland)	\$ 17.43	\$ 16.13	\$ 14.71	\$ 14.95	32.90%
Northeast (Boston)	\$ 18.68	\$ 17.38	\$ 15.51	\$ 16.04	44.80%
Pacific Northwest (Seattle)	\$ 17.33	\$ 16.03	\$ 14.04	\$ 14.59	32.96%
Southeast (Atlanta)	\$ 18.53	\$ 17.23	\$ 15.80	\$ 16.63	59.28%
Southwest (Dallas)	\$ 18.43	\$ 17.13	\$ 15.24	\$ 15.79	43.91%
Upper Midwest (Chicago)	\$ 17.23	\$ 15.93	\$ 14.52	\$ 14.49	17.70%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:	March 2005	March 2004
Producer Milk		
Class I	402,239,337	401,134,305
Class II	86,688,478	78,229,727
Class III	91,864,478	132,948,975
Class IV	97,723,164	43,776,406
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Total Producer Milk	678,515,457	656,089,413
Average Butterfat Test	3.63%	3.62%
Percent of Producer Milk in Class I	59.28%	61.15%
Daily Average Receipts	21,887,595	21,164,175
Other Source Milk		
Class I	6,213,783	7,088,105
Class II	8,690,616	3,397,578
Class III	5,339,086	2,827,392
Class IV	12,347,529	4,963,956
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Total Other Source Milk	32,591,014	18,277,031
Overage		
Class I	0	0
Class II	135,395	13,355
Class III	0	0
Class IV	3,694	14,773
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Total Overage	139,089	28,128
Opening Inventory		
Class I	30,401,819	29,997,391
Class II	3,085,381	1,913,039
Class III	222,319	117,163
Class IV	19,292,447	24,917,454
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Total Opening Inventory	53,001,966	56,945,047
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Total Receipts	764,247,526	731,339,619
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	32,913,910	30,472,483
Route Disposition Class I	395,324,628	398,156,593
Shrinkage	2,001,886	2,080,918
Transfers & Diversions to Nonpool	8,614,515	7,509,807
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Total Class I Utilization	438,854,939	438,219,801
Average Butterfat Test	2.09%	2.12%
Daily Average Utilization	14,156,611	14,136,123
Class II Utilization		
Nonfluid Used To Produce	1,908,335	1,641,211
Shrinkage	0	0
Transfers & Diversions to Nonpool	60,058,458	59,946,310
Used To Produce/Other Uses	36,633,077	21,966,178
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Total Class II Utilization	98,599,870	83,553,699
Average Butterfat Test	7.32%	7.51%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool	97,425,883	135,893,530
Used To Produce/Other Uses	0	0
	<hr/>	<hr/>
Total Class III Utilization	97,425,883	135,893,530
Average Butterfat Test	4.17%	4.41%
Class IV Utilization		
Inventory	17,999,715	23,241,345
Nonfluid Used To Fortify	1,638,227	1,752,954
Shrinkage	7,146,001	7,721,126
Transfers & Diversions to Nonpool	81,496,614	29,652,408
Used To Produce/Other Uses	21,086,277	11,304,756
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Total Class IV Utilization	129,366,834	73,672,589
Average Butterfat Test	6.06%	6.57%
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Total Utilization	764,247,526	731,339,619

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during March 2005 is \$16.63 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$10.88 per hundredweight plus 3.5 times the uniform butterfat price of \$1.7528 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use, which is primarily bottled or packaged fluid milk, accounted for 60.22% of all producer skim milk (priced to handlers at \$9.59 per hundredweight, plus the Class I differential, see page 2) and 34.18% of producer butterfat (priced to handlers at \$1.7658 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 12.34% of all producer skim milk (\$7.44 per hundredweight) and 24.36% of producer butterfat (\$1.7349 per pound). Class III use, mostly milk used to produce cheese, accounted for 13.46% of all producer skim milk (\$8.32 per hundredweight) and 15.70% of producer butterfat (\$1.7279 per pound). Class IV use, generally milk processed into butter and powder, accounted for 13.98% of all producer skim milk (\$6.85 per hundredweight) and 25.76% of producer butterfat (\$1.7279 per pound).

Receipts of producer milk during March 2005 totaled 678.5 million pounds. There were 27 regulated pool distributing plants, 3 pool supply plants and 8 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for March 2005. Class I route disposition in the area totaled 381.2 million pounds in February 2005.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
February 2005		
Whole Milk	137,773,112	36.14%
Fat Free Milk	46,366,987	12.16%
Lowfat Milk (incl. 1%)	26,568,723	6.97%
Reduced Fat Milk (incl. 2%)	120,964,667	31.73%
Cultured Fluid Milk (incl. Buttermilk)	8,619,548	2.26%
Flavored Drinks and Milk	40,945,940	10.74%
Total Disposition in Marketing Area	381,238,977	100.0%
Total Disposition by Pool Plants	312,821,588	82.05%
Total Disposition by Nonpool Plants	68,417,389	17.95%
Total Disposition in Marketing Area	381,238,977	100.0%

2004 Mailbox Milk Prices 2/

Reporting Area 1/	July	August	September	October	November	December	2004 Average
Northeast Federal Order	\$17.01	\$15.07	\$15.74	\$16.20	\$16.55	\$16.70	\$16.32
Appalachian States 3/	\$18.14	\$15.11	\$15.71	\$15.96	\$16.06	\$16.36	\$16.21
Southeast States 4/	\$19.04	\$15.75	\$16.46	\$16.57	\$16.68	\$16.80	\$16.81
Southern Missouri 5/	\$17.51	\$14.46	\$15.15	\$15.50	\$15.57	\$15.97	\$15.61
Florida	\$20.47	\$17.18	\$17.56	\$18.13	\$18.17	\$18.10	\$18.26
Indiana	\$16.36	\$14.68	\$15.35	\$15.68	\$16.16	\$16.51	\$15.87
Michigan	\$16.94	\$14.92	\$15.55	\$15.79	\$16.20	\$16.52	\$16.02
Wisconsin	\$16.09	\$14.53	\$15.10	\$15.37	\$15.92	\$16.09	\$15.57
Iowa	\$16.11	\$15.23	\$15.86	\$16.00	\$16.65	\$17.25	\$16.56
Corn Belt States 6/	\$15.71	\$15.05	\$15.57	\$15.58	\$16.47	\$16.60	\$16.29
Western Texas 7/	\$15.76	\$14.89	\$15.47	\$15.71	\$16.19	\$16.57	\$16.02
New Mexico	\$16.00	\$14.80	\$15.68	\$15.95	\$16.41	\$16.87	\$16.12
Northwest States 8/	\$15.02	\$13.76	\$14.36	\$14.42	\$14.93	\$15.30	\$14.80
All Federal Order Areas 9/	\$16.32	\$14.75	\$15.37	\$15.58	\$16.12	\$16.38	\$15.93
California 10/	\$13.91	\$13.73	\$14.37	\$14.12	\$15.23	\$15.18	\$14.76

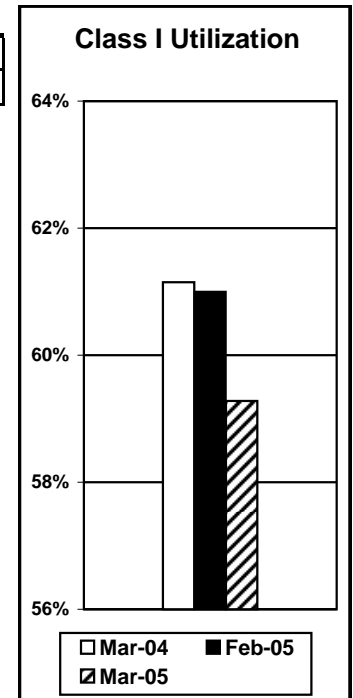
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders 2/ Net pay price received by dairy farmers for milk. Includes all payments received for milk sold and all costs associated with marketing the milk. 3/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 4/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 5/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 6/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 5/. 7/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 8/ Includes Oregon and Washington. 9/ Weighted average. 10/ From California Department of Food and Agriculture.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
2002 Avg	\$10.11	\$1.2433	\$14.11	\$7.62	\$1.1998	\$11.55	\$6.47	\$1.1928	\$10.42	\$ 6.88	\$1.1928	\$10.81	\$ 9.10	\$1.2109	\$13.01
2003 Avg	\$10.57	\$1.2247	\$14.48	\$6.74	\$1.2169	\$10.76	\$7.45	\$1.2099	\$11.42	\$ 5.98	\$1.2099	\$10.00	\$ 9.53	\$1.2165	\$13.46
Jan 2004	\$10.56	\$1.3593	\$14.95	\$6.64	\$1.5048	\$11.67	\$6.60	\$1.4978	\$11.61	\$ 5.94	\$1.4978	\$10.97	\$ 9.27	\$1.4492	\$14.02
Feb	\$9.65	\$1.5354	\$14.69	\$6.63	\$1.8588	\$12.90	\$5.61	\$1.8518	\$11.89	\$ 5.94	\$1.8518	\$12.21	\$ 8.41	\$1.7481	\$14.23
Mar	\$9.06	\$1.7985	\$15.04	\$6.66	\$2.3883	\$14.79	\$6.38	\$2.3813	\$14.49	\$ 5.97	\$2.3813	\$14.10	\$ 8.29	\$2.1737	\$15.61
Apr	\$9.06	\$2.2835	\$16.74	\$6.66	\$2.5083	\$15.21	\$11.30	\$2.5013	\$19.66	\$ 6.03	\$2.5013	\$14.57	\$ 8.58	\$2.4128	\$16.72
May	\$14.60	\$2.4747	\$22.75	\$6.74	\$2.4352	\$15.03	\$12.52	\$2.4282	\$20.58	\$ 6.22	\$2.4282	\$14.50	\$12.13	\$2.4460	\$20.27
Jun	\$16.08	\$2.4890	\$24.23	\$6.91	\$2.1838	\$14.31	\$10.43	\$2.1768	\$17.68	\$ 6.32	\$2.1768	\$13.72	\$12.55	\$2.2841	\$20.11
Jul	\$14.05	\$2.1398	\$21.05	\$7.03	\$2.0613	\$14.00	\$7.94	\$2.0543	\$14.85	\$ 6.34	\$2.0543	\$13.31	\$12.20	\$2.0927	\$19.10
Aug	\$10.65	\$2.1262	\$17.72	\$7.07	\$1.8011	\$13.13	\$8.04	\$1.7941	\$14.04	\$ 6.40	\$1.7941	\$12.46	\$ 9.76	\$1.9285	\$16.17
Sep	\$11.06	\$1.8200	\$17.04	\$7.11	\$1.9424	\$13.66	\$8.23	\$1.9354	\$14.72	\$ 6.45	\$1.9354	\$13.00	\$10.17	\$1.8899	\$16.43
Oct	\$11.63	\$1.9025	\$17.88	\$7.14	\$1.9090	\$13.57	\$7.78	\$1.9020	\$14.16	\$ 6.38	\$1.9020	\$12.81	\$10.48	\$1.9035	\$16.78
Nov	\$10.91	\$1.9598	\$17.39	\$7.14	\$2.0559	\$14.09	\$8.00	\$2.0489	\$14.89	\$ 6.39	\$2.0489	\$13.34	\$10.14	\$2.0125	\$16.83
Dec	\$11.22	\$1.9144	\$17.53	\$7.07	\$2.0436	\$13.98	\$9.34	\$2.0366	\$16.14	\$ 6.52	\$2.0366	\$13.42	\$10.45	\$1.9859	\$17.03
Jan 2005	\$12.80	\$2.1128	\$19.75	\$7.20	\$1.7400	\$13.04	\$8.37	\$1.7330	\$14.14	\$ 6.69	\$1.7330	\$12.52	\$11.02	\$1.8649	\$17.16
Feb	\$11.07	\$1.7748	\$16.89	\$7.38	\$1.7824	\$13.36	\$8.79	\$1.7754	\$14.70	\$ 6.76	\$1.7754	\$12.74	\$ 9.93	\$1.7763	\$15.80
Mar	\$12.69	\$1.7968	\$18.53	\$7.44	\$1.7349	\$13.25	\$8.32	\$1.7279	\$14.08	\$ 6.85	\$1.7279	\$12.66	\$10.88	\$1.7528	\$16.63
Apr	\$11.45	\$1.7669	\$17.23	\$7.54											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
2002 Avg	660,548	4,603	397,278	60.63%	66,345	10.01%	136,479	20.61%	60,447	8.74%
2003 Avg	589,245	4,200	385,752	65.79%	58,764	10.06%	104,806	17.41%	39,923	6.74%
Jan 2004	655,699	4,040	412,320	62.89%	64,742	9.87%	103,944	15.85%	74,693	11.39%
Feb	626,270	3,918	365,248	58.32%	67,198	10.73%	110,870	17.70%	82,955	13.25%
Mar	656,089	3,848	401,134	61.15%	78,230	11.92%	132,949	20.26%	43,776	6.67%
Apr	562,225	3,444	390,525	69.46%	74,196	13.20%	13,399	2.38%	84,104	14.96%
May	615,936	3,795	354,868	57.62%	85,576	13.89%	71,573	11.62%	103,919	16.87%
Jun	647,473	3,716	346,813	53.56%	90,522	13.98%	90,317	13.95%	119,821	18.51%
Jul	542,312	3,686	372,617	68.71%	61,455	11.33%	75,289	13.88%	32,951	6.08%
Aug	593,593	3,597	401,050	67.56%	75,421	12.71%	65,465	11.03%	51,657	8.70%
Sep	559,693	3,787	393,790	70.36%	63,784	11.40%	58,719	10.49%	43,400	7.75%
Oct	573,163	3,568	395,197	68.94%	66,827	11.66%	65,141	11.37%	45,998	8.03%
Nov	566,673	3,615	405,676	71.59%	58,889	10.39%	69,595	12.28%	32,513	5.74%
Dec	565,307	3,678	400,810	70.90%	56,628	10.02%	62,262	11.01%	45,607	8.07%
Jan 2005	656,001	3,652	405,636	61.83%	66,595	10.15%	83,291	12.70%	100,479	15.32%
Feb	601,850	3,513	367,201	61.00%	76,105	12.65%	60,458	10.05%	98,086	16.30%
Mar	678,515	3,500**	402,239	59.28%	86,688	12.78%	91,864	13.54%	97,723	14.40%



* Class I and uniform prices are at Fulton County (Atlanta), Georgia; ** Estimated

Southeast Marketing Area Federal Order 7							
Pool and Payment Dates for the Pooling Periods April 2005 through June 2005							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
April 2005	05/11/05	05/12/05	05/13/05	04/25/05	04/26/05	05/13/05	05/16/05
May 2005	06/11/05	06/13/05	06/14/05	05/25/05	05/26/05	06/14/05	06/15/05
June 2005	07/11/05	07/12/05	07/13/05	06/27/05	06/27/05	07/13/05	07/14/05

** The base rate for making partial payments in Fulton County, GA for April will be \$14.97 per hundredweight. This is 90 percent of the preceding month's uniform price of \$16.63 per hundredweight. According to part 1007.73, partial payments shall be made at a rate not less than 90 percent of the preceding month's uniform price for milk received during the first 15 days of the month, adjusted for plant location and authorized deductions. Plant location adjustments can be found on the back of the price announcements published by the Market Administrator office.

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MILK MARKET ADMINISTRATOR
U.S. Department Of Agriculture
P.O. Box 491778
Lawrenceville, Georgia 30049
Address Correction Requested