

Market Information BULLETIN



Southeast Marketing Area
Federal Order 7

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

04' Cash Receipts Up 29%

The U.S. Department of Agriculture (USDA), through its National Agricultural Statistics Service (NASS) department, has released the Milk Production, Disposition and Income Summary for 2004. It estimates that U.S. milk production was 170.8 billion pounds last year, a slight 0.2 percent above 2003. Not surprisingly, the size of the U.S. milking herd continued to decline, falling by 73,000 head from 2003, to 9.01 million cows.

Milk per cow, which in 2004 averaged 18,957 pounds, was 197 pounds more than during 2003. For perspective, over the past ten years, the annual average change in milk per cow has been an increase of 325 pounds.

The most significant change for 2004, and the most welcomed by dairy farmers, was the increase in cash receipts from marketings of milk. During 2004, farm revenue from the sale of milk and cream totaled \$27.4 billion, an increase of 29 percent from the previous year. This corresponds with the 29 percent rise in the annual average all-milk price from \$12.55 per hundredweight in 2003 to \$16.13 per hundredweight during 2004.

To view the full 2004 summary, including a state by state comparison of these data, visit the NASS website at <http://usda.mannlib.cornell.edu/reports/nassr/dairy/pmp-bbm/>.

Nominees Sought for National Dairy Board

USDA is asking dairy and farm organizations to nominate candidates to serve on the National Dairy Promotion and Research Board. Regions in need of new members include Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas), Region 7 (Illinois, Iowa, Missouri and Nebraska) and Region 8 (Alabama, Kentucky, Louisiana, Mississippi and Tennessee). To nominate a candidate, contact the Promotions and Research Branch at (202) 720-6909 or email michael.johnson2@usda.gov before May 31.

Blend Tumbles Lower

The uniform blend price in Fulton County, GA, was \$15.85 per hundredweight of milk at 3.5 percent butterfat for the month of April. This represents a decrease of \$0.78 from March and a decrease of \$0.87 from April 2004. Class I utilization was 56.55 percent, 2.73 percent lower than the previous month and 12.91 percent lower than April 2004.

National Dairy Situation

USDA estimates that the total U.S. production of milk in March was 15.2 billion pounds, an increase of 2.8 percent from March 2004 and an increase of 12.5 percent when compared with February 2005 (but only 1.6 percent higher on a daily average basis). First quarter 2005 milk production was 1.1 percent above 2004. Total cheese output (excluding cottage cheese) was 797 million pounds, 1.4 percent above March 2004 and 12.6 percent above February 2005. Butter production was 120 million pounds in March, 19.3 percent above March 2004 and 5.5 percent above February 2005. Nonfat dry milk production was 109 million pounds in March, 7.7 percent less than March 2004 but 15.6 percent more than was produced in February 2005.

New Associate Deputy Administrator

USDA's Agricultural Marketing Service (AMS), Dairy Programs has a new Associate Deputy Administrator, David Jamison. Mr. Jamison will also serve as the Acting Associate Deputy Administrator for Order Formulation and Enforcement Branch temporarily. Most recently, Mr. Jamison spent 8 years serving as AMS's Promotion and Research Branch Chief, but is well versed in the various aspects of the Federal milk order program.

Processor Promotion Board Appointments

Secretary of Agriculture Johanns has appointed new members to the National Fluid Milk Processor Promotion Board. Re-appointed to represent Region 11 (which includes Arkansas and Missouri) is Gary Aggus, of Hiland Dairy Foods Company, LLC.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - APRIL 2005

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	33.04%	8,137,116	\$1.7359	\$ 14,125,219.69
Class I Differential at Location				244,124.37
Class II Butterfat	22.52%	5,546,027	\$1.7034	9,447,102.40
Class III Butterfat	16.44%	4,049,144	\$1.6964	6,868,967.88
Class IV Butterfat	28.00%	6,897,366	\$1.6964	11,700,691.68
Total Butterfat	100.00%	24,629,653		\$ 42,386,106.02

Uniform Butterfat Price per lb. (Fulton County, Georgia): \$1.7209

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	57.41%	382,972,437	\$8.35 /cwt.	\$ 31,978,198.49
Class I Butterfat	33.04%	8,137,116	\$1.7359 /lb.	14,125,219.69
Class I Differential at Location		391,109,553		11,666,663.85
Total Class I Milk	56.55%	391,109,553		\$ 57,770,082.03
Class II Skim Milk	12.06%	80,469,513	\$7.54 /cwt.	\$ 6,067,401.29
Class II Butterfat	22.52%	5,546,027	\$1.7034 /lb.	9,447,102.40
Total Class II Milk	12.43%	86,015,540		\$ 15,514,503.69
Class III Skim Milk	14.69%	97,994,424	\$8.99 /cwt.	\$ 8,809,698.73
Class III Butterfat	16.44%	4,049,144	\$1.6964 /lb.	6,868,967.88
Total Class III Milk	14.75%	102,043,568		\$ 15,678,666.61
Class IV Skim Milk	15.84%	105,661,933	\$6.91 /cwt.	\$ 7,301,239.58
Class IV Butterfat	28.00%	6,897,366	\$1.6964 /lb.	11,700,691.68
Total Class IV Milk	16.27%	112,559,299		\$ 19,001,931.26
Producer Milk	100.00%	691,727,960		\$ 107,965,183.59

Adjustments

Overage and Other Source	\$34,272.71
Inventory Adjustments	\$9,912.24
Producer butterfat at uniform butterfat price	(\$42,386,106.02)
Location Adjustments to Producers	\$2,208,386.67
1/2 Unobligated Balance in P.S.F.	\$375,013.05
Adjusted Pool Value	\$ 10.22438
Reserve for Producer Settlement Fund	\$ 0.04438
	\$68,206,662.24
	\$293,527.37

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$10.18

Uniform Price per cwt. (Fulton County, Georgia)

\$15.85*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	APR 2005	MAY 2005	MAR 2005	APR 2005	APR 2005
Appalachian (Charlotte)	\$ 17.23	\$ 17.90	\$ 16.74	\$ 15.92	61.65%
Arizona-Las Vegas (Phoenix)	\$ 16.48	\$ 17.15	\$ 14.86	\$ 14.59	30.61%
Central (Kansas City)	\$ 16.13	\$ 16.80	\$ 14.73	\$ 14.59	46.99%
Florida (Tampa)	\$ 18.13	\$ 18.80	\$ 18.15	\$ 17.30	78.93%
Mideast (Cleveland)	\$ 16.13	\$ 16.80	\$ 14.95	\$ 14.76	36.50%
Northeast (Boston)	\$ 17.38	\$ 18.05	\$ 16.04	\$ 15.52	42.90%
Pacific Northwest (Seattle)	\$ 16.03	\$ 16.70	\$ 14.59	\$ 14.12	39.01%
Southeast (Atlanta)	\$ 17.23	\$ 17.90	\$ 16.63	\$ 15.85	56.55%
Southwest (Dallas)	\$ 17.13	\$ 17.80	\$ 15.79	\$ 15.28	49.00%
Upper Midwest (Chicago)	\$ 15.93	\$ 16.60	\$ 14.49	\$ 14.65	53.40%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:	April 2005	April 2004
Producer Milk		
Class I	391,109,553	390,524,980
Class II	86,015,540	74,196,191
Class III	102,043,568	13,399,219
Class IV	112,559,299	84,104,282
Total Producer Milk	<u>691,727,960</u>	<u>562,224,672</u>
Average Butterfat Test	56.55%	3.56%
Percent of Producer Milk in Class I	3.56%	69.46%
Daily Average Receipts	23,057,599	18,740,822
Other Source Milk		
Class I	5,871,373	6,558,491
Class II	7,652,610	3,992,003
Class III	11,583,406	103,135
Class IV	11,870,529	3,316,656
Total Other Source Milk	<u>36,977,918</u>	<u>13,970,285</u>
Overage		
Class I	0	0
Class II	4,591	0
Class III	1	5,075
Class IV	27,656	0
Total Overage	<u>32,248</u>	<u>5,075</u>
Opening Inventory		
Class I	32,913,910	31,249,082
Class II	1,020,429	2,191,339
Class III	259,277	402,891
Class IV	16,720,009	18,809,049
Total Opening Inventory	<u>50,913,625</u>	<u>52,652,361</u>
Total Receipts	779,651,751	628,852,393
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	31,569,058	38,325,268
Route Disposition Class I	388,365,431	379,817,580
Shrinkage	2,699,349	2,028,010
Transfers & Diversions to Nonpool	7,260,998	8,161,695
Total Class I Utilization	<u>429,894,836</u>	<u>428,332,553</u>
Average Butterfat Test	2.08%	2.12%
Daily Average Utilization	14,329,828	14,277,752
Class II Utilization		
Nonfluid Used To Produce	1,533,169	1,773,352
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	61,110,776	56,074,914
Total Class II Utilization	<u>32,049,225</u>	<u>22,531,267</u>
Average Butterfat Test	94,693,170	80,379,533
Average Butterfat Test	6.76%	7.33%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool Used To Produce/Other Uses	113,886,252	13,910,320
Total Class III Utilization	<u>113,886,252</u>	<u>13,910,320</u>
Average Butterfat Test	3.92%	9.09%
Class IV Utilization		
Inventory	16,593,813	9,810,402
Nonfluid Used To Fortify	1,469,737	1,670,228
Shrinkage	6,825,560	7,201,533
Transfers & Diversions to Nonpool Used To Produce/Other Uses	91,832,351	82,703,745
Total Class IV Utilization	<u>24,456,032</u>	<u>4,844,079</u>
Average Butterfat Test	141,177,493	106,229,987
Average Butterfat Test	5.86%	5.67%
Total Utilization	779,651,751	628,852,393

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during April 2005 is \$15.85 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$10.88 per hundredweight plus 3.5 times the uniform butterfat price of \$1.7209 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use, which is primarily bottled or packaged fluid milk, accounted for 57.41% of all producer skim milk (priced to handlers at \$8.35 per hundredweight, plus the Class I differential, see page 2) and 33.04% of producer butterfat (priced to handlers at \$1.7359 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 12.06% of all producer skim milk (\$7.54 per hundredweight) and 22.52% of producer butterfat (\$1.7034 per pound). Class III use, mostly milk used to produce cheese, accounted for 14.69% of all producer skim milk (\$8.99 per hundredweight) and 16.44% of producer butterfat (\$1.6964 per pound). Class IV use, generally milk processed into butter and powder, accounted for 15.84% of all producer skim milk (\$6.91 per hundredweight) and 28.00% of producer butterfat (\$1.6964 per pound).

Receipts of producer milk during April 2005 totaled 691.7 million pounds. There were 29 regulated pool distributing plants, 3 pool supply plants and 8 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2005. Class I route disposition in the area totaled 414.6 million pounds in March 2005.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
March 2005		
Whole Milk	152,312,619	36.74%
Fat Free Milk	50,420,225	12.16%
Lowfat Milk (incl. 1%)	28,976,556	6.99%
Reduced Fat Milk (incl. 2%)	132,118,347	31.87%
Cultured Fluid Milk (incl. Buttermilk)	9,618,734	2.32%
Flavored Drinks and Milk	41,130,499	9.92%
Total Disposition in Marketing Area	414,576,980	100.00%
Total Disposition by Pool Plants	337,057,769	81.30%
Total Disposition by Nonpool Plants	77,519,211	18.70%
Total Disposition in Marketing Area	414,576,980	100.00%

Notice of Proposal to Change Administration of 'Touch-Base' Provision

On April 25, 2005, the Market Administrator of the Southeast Order received a written request from Arkansas Dairy Cooperative Association, Dairy Farmers of America, Inc., Dairymen's Marketing Cooperative Association, Inc., Lone Star Milk Producers, Inc., and Maryland and Virginia Milk Producers Cooperatives Association, Inc. to change the administration of the producer milk definition. Specifically, the request seeks to alter the administration of Sections 1007.13(d)(1) and (2) by eliminating the requirement that at least one day's production of a dairy farmer be received at a pool plant prior to being eligible for diversion. Under proponent's request, a producer would be eligible to divert milk before being received at a pool plant, that is to say, prior to establishing market association. The proponents do not seek to alter the current 4 or 10 days' shipping requirement nor the maximum diversion limits found in Sections 1007.13(d)(3) and (4). The full proposal is available for viewing at www.fmmatlanta.com (click on 'What's New').

As Sections 1007.13(d)(1) and (2) are currently administered, at least one day's production of a producer must be received at a pool plant prior to the producer's milk being eligible for diversion. Such milk will only remain eligible for diversion if not less than 4 days' production is physically received at a pool plant during the months of January through June, and not less than 10 days' production is physically received at a pool plant during the months of July through December. Stated differently, a producer must 'touch-base' at a pool plant one day in order to establish association with the market before being able to divert milk to nonpool plants. Such market association will continue as long as an entire day's production of Grade A milk is not withheld from the Southeast Order pool. In addition, a producer must continue to 'touch-base' at least 4 or 10 days during the month for the milk diverted to nonpool plants to be pooled on this Order.

The current Market Administrator application reflects long-standing policy in the administration of Sections 1007.13(d)(1) and (2) and has been utilized to conform order operations to historical order provisions. Producer milk provisions and procedures vary among the Federal milk orders in an effort to address unique market needs and circumstances. An administrative policy change of this nature does not require a public hearing, but may be made at the discretion of the Market Administrator.

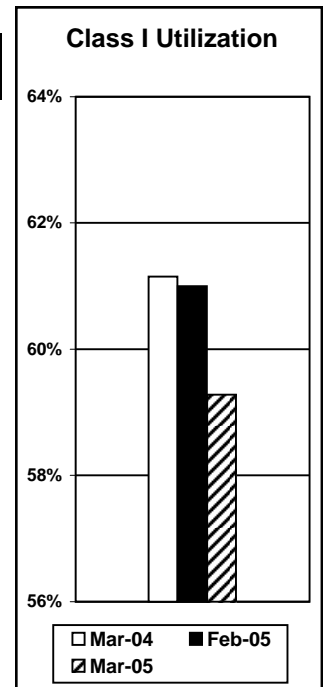
Written comments are requested from handlers and interested parties on this proposed change to policy. **Comments should be received by the Market Administrator no later than May 24, 2005.** Send comments by mail to USDA-Milk Market Administrator, Federal Order 7, P.O. Box 491778, Lawrenceville, GA 30049, by fax to 770-822-1038, or by email to smosley@fmmatlanta.com.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
2002 Avg	\$10.11	\$1.2433	\$14.11	\$7.62	\$1.1998	\$11.55	\$6.47	\$1.1928	\$10.42	\$ 6.88	\$1.1928	\$10.81	\$ 9.10	\$1.2109	\$13.01
2003 Avg	\$10.57	\$1.2247	\$14.48	\$6.74	\$1.2169	\$10.76	\$7.45	\$1.2099	\$11.42	\$ 5.98	\$1.2099	\$10.00	\$ 9.53	\$1.2165	\$13.46
Jan 2004	\$10.56	\$1.3593	\$14.95	\$6.64	\$1.5048	\$11.67	\$6.60	\$1.4978	\$11.61	\$ 5.94	\$1.4978	\$10.97	\$ 9.27	\$1.4492	\$14.02
Feb	\$9.65	\$1.5354	\$14.69	\$6.63	\$1.8588	\$12.90	\$5.61	\$1.8518	\$11.89	\$ 5.94	\$1.8518	\$12.21	\$ 8.41	\$1.7481	\$14.23
Mar	\$9.06	\$1.7985	\$15.04	\$6.66	\$2.3883	\$14.79	\$6.38	\$2.3813	\$14.49	\$ 5.97	\$2.3813	\$14.10	\$ 8.29	\$2.1737	\$15.61
Apr	\$9.06	\$2.2835	\$16.74	\$6.66	\$2.5083	\$15.21	\$11.30	\$2.5013	\$19.66	\$ 6.03	\$2.5013	\$14.57	\$ 8.58	\$2.4128	\$16.72
May	\$14.60	\$2.4747	\$22.75	\$6.74	\$2.4352	\$15.03	\$12.52	\$2.4282	\$20.58	\$ 6.22	\$2.4282	\$14.50	\$12.13	\$2.4460	\$20.27
Jun	\$16.08	\$2.4890	\$24.23	\$6.91	\$2.1838	\$14.31	\$10.43	\$2.1768	\$17.68	\$ 6.32	\$2.1768	\$13.72	\$12.55	\$2.2841	\$20.11
Jul	\$14.05	\$2.1398	\$21.05	\$7.03	\$2.0613	\$14.00	\$7.94	\$2.0543	\$14.85	\$ 6.34	\$2.0543	\$13.31	\$12.20	\$2.0927	\$19.10
Aug	\$10.65	\$2.1262	\$17.72	\$7.07	\$1.8011	\$13.13	\$8.04	\$1.7941	\$14.04	\$ 6.40	\$1.7941	\$12.46	\$ 9.76	\$1.9285	\$16.17
Sep	\$11.06	\$1.8200	\$17.04	\$7.11	\$1.9424	\$13.66	\$8.23	\$1.9354	\$14.72	\$ 6.45	\$1.9354	\$13.00	\$10.17	\$1.8899	\$16.43
Oct	\$11.63	\$1.9025	\$17.88	\$7.14	\$1.9090	\$13.57	\$7.78	\$1.9020	\$14.16	\$ 6.38	\$1.9020	\$12.81	\$10.48	\$1.9035	\$16.78
Nov	\$10.91	\$1.9598	\$17.39	\$7.14	\$2.0559	\$14.09	\$8.00	\$2.0489	\$14.89	\$ 6.39	\$2.0489	\$13.34	\$10.14	\$2.0125	\$16.83
Dec	\$11.22	\$1.9144	\$17.53	\$7.07	\$2.0436	\$13.98	\$9.34	\$2.0366	\$16.14	\$ 6.52	\$2.0366	\$13.42	\$10.45	\$1.9859	\$17.03
Jan 2005	\$12.80	\$2.1128	\$19.75	\$7.20	\$1.7400	\$13.04	\$8.37	\$1.7330	\$14.14	\$ 6.69	\$1.7330	\$12.52	\$11.02	\$1.8649	\$17.16
Feb	\$11.07	\$1.7748	\$16.89	\$7.38	\$1.7824	\$13.36	\$8.79	\$1.7754	\$14.70	\$ 6.76	\$1.7754	\$12.74	\$ 9.93	\$1.7763	\$15.80
Mar	\$12.69	\$1.7968	\$18.53	\$7.44	\$1.7349	\$13.25	\$8.32	\$1.7279	\$14.08	\$ 6.85	\$1.7279	\$12.66	\$10.88	\$1.7528	\$16.63
Apr	\$11.45	\$1.7669	\$17.23	\$7.54	\$1.7034	\$13.24	\$8.99	\$1.6964	\$14.61	\$ 6.91	\$1.6964	\$12.61	\$10.18	\$1.7209	\$15.85
May	\$12.24	\$1.7402	\$17.90	\$7.61											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
2002 Avg	660,548	4,603	397,278	60.63%	66,345	10.01%	136,479	20.61%	60,447	8.74%
2003 Avg	589,245	4,200	385,752	65.79%	58,764	10.06%	104,806	17.41%	39,923	6.74%
Jan 2004	655,699	4,040	412,320	62.89%	64,742	9.87%	103,944	15.85%	74,693	11.39%
Feb	626,270	3,918	365,248	58.32%	67,198	10.73%	110,870	17.70%	82,955	13.25%
Mar	656,089	3,848	401,134	61.15%	78,230	11.92%	132,949	20.26%	43,776	6.67%
Apr	562,225	3,444	390,525	69.46%	74,196	13.20%	13,399	2.38%	84,104	14.96%
May	615,936	3,795	354,868	57.62%	85,576	13.89%	71,573	11.62%	103,919	16.87%
Jun	647,473	3,716	346,813	53.56%	90,522	13.98%	90,317	13.95%	119,821	18.51%
Jul	542,312	3,686	372,617	68.71%	61,455	11.33%	75,289	13.88%	32,951	6.08%
Aug	593,593	3,597	401,050	67.56%	75,421	12.71%	65,465	11.03%	51,657	8.70%
Sep	559,693	3,787	393,790	70.36%	63,784	11.40%	58,719	10.49%	43,400	7.75%
Oct	573,163	3,568	395,197	68.94%	66,827	11.66%	65,141	11.37%	45,998	8.03%
Nov	566,673	3,615	405,676	71.59%	58,889	10.39%	69,595	12.28%	32,513	5.74%
Dec	565,307	3,678	400,810	70.90%	56,628	10.02%	62,262	11.01%	45,607	8.07%
Jan 2005	656,001	3,652	405,636	61.83%	66,595	10.15%	83,291	12.70%	100,479	15.32%
Feb	601,850	3,513	367,201	61.00%	76,105	12.65%	60,458	10.05%	98,086	16.30%
Mar	678,515	3,470	402,239	59.28%	86,688	12.78%	91,864	13.54%	97,723	14.40%
Apr	691,728	3,500**	391,110	56.55%	86,016	12.43%	102,044	14.75%	112,559	16.27%



* Class I and uniform prices are at Fulton County (Atlanta), Georgia; ** Estimated

Southeast Marketing Area Federal Order 7							
Pool and Payment Dates for the Pooling Periods May 2005 through July 2005							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
May 2005	06/11/05	06/13/05	06/14/05	05/25/05	05/26/05	06/14/05	06/15/05
June 2005	07/11/05	07/12/05	07/13/05	06/27/05	06/27/05	07/13/05	07/14/05
July 2005	08/11/05	08/12/05	08/15/05	07/25/05	07/26/05	08/15/05	08/16/05

** The base rate for making partial payments in Fulton County, GA for May will be \$14.27 per hundredweight. This is 90 percent of the preceding month's uniform price of \$15.85 per hundredweight. According to part 1007.73, partial payments shall be made at a rate not less than 90 percent of the preceding month's uniform price for milk received during the first 15 days of the month, adjusted for plant location and authorized deductions. Plant location adjustments can be found on the back of the price announcements published by the Market Administrator office.

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MILK MARKET ADMINISTRATOR
 U.S. Department Of Agriculture
 P.O. Box 491778
 Lawrenceville, Georgia 30049
Address Correction Requested