

# Market Information BULLETIN



Southeast Marketing Area  
Federal Order 7

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## Transportation Credit Decision Issued

The USDA has announced a tentative partial decision that recommends amendments to the transportation credit provisions of the Appalachian and Southeast Federal milk marketing orders. This decision is based on testimony and evidence given at a public hearing held in Louisville, Kentucky, on January 10 – 12, 2006.

This decision adopts, on an interim final and emergency basis, proposals to amend certain features of the transportation credit provisions of the Appalachian and Southeast Federal milk marketing orders. Specifically, the decision will:

1. Establish a variable mileage rate factor using a diesel fuel cost adjustor to determine transportation credit payments;
2. Increase the maximum transportation credit assessment rate on Class I milk from 9.5 cents to 15 cents per hundredweight in the Appalachian Order and from 10 cents to 20 cents per hundredweight in the Southeast Order; and
3. Establish a zero diversion limit standard on all milk for which transportation credits are requested.

Interested persons have until November 13, 2006 to file comments in response to the tentative partial decision. The USDA will determine if producers in the Appalachian and Southeast marketing areas approve the amended order, a copy of which is located at [www.fmmatlanta.com](http://www.fmmatlanta.com) under the link 'What's New'.

A separate decision will be issued by the USDA addressing other proposals heard at the public hearing in January concerning producer milk provisions and transportation credits on intra-market order movement of milk within the Appalachian and Southeast marketing areas.

Questions concerning this decision may be directed to this office at 770-682-2501.

## Blend Price Up

The uniform blend price in Fulton County, GA, was \$13.39 per hundredweight of milk at 3.5 percent butterfat for the month of August. The blend price is \$0.11 higher than the previous month but is \$3.05 lower than August 2005. Class I utilization was 66.62 percent in August, an increase of 4.52 percent compared with the previous month and 0.07 percent lower than August of last year.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in July was 15.20 billion pounds, an increase of 1.5 percent from July 2005 and a decrease of 0.7 percent when compared with June 2006. However, when examined on a daily average basis, total production of milk during July 2006 was 3.9 percent lower than during June 2006. Total cheese output (excluding cottage cheese) was 768 million pounds, 3.9 percent above July 2005 but 3.3 percent below June 2006. Butter production was 92.7 million pounds, 3.3 percent below July 2005 and 8.0 percent below June 2006.

Nonfat dry milk production was 88.2 million pounds in July, 24.0 percent lower than July 2005 and a decrease of 18.9 percent compared with the previous month.

The milk-feed price ratio, the number of pounds of 16% mixed dairy feed equal in value to one pound of whole milk, was 2.48 in August, a decrease of 0.50 from August 2005 but an increase of 0.13 compared with July 2006's 2.35 milk-feed price ratio.

## Transportation Credit Update

The available balance in the Federal Order 7 transportation credit balancing fund for August 2006 was \$2,187,255.52. Claims were made for \$1,244,921.68. Since sufficient funds were available, all eligible claims were paid in full.

## F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - AUGUST 2006

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	39.37%	8,986,989	\$1.2154	\$ 10,922,786.44
Class I Differential at Location				267,704.85
Class II Butterfat	28.40%	6,485,560	\$1.3078	8,481,815.39
Class III Butterfat	18.32%	4,183,702	\$1.3008	5,442,159.58
Class IV Butterfat	13.91%	3,177,170	\$1.3008	4,132,862.70
<b>Total Butterfat</b>	<b>100.00%</b>	<b>22,833,421</b>		<b>\$ 29,247,328.96</b>

**Uniform Butterfat Price per lb. (Fulton County, Georgia): \$1.2809**

### Calculation of Uniform Skim Milk Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
<b>Producer Milk</b>				
Class I Skim Milk	67.65%	413,588,095	\$6.96 /cwt.	\$ 28,785,731.44
Class I Butterfat	39.37%	8,986,989	\$1.2154 /lb.	10,922,786.44
Class I Differential at Location		422,575,084		12,612,734.89
<b>Total Class I Milk</b>	<b>66.62%</b>	<b>422,575,084</b>		<b>\$ 52,321,252.77</b>
Class II Skim Milk	11.67%	71,373,393	\$6.82 /cwt.	\$ 4,867,665.42
Class II Butterfat	28.40%	6,485,560	\$1.3078 /lb.	8,481,815.39
<b>Total Class II Milk</b>	<b>12.28%</b>	<b>77,858,953</b>		<b>\$ 13,349,480.81</b>
Class III Skim Milk	15.53%	94,954,281	\$6.74 /cwt.	\$ 6,399,918.58
Class III Butterfat	18.32%	4,183,702	\$1.3008 /lb.	5,442,159.58
<b>Total Class III Milk</b>	<b>15.63%</b>	<b>99,137,983</b>		<b>\$ 11,842,078.16</b>
Class IV Skim Milk	5.15%	31,516,938	\$6.31 /cwt.	\$ 1,988,718.81
Class IV Butterfat	13.91%	3,177,170	\$1.3008 /lb.	4,132,862.70
<b>Total Class IV Milk</b>	<b>5.47%</b>	<b>34,694,108</b>		<b>\$ 6,121,581.51</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>634,266,128</b>		<b>\$ 83,634,393.25</b>

### Adjustments

Overage and Other Source	\$0.00
Inventory Adjustments	\$89,813.42
Producer butterfat at uniform butterfat price	(\$29,247,328.96)
Location Adjustments to Producers	\$1,858,218.84
1/2 Unobligated Balance in P.S.F.	\$361,370.53
<b>Adjusted Pool Value</b>	<b>\$ 9.27272</b>
Reserve for Producer Settlement Fund	\$ 0.04272
	<b>\$56,696,467.08</b>

**Uniform Skim Milk Price per cwt. (Fulton County, Georgia):**

**\$9.23**

**Uniform Price per cwt. (Fulton County, Georgia)**

**\$13.39\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	AUG 2006	SEP 2006	JUL 2006	AUG 2006	AUG 2006
Appalachian (Charlotte)	\$ 14.44	\$ 14.32	\$ 13.33	\$ 13.51	74.25%
Arizona (Phoenix)	\$ 13.69	\$ 13.57	\$ 11.85	\$ 12.15	45.95%
Central (Kansas City)	\$ 13.34	\$ 13.22	\$ 11.53	\$ 11.74	31.57%
Florida (Tampa)	\$ 14.97	\$ 14.85	\$ 14.65	\$ 14.65	88.32%
Mideast (Cleveland)	\$ 13.34	\$ 13.22	\$ 11.74	\$ 11.98	41.00%
Northeast (Boston)	\$ 14.59	\$ 14.47	\$ 12.79	\$ 13.06	48.80%
Pacific Northwest (Seattle)	\$ 13.25	\$ 13.13	\$ 11.29	\$ 11.48	26.12%
<b>Southeast (Atlanta)</b>	<b>\$ 14.07</b>	<b>\$ 13.95</b>	<b>\$ 13.28</b>	<b>\$ 13.39</b>	<b>66.62%</b>
Southwest (Dallas)	\$ 14.34	\$ 14.22	\$ 12.32	\$ 12.66	39.24%
Upper Midwest (Chicago)	\$ 13.14	\$ 13.02	\$ 11.30	\$ 11.43	16.10%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>August 2006</b>	<b>August 2005</b>
<b>Producer Milk</b>		
Class I	422,575,084	406,022,498
Class II	77,858,953	69,260,073
Class III	99,137,983	69,486,704
Class IV	34,694,108	64,137,796
Total Producer Milk	<u>634,266,128</u>	<u>608,907,071</u>
Average Butterfat Test	3.60%	3.53%
Percent of Producer Milk in Class I	66.62%	66.69%
Daily Average Receipts	20,460,198	19,642,164
<b>Other Source Milk</b>		
Class I	13,142,245	11,363,140
Class II	17,581,862	11,734,750
Class III	2,398,481	4,560,134
Class IV	12,486,069	9,861,766
Total Other Source Milk	<u>45,608,657</u>	<u>37,519,790</u>
<b>Overage</b>		
Class I	0	0
Class II	0	230,626
Class III	0	0
Class IV	0	0
Total Overage	<u>0</u>	<u>230,626</u>
<b>Opening Inventory</b>		
Class I	29,692,383	26,795,284
Class II	3,771,380	2,173,036
Class III	830,286	1,017,074
Class IV	18,005,595	21,981,217
Total Opening Inventory	<u>52,299,644</u>	<u>51,966,611</u>
<b>Total Receipts</b>	<b>732,174,429</b>	<b>698,624,098</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	35,171,562	26,886,708
Route Disposition Class I	419,908,957	405,850,158
Shrinkage	3,712,120	3,911,430
Transfers & Diversions to Nonpool	6,617,073	7,532,626
Total Class I Utilization	<u>465,409,712</u>	<u>444,180,922</u>
Average Butterfat Test	2.12%	2.09%
Daily Average Utilization	15,013,217	14,328,417
<b>Class II Utilization</b>		
Nonfluid Used To Produce	1,850,673	1,969,847
Shrinkage	1,377	946
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	55,985,973	42,234,683
Total Class II Utilization	<u>41,374,172</u>	<u>39,193,009</u>
Average Butterfat Test	8.28%	
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool	102,366,750	75,063,912
Used To Produce/Other Uses	0	0
Total Class III Utilization	<u>102,366,750</u>	<u>75,063,912</u>
Average Butterfat Test	4.18%	4.44%
<b>Class IV Utilization</b>		
Inventory	18,683,723	21,768,317
Nonfluid Used To Fortify	1,394,743	1,589,064
Shrinkage	7,829,031	7,817,512
Transfers & Diversions to Nonpool	33,005,488	52,919,507
Used To Produce/Other Uses	4,272,787	11,886,379
Total Class IV Utilization	<u>65,185,772</u>	<u>95,980,779</u>
Average Butterfat Test	7.36%	5.63%
<b>Total Utilization</b>	<b>732,174,429</b>	<b>698,624,098</b>

## Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during August 2006 is \$13.39 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.23 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2809 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use, which is primarily bottled or packaged fluid milk, accounted for 67.65% of all producer skim milk (priced to handlers at \$6.96 per hundredweight, plus the Class I differential, see page 2) and 39.37% of producer butterfat (priced to handlers at \$1.2154 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 11.67% of all producer skim milk (\$6.82 per hundredweight) and 28.40% of producer butterfat (\$1.3078 per pound). Class III use, mostly milk used to produce cheese, accounted for 15.53% of all producer skim milk (\$6.74 per hundredweight) and 18.32% of producer butterfat (\$1.3008 per pound). Class IV use, generally milk processed into butter and powder, accounted for 5.15% of all producer skim milk (\$6.31 per hundredweight) and 13.91% of producer butterfat (\$1.3008 per pound).

Receipts of producer milk during August 2006 totaled 634.3 million pounds. There were 29 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2006. Class I route disposition in the area totaled 391.1 million pounds in July 2006.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2006</u>		
Whole Milk	150,880,905	38.58%
Fat Free Milk	48,505,207	12.40%
Lowfat Milk (incl. 1%)	27,877,779	7.13%
Reduced Fat Milk (incl. 2%)	137,344,190	35.12%
Cultured Fluid Milk (incl. Buttermilk)	8,392,274	2.15%
Flavored Drinks and Milk	18,067,429	4.62%
<b>Total Disposition in Marketing Area</b>	<b>391,067,784</b>	<b>100.00%</b>
Total Disposition by Pool Plants	316,239,960	80.87%
Total Disposition by Nonpool Plants	74,827,824	19.13%
<b>Total Disposition in Marketing Area</b>	<b>391,067,784</b>	<b>100.00%</b>

## Summary of Recent USDA Actions

The USDA has issued several decisions, in addition to the tentative partial decision discussed on the front page of this publication, and has announced and held a reconvened public hearing in the past few weeks. All hearing activity can be tracked in detail at [www.ams.usda.gov/dairy/hearings.htm](http://www.ams.usda.gov/dairy/hearings.htm), but here is a quick summary of recent departmental actions:

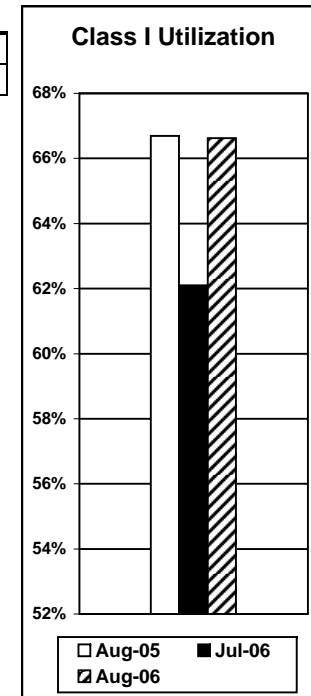
- Announced the reconvening of the Class III and Class IV manufacturing make allowance hearing for September 14 in Strongsville, OH. The hearing was set to take into evidence only data on plant manufacturing costs compiled by Cornell University and any other pertinent data or information specifically addressing plant manufacturing costs that are publicly available.
- Issued a final decision on pooling provisions in the Mideast Order. The decision establishes limits on the volume of milk handlers may pool to a percentage (either 115 percent or 120 percent depending on the month) of their previous month's volume.
- Issued a final decision on pooling provisions in the Upper Midwest Order. The decision establishes limits on the volume of milk handlers may pool to a percentage (either 125 percent or 135 percent depending on the month) of their previous month's volume.
- Issued a final decision on pooling provisions in the Central Order. The decision establishes limits on the volume of milk handlers may pool to a 125 percent of their previous month's volume. The decision also adopted amendments to increase supply plant performance standards, amend features of the "touch-base" provision, amend certain features of the "split plant" provision and decrease the diversion limit standards of the order.

**FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2005	\$12.80	\$2.1128	\$19.75	\$7.20	\$1.7400	\$13.04	\$8.37	\$1.7330	\$14.14	\$ 6.69	\$1.7330	\$12.52	\$ 11.02	\$1.8649	\$17.16
Feb	\$11.07	\$1.7748	\$16.89	\$7.38	\$1.7824	\$13.36	\$8.79	\$1.7754	\$14.70	\$ 6.76	\$1.7754	\$12.74	\$ 9.93	\$1.7763	\$15.80
Mar	\$12.69	\$1.7968	\$18.53	\$7.44	\$1.7349	\$13.25	\$8.32	\$1.7279	\$14.08	\$ 6.85	\$1.7279	\$12.66	\$ 10.88	\$1.7528	\$16.63
Apr	\$11.45	\$1.7669	\$17.23	\$7.54	\$1.7034	\$13.24	\$8.99	\$1.6964	\$14.61	\$ 6.91	\$1.6964	\$12.61	\$ 10.18	\$1.7209	\$15.85
May	\$12.24	\$1.7402	\$17.90	\$7.61	\$1.5545	\$12.78	\$8.66	\$1.5475	\$13.77	\$ 7.03	\$1.5475	\$12.20	\$ 10.46	\$1.6091	\$15.73
Jun	\$11.68	\$1.5576	\$16.72	\$7.73	\$1.6002	\$13.06	\$8.65	\$1.5932	\$13.92	\$ 7.00	\$1.5932	\$12.33	\$ 10.29	\$1.5824	\$15.47
Jul	\$11.83	\$1.5920	\$16.99	\$7.73	\$1.8077	\$13.79	\$8.34	\$1.8007	\$14.35	\$ 7.12	\$1.8007	\$13.17	\$ 10.52	\$1.7218	\$16.18
Aug	\$11.39	\$1.8706	\$17.54	\$7.81	\$1.8316	\$13.95	\$7.48	\$1.8246	\$13.60	\$ 7.31	\$1.8246	\$13.44	\$ 10.35	\$1.8443	\$16.44
Sep	\$10.81	\$1.8182	\$16.80	\$8.00	\$1.8942	\$14.35	\$7.97	\$1.8872	\$14.30	\$ 7.40	\$1.8872	\$13.75	\$ 10.16	\$1.8602	\$16.32
Oct	\$11.06	\$1.9128	\$17.37	\$8.12	\$1.8326	\$14.25	\$8.25	\$1.8256	\$14.35	\$ 7.48	\$1.8256	\$13.61	\$ 10.34	\$1.8605	\$16.49
Nov	\$11.58	\$1.8536	\$17.66	\$8.11	\$1.6184	\$13.49	\$7.99	\$1.6114	\$13.35	\$ 7.52	\$1.6114	\$12.90	\$ 10.62	\$1.7072	\$16.22
Dec	\$11.13	\$1.6943	\$16.67	\$8.22	\$1.5106	\$13.22	\$8.40	\$1.5036	\$13.37	\$ 7.57	\$1.5036	\$12.57	\$ 10.28	\$1.5760	\$15.44
Jan 2006	\$11.52	\$1.5326	\$16.48	\$8.38	\$1.4754	\$13.25	\$8.55	\$1.4684	\$13.39	\$ 7.32	\$1.4684	\$12.20	\$ 10.29	\$1.4887	\$15.14
Feb	\$11.61	\$1.5081	\$16.48	\$8.17	\$1.3539	\$12.62	\$7.76	\$1.3469	\$12.20	\$ 6.62	\$1.3469	\$11.10	\$ 10.17	\$1.3985	\$14.71
Mar	\$11.05	\$1.4078	\$15.59	\$7.52	\$1.2666	\$11.69	\$6.94	\$1.2596	\$11.11	\$ 6.50	\$1.2596	\$10.68	\$ 9.53	\$1.3066	\$13.77
Apr	\$10.12	\$1.3025	\$14.32	\$7.28	\$1.2413	\$11.37	\$6.85	\$1.2343	\$10.93	\$ 6.26	\$1.2343	\$10.36	\$ 8.85	\$1.2558	\$12.94
May	\$10.00	\$1.2641	\$14.07	\$6.94	\$1.2652	\$11.13	\$6.66	\$1.2582	\$10.83	\$ 6.14	\$1.2582	\$10.33	\$ 8.79	\$1.2615	\$12.90
Jun	\$9.67	\$1.2920	\$13.85	\$6.86	\$1.2506	\$11.00	\$7.19	\$1.2436	\$11.29	\$ 6.08	\$1.2436	\$10.22	\$ 8.79	\$1.2621	\$12.90
Jul	\$10.34	\$1.2740	\$14.44	\$6.76	\$1.2298	\$10.83	\$6.88	\$1.2228	\$10.92	\$ 6.15	\$1.2228	\$10.21	\$ 9.25	\$1.2444	\$13.28
Aug	\$10.06	\$1.2464	\$14.07	\$6.82	\$1.3078	\$11.16	\$6.74	\$1.3008	\$11.06	\$ 6.31	\$1.3008	\$10.64	\$ 9.23	\$1.2809	\$13.39
Sep	\$9.74	\$1.3013	\$13.95	\$6.99											

**FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2005	656,001	3,652	405,636	61.83%	66,595	10.15%	83,291	12.70%	100,479	15.32%
Feb	601,850	3,513	367,201	61.00%	76,105	12.65%	60,458	10.05%	98,086	16.30%
Mar	678,515	3,470	402,239	59.28%	86,688	12.78%	91,864	13.54%	97,723	14.40%
Apr	691,728	3,527	391,110	56.55%	86,016	12.43%	102,044	14.75%	112,559	16.27%
May	723,585	3,457	380,247	52.55%	95,120	13.15%	123,726	17.10%	124,492	17.20%
Jun	650,076	3,519	361,048	55.55%	84,267	12.96%	109,175	16.79%	95,587	14.70%
Jul	588,307	3,502	363,020	61.71%	72,114	12.26%	81,910	13.92%	71,263	12.11%
Aug	608,907	3,458	406,022	66.69%	69,260	11.37%	69,487	11.41%	64,138	10.53%
Sep	569,194	3,425	397,643	69.87%	59,670	10.48%	69,182	12.15%	42,701	7.50%
Oct	572,559	3,436	390,959	68.28%	56,933	9.94%	70,188	12.26%	54,479	9.52%
Nov	575,985	3,293	388,326	67.42%	53,896	9.36%	72,633	12.61%	61,131	10.61%
Dec	627,008	3,347	400,937	63.95%	56,188	8.96%	90,049	14.36%	79,834	12.73%
Jan 2006	773,171	3,367	417,644	54.02%	82,863	10.72%	166,645	21.55%	106,020	13.71%
Feb	673,060	3,254	374,502	55.64%	74,400	11.05%	151,346	22.49%	72,812	10.82%
Mar	762,640	3,359	412,672	54.11%	85,719	11.24%	187,351	24.57%	76,898	10.08%
Apr	744,495	3,278	377,265	50.68%	83,715	11.24%	190,402	25.57%	93,113	12.51%
May	727,331	3,306	396,220	54.48%	85,703	11.78%	176,134	24.22%	69,274	9.52%
Jun	678,355	3,300	382,230	56.35%	73,884	10.89%	166,354	24.52%	55,888	8.24%
Jul	602,818	3,250	374,357	62.10%	77,034	12.78%	97,920	16.24%	53,506	8.88%
Aug	634,266	3,300**	422,575	66.62%	77,859	12.28%	99,138	15.63%	34,694	5.47%



\* Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

## Southeast Marketing Area Federal Order 7

### Pool and Payment Dates for the Pooling Periods September through November 2006

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
September 2006	10/11/06	10/12/06	10/13/06	09/25/06	09/26/06	10/13/06	10/16/06
October 2006	11/11/06	11/13/06	11/14/06	10/25/06	10/26/06	11/14/06	11/15/06
November 2006	12/11/06	12/12/06	12/13/06	11/27/06	11/27/06	12/13/06	12/14/06

\*\* The base rate for making partial payments in Fulton County, GA for September will be \$12.05 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.39 per hundredweight.

### Producer Touch Base Requirements & Handler Diversion Limits

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	4	4	4	4	4	4	10	10	10	10	10	10
Diversion Percentage Limits	50%	50%	50%	50%	50%	50%	33%	33%	33%	33%	33%	33%

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**MILK MARKET ADMINISTRATOR**  
 U.S. Department Of Agriculture  
 P.O. Box 491778  
 Lawrenceville, Georgia 30049  
*Address Correction Requested*