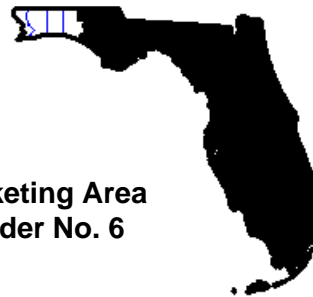


# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator



Florida Marketing Area  
Federal Order No. 6

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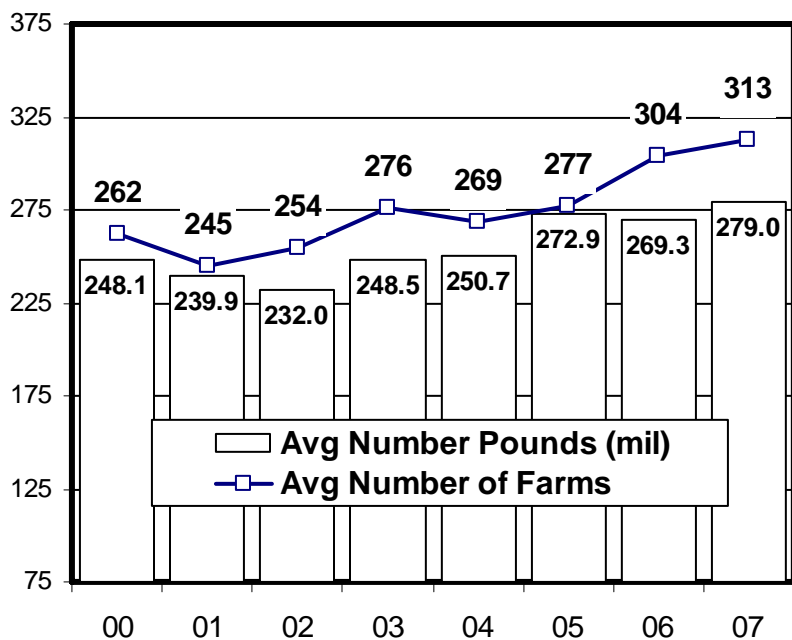
September 2007

Volume 8—No. 9

## Producer Milk Volumes, Number of Farms Pooled Climbs Higher

In each of the first five months of this year, a new record volume of producer milk pooled on the Florida Order has been established. And in June and July, producer milk volumes were fewer than one million pounds below the highest monthly totals, both set in 2005. For the January through July period, the average volume of producer milk pooled this year exceeds last year by nearly ten million pounds, and the 2005 average by over six million pounds. The chart below shows the monthly average number of farms pooled between January and July of each year since 2000 (when the three Florida Orders consolidated into one), and the monthly average number of milk pounds pooled. So far this year, the average number of farms meeting the pooling requirements of this Order, which are the most stringent of the Federal Order system, are greater than in any previous year.

**Florida Order: January to July, 2000 to 2007**  
**Average Number of Farms**  
**& Average Number of Pounds Pooled (in millions)**



## Blend Price Posts Another New High

The uniform blend price in Hillsborough County, FL, was \$25.24 per hundredweight for milk at 3.5 percent butterfat for the month of August. This represents an increase of \$1.02 compared with the previous month and is \$10.59 higher than August 2006. The blend price has increased six consecutive months, setting a new record high price for the second month in a row.

Class I utilization was 86.72 percent in August, a 6.67 percent increase compared with the previous month, but a 1.60 percent decline when compared with August of last year.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in July was 15.7 billion pounds, an increase of 3.7 percent from July 2006 and a decrease of 1.6 percent when compared with June 2007 on a daily average basis. Note that July 2006 was an unusually low milk production month due to extremely hot weather conditions in the Western U.S., overstating the production gains from July 2006 to July 2007. Total cheese output (excluding cottage cheese) was 795 million pounds, 2.6 percent higher than July 2006 and 0.6 percent above June 2007. Butter production was 115 million pounds, 21.8 percent above July 2006 and 5.2 percent above June 2007.

Nonfat dry milk powder production was 121 million pounds in July, 36.7 percent higher than July 2006 and 1.7 percent higher than June 2007. Dry whey production was 95.2 million pounds in July, a slight increase from July 2006 and 0.6 percent greater than June 2007. The milk-feed price ratio, the number of pounds of 16% mixed dairy feed equal in value to one pound of whole milk, was 3.24 in August, an increase of 0.07 points from the revised 3.17 ratio recorded for July 2007.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - AUGUST 2007**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	50.50%	4,521,661	\$1.6010	\$ 7,239,179.27
Class I Differential at Location				184,782.04
Class II Butterfat	38.53%	3,450,718	\$1.5942	5,501,134.65
Class III Butterfat	4.24%	379,884	\$1.5872	602,951.91
Class IV Butterfat	6.73%	602,689	\$1.5872	956,587.99
<b>Total Butterfat</b>	<b>100.00%</b>	<b>8,954,952</b>		<b>\$ 14,484,635.86</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.6175</b>	

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	88.09%	209,095,060	\$16.74 /cwt.	\$ 35,002,513.04
Class I Butterfat	50.50%	4,521,661	\$1.6010 /lb.	7,239,179.27
Class I Differential at Location		213,616,721		8,716,027.24
<b>Total Class I Milk</b>	<b>86.72%</b>	<b>213,616,721</b>		<b>\$ 50,957,719.55</b>
Class II Skim Milk	7.77%	18,445,854	\$17.44 /cwt.	\$ 3,216,956.94
Class II Butterfat	38.53%	3,450,718	\$1.5942 /lb.	5,501,134.65
<b>Total Class II Milk</b>	<b>8.89%</b>	<b>21,896,572</b>		<b>\$ 8,718,091.59</b>
Class III Skim Milk	2.01%	4,774,399	\$14.79 /cwt.	\$ 706,133.61
Class III Butterfat	4.24%	379,884	\$1.5872 /lb.	602,951.91
<b>Total Class III Milk</b>	<b>2.09%</b>	<b>5,154,283</b>		<b>\$ 1,309,085.52</b>
Class IV Skim Milk	2.13%	5,063,118	\$16.91 /cwt.	\$ 856,173.26
Class IV Butterfat	6.73%	602,689	\$1.5872 /lb.	956,587.99
<b>Total Class IV Milk</b>	<b>2.30%</b>	<b>5,665,807</b>		<b>\$ 1,812,761.25</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>246,333,383</b>		<b>\$ 62,797,657.91</b>

**Adjustments**

Overage and Other Source	\$0.00
Inventory Adjustments	(\$13,953.58)
Producer butterfat at uniform butterfat price	(\$14,484,635.86)
Location Adjustments to Producers	(\$107,406.58)
1/2 Unobligated Balance in P.S.F.	\$83,836.15
<b>Adjusted Pool Value</b>	<b>\$ 20.33694</b>
Reserve for Producer Settlement Fund	\$ 0.04694
	<b>\$48,275,498.04</b>
	\$111,415.39

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$20.29**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$25.24\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	AUG 2007	SEP 2007	JUL 2007	AUG 2007	AUG 2007
Appalachian (Charlotte)	\$ 24.86	\$ 25.01	\$ 23.28	\$ 24.16	73.27%
Arizona (Phoenix)	\$ 24.48	\$ 24.63	\$ 22.09	\$ 22.22	41.01%
Central (Kansas City)	\$ 24.13	\$ 24.28	\$ 21.90	\$ 21.93	39.03%
<b>Florida (Tampa)</b>	<b>\$ 25.76</b>	<b>\$ 25.91</b>	<b>\$ 24.22</b>	<b>\$ 25.24</b>	<b>86.72%</b>
Mideast (Cleveland)	\$ 24.13	\$ 24.28	\$ 21.97	\$ 22.19	44.60%
Northeast (Boston)	\$ 25.38	\$ 25.53	\$ 22.94	\$ 23.14	43.90%
Pacific Northwest (Seattle)	\$ 24.04	\$ 24.19	\$ 21.98	\$ 21.84	31.50%
Southeast (Atlanta)	\$ 24.86	\$ 25.01	\$ 23.29	\$ 23.87	70.57%
Southwest (Dallas)	\$ 25.13	\$ 25.28	\$ 22.69	\$ 22.76	44.65%
Upper Midwest (Chicago)	\$ 23.93	\$ 24.08	\$ 21.65	\$ 20.61	16.60%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>August 2007</b>	<b>August 2006</b>
<b>Producer Milk</b>		
Class I	213,616,721	215,043,853
Class II	21,896,572	19,883,610
Class III	5,154,283	728,583
Class IV	5,665,807	7,827,936
Total Producer Milk	<u>246,333,383</u>	<u>243,483,982</u>
Average Butterfat Test	3.64%	3.65%
Percent of Producer Milk in Class I	86.72%	88.32%
Daily Average Receipts	7,946,238	7,854,322
<b>Other Source Milk</b>		
Class I	9,753,452	19,269,908
Class II	7,862,864	10,285,578
Class III	323,513	356,673
Class IV	1,397,226	4,032,140
Total Other Source Milk	<u>19,337,055</u>	<u>33,944,299</u>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	133,629
Total Overage	<u>0</u>	<u>133,629</u>
<b>Opening Inventory</b>		
Class I	12,855,169	12,476,116
Class II	476,307	78,190
Class III	1,610,745	1,715
Class IV	5,583,716	7,137,325
Total Opening Inventory	<u>20,526,937</u>	<u>19,693,346</u>
<b>Total Receipts</b>	<b>286,196,375</b>	<b>297,255,256</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	15,285,079	14,721,509
Route Disposition Class I	220,035,045	231,683,860
Shrinkage	707,663	359,706
Transfers & Diversions to Nonpool	197,555	24,802
Total Class I Utilization	<u>236,255,342</u>	<u>246,789,877</u>
Average Butterfat Test	2.11%	2.11%
Daily Average Utilization	7,620,172	7,960,964
<b>Class II Utilization</b>		
Nonfluid Used To Produce	7,855,362	9,804,481
Shrinkage	0	10,288
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	8,523,116	6,516,223
Total Class II Utilization	<u>13,857,265</u>	<u>13,916,386</u>
Average Butterfat Test	30,235,743	30,247,378
Average Butterfat Test	11.45%	11.36%
<b>Class III Utilization</b>		
Shrinkage	3,813,409	0
Transfers & Diversions to Nonpool/Used to Produce	1,506,644	1,086,971
Other Uses	1,768,488	0
Total Class III Utilization	<u>7,088,541</u>	<u>1,086,971</u>
Average Butterfat Test	5.64%	39.52%
<b>Class IV Utilization</b>		
Inventory	5,998,604	6,350,765
Nonfluid Used To Fortify	0	939,798
Shrinkage	677,460	3,194,612
Transfers & Diversions to Nonpool Used To Produce/Other Uses	5,970,685	6,863,056
Total Class IV Utilization	<u>12,646,749</u>	<u>19,131,030</u>
Average Butterfat Test	9.05%	6.84%
<b>Total Utilization</b>	<b>286,196,375</b>	<b>297,255,256</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2007 is \$25.24 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$20.29 per hundredweight plus 3.5 times the uniform butterfat price of \$1.6175 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 88.09% of all producer skim milk (priced to handlers at \$16.74 per hundredweight, plus the Class I differential and 50.50% of producer butterfat (priced to handlers at \$1.6010 per pound plus Class I differential). Class II use accounted for 7.77% of all producer skim milk (\$17.44 per hundredweight) and 38.53% of producer butterfat (\$1.5942 per pound). Class III use accounted for 2.01% of all producer skim milk (\$14.79 per hundredweight) and 4.24% of producer butterfat (\$1.5872 per pound). Class IV use accounted for 2.13% of all producer skim milk (\$16.91 per hundredweight) and 6.73% of producer butterfat (\$1.5872 per pound).

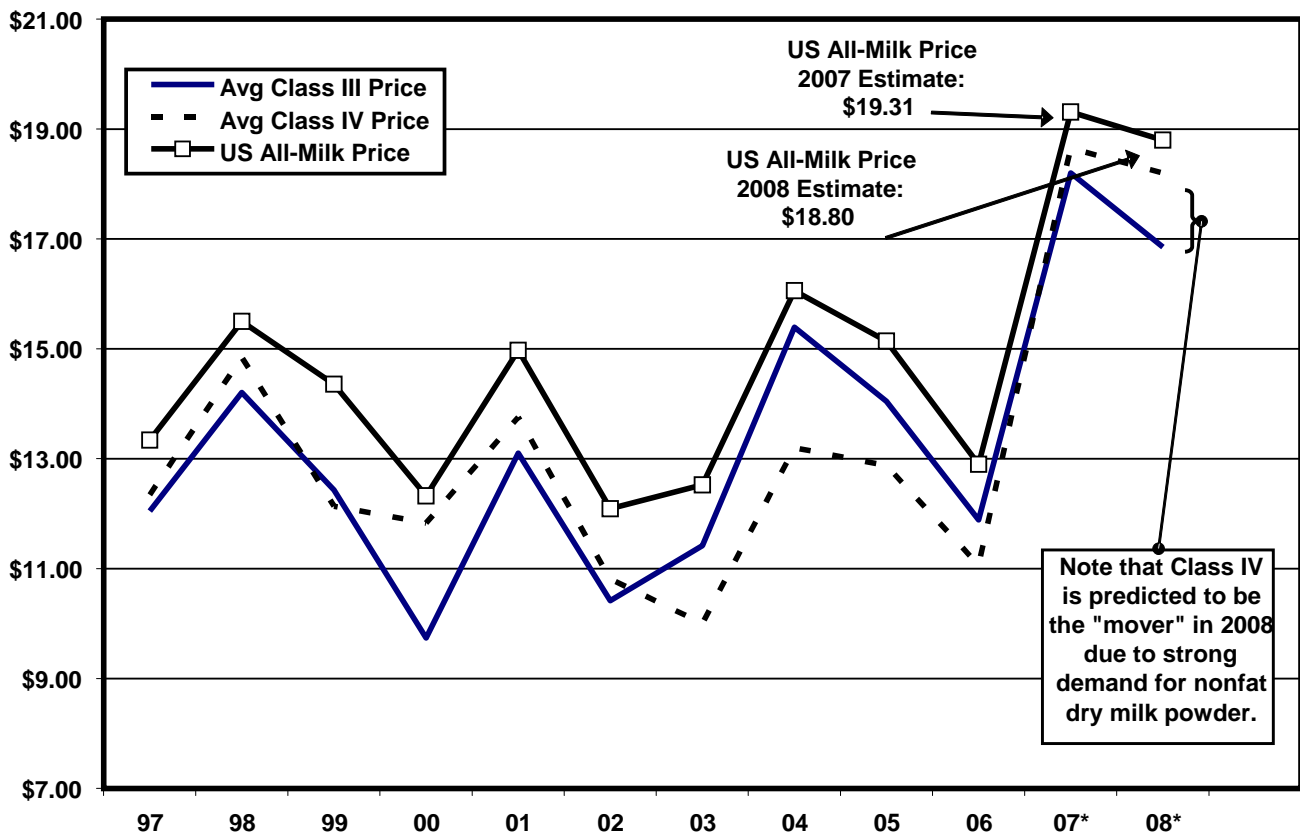
Receipts of producer milk during August 2007 totaled 246.3 million pounds, 2.8 million pounds more than was pooled in August of last year. Florida producers supplied 161.8 million pounds of milk in July 2007 to pool plants or 65.18% of the total producer milk pooled in Florida. In July 2006 Florida producers supplied 74.08% of the total producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 8 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2007. In-area Class I route disposition totaled 224.5 million pounds in July 2007, 4.7 million pounds less than July 2006. This is a decrease of 2.2 percent after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2007</u>		
Whole Milk	88,563,433	39.45%
Fat Free Milk	30,508,268	13.59%
Lowfat Milk (incl. 1%)	25,339,220	11.29%
Reduced Fat Milk (incl. 2%)	68,155,405	30.36%
Cultured Fluid Milk (incl. Buttermilk)	966,775	0.43%
Flavored Drinks and Milk	10,974,162	4.89%
<b>Total Disposition in Marketing Area</b>	<b>224,507,263</b>	<b>100.00%</b>
Total Disposition by Pool Plants	197,161,530	87.82%
Total Disposition by Nonpool Plants	27,345,733	12.18%
<b>Total Disposition in Marketing Area</b>	<b>224,507,263</b>	<b>100.00%</b>

## Average US All-Milk, Class III & Class IV Prices: 1997 to 2008(est)

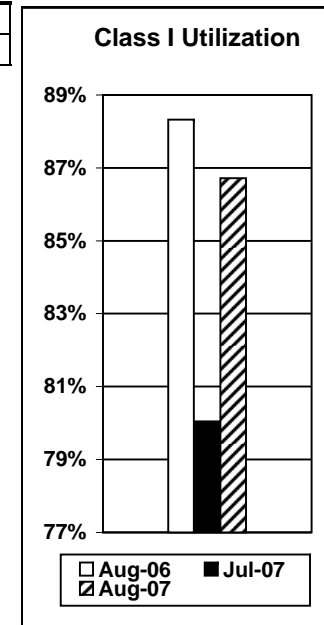


**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2006	\$12.42	\$1.5416	\$17.38	\$8.38	\$1.4754	\$13.25	\$8.55	\$1.4684	\$13.39	\$ 7.32	\$1.4684	\$12.20	\$ 11.85	\$1.5063	\$16.71
Feb	\$12.51	\$1.5171	\$17.38	\$8.17	\$1.3539	\$12.62	\$7.76	\$1.3469	\$12.20	\$ 6.62	\$1.3469	\$11.10	\$ 11.75	\$1.4279	\$16.34
Mar	\$11.95	\$1.4168	\$16.49	\$7.52	\$1.2666	\$11.69	\$6.94	\$1.2596	\$11.11	\$ 6.50	\$1.2596	\$10.68	\$ 11.13	\$1.3345	\$15.41
Apr	\$11.02	\$1.3115	\$15.22	\$7.28	\$1.2413	\$11.37	\$6.85	\$1.2343	\$10.93	\$ 6.26	\$1.2343	\$10.36	\$ 10.26	\$1.2726	\$14.36
May	\$10.90	\$1.2731	\$14.97	\$6.94	\$1.2652	\$11.13	\$6.66	\$1.2582	\$10.83	\$ 6.14	\$1.2582	\$10.33	\$ 10.20	\$1.2681	\$14.28
Jun	\$10.57	\$1.3010	\$14.75	\$6.86	\$1.2506	\$11.00	\$7.19	\$1.2436	\$11.29	\$ 6.08	\$1.2436	\$10.22	\$ 10.03	\$1.2757	\$14.14
Jul	\$11.24	\$1.2830	\$15.34	\$6.76	\$1.2298	\$10.83	\$6.88	\$1.2228	\$10.92	\$ 6.15	\$1.2228	\$10.21	\$ 10.62	\$1.2571	\$14.65
Aug	\$10.96	\$1.2554	\$14.97	\$6.82	\$1.3078	\$11.16	\$6.74	\$1.3008	\$11.06	\$ 6.31	\$1.3008	\$10.64	\$ 10.54	\$1.2806	\$14.65
Sep	\$10.64	\$1.3103	\$14.85	\$6.99	\$1.4261	\$11.74	\$7.59	\$1.4191	\$12.29	\$ 6.36	\$1.4191	\$11.10	\$ 10.28	\$1.3670	\$14.70
Oct	\$11.72	\$1.4607	\$16.42	\$7.06	\$1.4219	\$11.79	\$7.64	\$1.4149	\$12.32	\$ 6.80	\$1.4149	\$11.51	\$ 11.08	\$1.4396	\$15.73
Nov	\$11.77	\$1.4404	\$16.40	\$7.37	\$1.3922	\$11.98	\$8.28	\$1.3852	\$12.84	\$ 7.52	\$1.3852	\$12.11	\$ 11.32	\$1.4162	\$15.88
Dec	\$11.89	\$1.4170	\$16.43	\$8.09	\$1.3551	\$12.55	\$9.07	\$1.3481	\$13.47	\$ 7.86	\$1.3481	\$12.30	\$ 11.43	\$1.3857	\$15.88
Jan 2007	\$13.17	\$1.3947	\$17.59	\$8.57	\$1.3079	\$12.85	\$9.33	\$1.3009	\$13.56	\$ 8.27	\$1.3009	\$12.53	\$ 12.49	\$1.3471	\$16.77
Feb	\$13.19	\$1.3306	\$17.39	\$8.77	\$1.3182	\$13.08	\$9.94	\$1.3112	\$14.18	\$ 8.42	\$1.3112	\$12.71	\$ 12.52	\$1.3222	\$16.71
Mar	\$14.00	\$1.3535	\$18.25	\$9.07	\$1.3839	\$13.60	\$10.64	\$1.3769	\$15.09	\$ 9.21	\$1.3769	\$13.71	\$ 13.24	\$1.3691	\$17.57
Apr	\$14.50	\$1.4296	\$19.00	\$9.69	\$1.4727	\$14.51	\$11.36	\$1.4657	\$16.09	\$ 11.39	\$1.4657	\$16.12	\$ 13.75	\$1.4529	\$18.35
May	\$15.28	\$1.4789	\$19.92	\$11.50	\$1.5776	\$16.62	\$12.54	\$1.5706	\$17.60	\$ 13.45	\$1.5706	\$18.48	\$ 14.70	\$1.5332	\$19.55
June	\$16.88	\$1.5866	\$21.84	\$13.58	\$1.6527	\$18.89	\$14.93	\$1.6457	\$20.17	\$ 15.54	\$1.6457	\$20.76	\$ 16.53	\$1.6204	\$21.62
July	\$19.61	\$1.7108	\$24.91	\$16.31	\$1.6180	\$21.40	\$16.31	\$1.6110	\$21.38	\$ 16.58	\$1.6110	\$21.64	\$ 19.07	\$1.6625	\$24.22
Aug	\$20.74	\$1.6410	\$25.76	\$17.44	\$1.5942	\$22.41	\$14.79	\$1.5872	\$19.83	\$ 16.91	\$1.5872	\$21.87	\$ 20.29	\$1.6175	\$25.24
Sep	\$20.76	\$1.6782	\$25.91	\$17.46											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2006	278,593	358	238,003	85.42%	19,917	7.15%	2,189	0.79%	18,485	6.64%
Feb	261,947	294	215,649	82.33%	18,257	6.97%	11,947	4.56%	16,094	6.14%
Mar	299,525	296	241,924	80.76%	21,714	7.25%	20,145	6.73%	15,742	5.26%
Apr	278,859	294	220,645	79.12%	20,220	7.25%	17,893	6.42%	20,100	7.21%
May	270,994	305	217,964	80.43%	22,414	8.27%	23,306	8.60%	7,311	2.70%
Jun	251,066	271	207,984	82.84%	21,113	8.41%	12,452	4.96%	9,517	3.79%
Jul	244,321	307	207,315	84.86%	20,802	8.51%	4,471	1.83%	11,733	4.80%
Aug	243,484	329	215,044	88.32%	19,884	8.17%	729	0.30%	7,828	3.21%
Sep	231,761	329	205,157	88.52%	17,989	7.76%	1,040	0.45%	7,575	3.27%
Oct	249,931	339	211,434	84.60%	21,520	8.61%	677	0.27%	16,299	6.52%
Nov	251,187	333	220,684	87.86%	22,976	9.15%	489	0.19%	7,037	2.80%
Dec	264,731	320	225,300	85.10%	17,592	6.65%	5,825	2.20%	16,014	6.05%
Jan 2007	288,327	322	239,083	82.92%	20,833	7.23%	8,745	3.03%	19,667	6.82%
Feb	268,823	298	218,212	81.18%	18,601	6.92%	15,197	5.65%	16,813	6.25%
Mar	309,668	294	242,109	78.19%	27,232	8.79%	28,164	9.09%	12,163	3.93%
Apr	292,665	292	219,928	75.15%	28,003	9.57%	27,846	9.51%	16,887	5.77%
May	287,160	283	214,731	74.78%	28,205	9.82%	31,560	10.99%	12,664	4.41%
June	258,463	352	204,677	79.18%	27,207	10.53%	15,961	6.18%	10,619	4.11%
July	248,237	351	198,729	80.05%	22,237	8.96%	11,395	4.59%	15,877	6.40%
Aug	246,333	350**	213,617	86.72%	21,897	8.89%	5,154	2.09%	5,666	2.30%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods September through November 2007									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
Sep 2007	10/11/07	10/12/07	10/15/07	09/19/07	09/20/07	10/04/07	10/05/07	10/15/07	10/16/07
Oct 2007	11/11/07	11/13/07	11/14/07	10/19/07	10/22/07	11/05/07	11/05/07	11/14/07	11/15/07
Nov 2007	12/11/07	12/12/07	12/13/07	11/19/07	11/20/07	12/04/07	12/05/07	12/13/07	12/14/07

\*\*The base rate for making partial payments in Hillsborough Co., FL for September will be \$22.71 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$21.45 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

### WASDE Dairy Report 1/

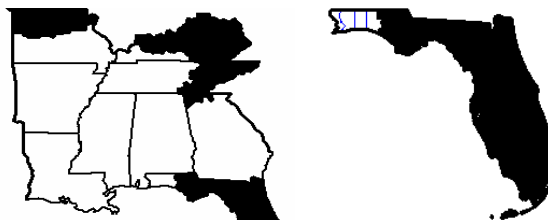
#### WASDE - 450 September 12, 2007

Forecast milk production for 2007 and 2008 is raised as producers respond to strong milk prices by expanding cow herds through next year. High replacement heifer and dairy cow prices indicate strong demand for dairy animals. Milk cow numbers and milk per cow growth in July were higher than expected, but continued tight supplies of alfalfa hay are expected to moderate growth in output per cow into 2008. Despite higher milk production forecasts, demand is expected to continue to support milk prices at record levels in 2007 and near record levels in 2008. World dairy supplies are expected to remain relatively tight and demand for U.S. dairy products, both domestically and internationally, is forecast to help absorb higher production levels. However, stock forecasts are raised in both years reflecting the stronger production growth forecasts.

Cheese and nonfat dry milk (NDM) price forecasts are raised for both 2007 and 2008 as demand for these products will remain strong. Butter and whey price forecasts are decreased for both 2007 and 2008. The Class III price forecast is raised for 2007 as a higher cheese price forecast more than offsets lower expected whey prices, but the forecast for 2008 is lowered due to weaker whey prices. The Class IV price forecast for both 2007 and 2008 is raised due to the increased forecast for NDM prices. For 2007 and 2008, the all milk price forecasts are raised, with prices in 2007 forecast to average a record \$19.20 to \$19.40 per cwt, and then decline to \$18.30 to \$19.30 per cwt in 2008.

1/The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).

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