

# Market Information BULLETIN



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Southeast Marketing Area  
Federal Order 7

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## USDA Reopens Comment Period for Mandatory Reporting Program

The U.S. Department of Agriculture (USDA) has announced that it is reopening the comment period for the interim final rule for the Dairy Product Mandatory Reporting program. The rule was published on July 3, 2007 and became effective August 2, 2007. The original comment period ended September 4, 2007.

Under this action, additional comments are due December 3, 2007. Comments submitted during the first comment period need not be re-submitted. The reopening of the comment period will provide interested parties with an additional opportunity to submit comments on all aspects of the program. USDA's Agricultural Marketing Service (AMS) will review and consider all submitted comments as it writes a final rule.

The Dairy Market Enhancement Act of 2000, and certain provisions of the 2002 Farm Bill amended the Agricultural Marketing Act of 1946 to establish the program. The mandatory reporting program provides timely, accurate, and reliable market information to facilitate more informed marketing decisions and promote competition in the dairy product manufacturing industry.

The program: (1) Requires persons engaged in manufacturing dairy products to report certain information including the price, quantity, and moisture content where applicable, of dairy products sold by the manufacturer; and (2) Requires persons storing dairy products to report information on the quantity of dairy products stored. USDA's National Agricultural Statistics Service (NASS) collects the information. Any manufacturer that processes and markets less than 1 million pounds of dairy products per year

*(continued on Page 4 of this publication)*

## Blend Price Lower

The uniform blend price in Fulton County, GA, was \$23.36 per hundredweight of milk at 3.5 percent butterfat for the month of October. The blend price is \$0.41 lower than the previous month but is \$8.76 higher than October 2006.

Class I utilization was 70.58 percent in October, an increase of 2.83 percent compared with the previous month and 4.70 percent higher than October of last year.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in September was 14.85 billion pounds, an increase of 2.6 percent from September 2006 and a decrease of 1.2 percent when compared with August 2007 on a daily average basis. Total cheese output (excluding cottage cheese) was 778 million pounds, 1.4 percent below September 2006 and 2.3 percent below August 2007. Butter production was 112 million pounds, 7.3 percent above September 2006 and 2.0 percent above August 2007.

Nonfat dry milk powder production was 90.3 million pounds in September, 42.7 percent higher than September 2006 and 12.3 percent less than August 2007. Dry whey production was 88.1 million pounds in September, a 2.1 percent increase from September of last year and a 6.9 percent decrease compared with August 2007.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 3.05 in October. This is a decrease of 0.12 points from September 2007's ratio.

## Transportation Credit Update

The available balance in the Federal Order 7 transportation credit balancing fund for October 2007 was \$3,450,961.97. Preliminary claims were made for \$1,926,694.47. Since sufficient funds were available, all eligible preliminary claims were paid in full.

**F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - OCTOBER 2007**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	39.81%	8,566,697	\$1.5209	\$ 13,029,089.43
Class I Differential at Location				259,332.97
Class II Butterfat	25.77%	5,545,433	\$1.4162	7,853,442.23
Class III Butterfat	21.24%	4,571,472	\$1.4092	6,442,118.32
Class IV Butterfat	13.18%	2,835,263	\$1.4092	3,995,452.61
<b>Total Butterfat</b>	<b>100.00%</b>	<b>21,518,865</b>		<b>\$ 31,579,435.56</b>

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.4674**

**Calculation of Uniform Skim Milk Price**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	71.76%	403,691,189	\$16.86 /cwt.	\$ 68,062,334.48
Class I Butterfat	39.81%	8,566,697	\$1.5209 /lb.	13,029,089.43
Class I Differential at Location		412,257,886		12,347,130.09
<b>Total Class I Milk</b>	<b>70.58%</b>	<b>412,257,886</b>		<b>\$ 93,438,554.00</b>
Class II Skim Milk	9.34%	52,565,279	\$17.56 /cwt.	\$ 9,230,463.00
Class II Butterfat	25.77%	5,545,433	\$1.4162 /lb.	7,853,442.23
<b>Total Class II Milk</b>	<b>9.95%</b>	<b>58,110,712</b>		<b>\$ 17,083,905.23</b>
Class III Skim Milk	16.88%	94,973,232	\$14.27 /cwt.	\$ 13,552,680.22
Class III Butterfat	21.24%	4,571,472	\$1.4092 /lb.	6,442,118.32
<b>Total Class III Milk</b>	<b>17.04%</b>	<b>99,544,704</b>		<b>\$ 19,994,798.54</b>
Class IV Skim Milk	2.02%	11,373,001	\$16.97 /cwt.	\$ 1,929,998.25
Class IV Butterfat	13.18%	2,835,263	\$1.4092 /lb.	3,995,452.61
<b>Total Class IV Milk</b>	<b>2.43%</b>	<b>14,208,264</b>		<b>\$ 5,925,450.86</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>584,121,566</b>		<b>\$ 136,442,708.63</b>

**Adjustments**

Overage and Other Source	\$36,678.79
Inventory Adjustments	(\$153,547.85)
Producer butterfat at uniform butterfat price	(\$31,579,435.56)
Location Adjustments to Producers	\$1,499,970.29
1/2 Unobligated Balance in P.S.F	\$320,074.75
<b>Adjusted Pool Value</b>	<b>\$ 18.93866</b>
Reserve for Producer Settlement Func	<b>\$ 0.04866</b>
	<b>\$106,566,449.05</b>
	\$273,814.27

**Uniform Skim Milk Price per cwt. (Fulton County, Georgia):**

**\$18.89**

**Uniform Price per cwt. (Fulton County, Georgia)**

**\$23.36\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	OCT 2007	NOV 2007	SEP 2007	OCT 2007	OCT 2007
Appalachian (Charlotte)	\$ 24.69	\$ 24.55	\$ 24.00	\$ 23.75	74.08%
Arizona (Phoenix)	\$ 23.94	\$ 23.80	\$ 22.15	\$ 21.57	39.93%
Central (Kansas City)	\$ 23.59	\$ 23.45	\$ 21.66	\$ 20.82	39.38%
Florida (Tampa)	\$ 25.59	\$ 25.45	\$ 25.08	\$ 24.81	85.33%
Mideast (Cleveland)	\$ 23.59	\$ 23.45	\$ 21.94	\$ 21.13	45.60%
Northeast (Boston)	\$ 24.84	\$ 24.70	\$ 22.99	\$ 22.38	46.40%
Pacific Northwest (Seattle)	\$ 23.49	\$ 23.35	\$ 21.65	\$ 20.91	35.04%
<b>Southeast (Atlanta)</b>	<b>\$ 24.69</b>	<b>\$ 24.55</b>	<b>\$ 23.77</b>	<b>\$ 23.36</b>	<b>70.58%</b>
Southwest (Dallas)	\$ 24.59	\$ 24.45	\$ 22.43	\$ 21.62	43.86%
Upper Midwest (Chicago)	\$ 23.39	\$ 23.25	\$ 20.71	\$ 19.53	17.10%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>October 2007</b>	<b>October 2006</b>
<b>Producer Milk</b>		
Class I	412,257,886	413,408,367
Class II	58,110,712	74,675,619
Class III	99,544,704	112,826,798
Class IV	14,208,264	26,609,482
Total Producer Milk	<u>584,121,566</u>	<u>627,520,266</u>
Average Butterfat Test	3.68%	3.76%
Percent of Producer Milk in Class I	70.58%	65.88%
Daily Average Receipts	18,842,631	20,242,589
<b>Other Source Milk</b>		
Class I	19,826,721	19,393,792
Class II	24,667,562	20,540,974
Class III	4,022,584	3,101,070
Class IV	11,508,565	12,523,197
Total Other Source Milk	<u>60,025,432</u>	<u>55,559,033</u>
<b>Overage</b>		
Class I	0	60,036
Class II	33,621	0
Class III	0	0
Class IV	0	2,847
Total Overage	<u>33,621</u>	<u>62,883</u>
<b>Opening Inventory</b>		
Class I	32,520,992	37,220,857
Class II	2,715,281	2,321,160
Class III	5,933,917	139,182
Class IV	17,608,274	13,942,179
Total Opening Inventory	<u>58,778,464</u>	<u>53,623,378</u>
<b>Total Receipts</b>	<b>702,959,083</b>	<b>736,765,560</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	31,954,152	39,279,611
Route Disposition Class I	420,116,680	419,323,512
Shrinkage	4,643,696	5,006,237
Transfers & Diversions to Nonpool	7,891,071	6,473,692
Total Class I Utilization	<u>464,605,599</u>	<u>470,083,052</u>
Average Butterfat Test	2.06%	2.10%
Daily Average Utilization	14,987,277	15,163,969
<b>Class II Utilization</b>		
Nonfluid Used To Produce	1,635,666	1,579,369
Shrinkage	0	1,104
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	44,351,979	52,720,590
Total Class II Utilization	<u>39,539,531</u>	<u>43,236,690</u>
Average Butterfat Test	8.71%	7.97%
<b>Class III Utilization</b>		
Shrinkage	8,420,153	0
Transfers & Diversions to Nonpool Used To Produce/Other Uses	95,569,692	116,067,050
Total Class III Utilization	<u>5,511,360</u>	<u>0</u>
Average Butterfat Test	109,501,205	116,067,050
Average Butterfat Test	4.31%	4.44%
<b>Class IV Utilization</b>		
Inventory	24,565,331	18,013,305
Nonfluid Used To Fortify	1,676,744	2,959,380
Shrinkage	0	7,574,699
Transfers & Diversions to Nonpool Used To Produce/Other Uses	17,083,028	19,473,745
Total Class IV Utilization	<u>0</u>	<u>5,056,576</u>
Average Butterfat Test	43,325,103	53,077,705
Average Butterfat Test	11.23%	10.39%
<b>Total Utilization</b>	<b>702,959,083</b>	<b>736,765,560</b>

## Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during October 2007 is \$23.36 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$18.89 per hundredweight plus 3.5 times the uniform butterfat price of \$1.4674 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use, which is primarily bottled or packaged fluid milk, accounted for 71.76% of all producer skim milk (priced to handlers at \$16.86 per hundredweight, plus the Class I differential, see page 2) and 39.81% of producer butterfat (priced to handlers at \$1.5209 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 9.34% of all producer skim milk (\$17.56 per hundredweight) and 25.77% of producer butterfat (\$1.4162 per pound). Class III use, mostly milk used to produce cheese, accounted for 16.88% of all producer skim milk (\$14.27 per hundredweight) and 21.24% of producer butterfat (\$1.4092 per pound). Class IV use, generally milk processed into butter and powder, accounted for 2.02% of all producer skim milk (\$16.97 per hundredweight) and 13.18% of producer butterfat (\$1.4092 per pound).

Receipts of producer milk during October 2007 totaled 584.1 million pounds. There were 28 regulated pool distributing plants, 2 pool supply plants and 13 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for October 2007. Class I route disposition in the area totaled 412.1 million pounds in September 2007.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>September 2007</b>		
Whole Milk	133,412,211	32.37%
Fat Free Milk	48,450,009	11.76%
Lowfat Milk (incl. 1%)	32,965,179	8.00%
Reduced Fat Milk (incl. 2%)	143,362,233	34.79%
Cultured Fluid Milk (incl. Buttermilk)	8,081,438	1.96%
Flavored Drinks and Milk	45,832,496	11.12%
<b>Total Disposition in Marketing Area</b>	<b>412,103,566</b>	<b>100.00%</b>
Total Disposition by Pool Plants	335,094,801	81.31%
Total Disposition by Nonpool Plants	77,008,765	18.69%
<b>Total Disposition in Marketing Area</b>	<b>412,103,566</b>	<b>100.00%</b>

## USDA Reopens Comment Period for Establishment of the Dairy Product Mandatory Reporting Program

(from Page 1) is exempt from the reporting requirements.

AMS has implemented a plan to verify the price information submitted to NASS. AMS visits butter, nonfat dry milk, cheese and dry whey manufacturers that file reports. AMS verifies that eligible sales transactions agree with information reported to NASS and will check for eligible sales transactions that were not reported.

Details of the reopening of the comment period for the interim final rule were published in the November 2, 2007 Federal Register and are available at [www.fmmatlanta.com](http://www.fmmatlanta.com) under 'What's New'. Comments should be sent to John R. Mengel, Chief Economist, USDA/AMS/Dairy Programs, Office of the Chief Economist, STOP 0229-Room 2753, 1400 Independence Ave., SW, Washington, DC 2025—0229. Comments may also be submitted through the Federal eRulemaking portal at <http://www.regulations.gov>.

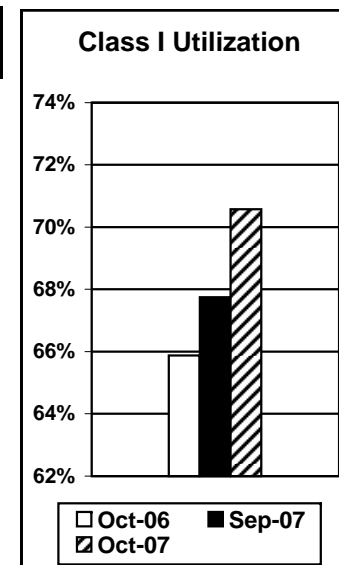
If you have any questions concerning this announcement, please contact this office.

**FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jul 2006	\$10.34	\$1.2740	\$14.44	\$6.76	\$1.2298	\$10.83	\$6.88	\$1.2228	\$10.92	\$ 6.15	\$1.2228	\$10.21	\$ 9.25	\$1.2444	\$13.28
Aug	\$10.06	\$1.2464	\$14.07	\$6.82	\$1.3078	\$11.16	\$6.74	\$1.3008	\$11.06	\$ 6.31	\$1.3008	\$10.64	\$ 9.23	\$1.2809	\$13.39
Sep	\$9.74	\$1.3013	\$13.95	\$6.99	\$1.4261	\$11.74	\$7.59	\$1.4191	\$12.29	\$ 6.36	\$1.4191	\$11.10	\$ 9.19	\$1.3758	\$13.68
Oct	\$10.82	\$1.4517	\$15.52	\$7.06	\$1.4219	\$11.79	\$7.64	\$1.4149	\$12.32	\$ 6.80	\$1.4149	\$11.51	\$ 9.94	\$1.4300	\$14.60
Nov	\$10.87	\$1.4314	\$15.50	\$7.37	\$1.3922	\$11.98	\$8.28	\$1.3852	\$12.84	\$ 7.52	\$1.3852	\$12.11	\$10.12	\$1.4038	\$14.68
Dec	\$10.99	\$1.4080	\$15.53	\$8.09	\$1.3551	\$12.55	\$9.07	\$1.3481	\$13.47	\$ 7.86	\$1.3481	\$12.30	\$10.37	\$1.3722	\$14.81
Jan 2007	\$12.27	\$1.3857	\$16.69	\$8.57	\$1.3079	\$12.85	\$9.33	\$1.3009	\$13.56	\$ 8.27	\$1.3009	\$12.53	\$11.23	\$1.3299	\$15.49
Feb	\$12.29	\$1.3216	\$16.49	\$8.77	\$1.3182	\$13.08	\$9.94	\$1.3112	\$14.18	\$ 8.42	\$1.3112	\$12.71	\$11.48	\$1.3157	\$15.68
Mar	\$13.10	\$1.3445	\$17.35	\$9.07	\$1.3839	\$13.60	\$10.64	\$1.3769	\$15.09	\$ 9.21	\$1.3769	\$13.71	\$12.18	\$1.3674	\$16.54
Apr	\$13.60	\$1.4206	\$18.10	\$9.69	\$1.4727	\$14.51	\$11.36	\$1.4657	\$16.09	\$11.39	\$1.4657	\$16.12	\$12.72	\$1.4527	\$17.36
May	\$14.38	\$1.4699	\$19.02	\$11.50	\$1.5776	\$16.62	\$12.54	\$1.5706	\$17.60	\$13.45	\$1.5706	\$18.48	\$13.83	\$1.5377	\$18.73
June	\$15.98	\$1.5776	\$20.94	\$13.58	\$1.6527	\$18.89	\$14.93	\$1.6457	\$20.17	\$15.54	\$1.6457	\$20.76	\$15.64	\$1.6196	\$20.76
July	\$18.71	\$1.7018	\$24.01	\$16.31	\$1.6180	\$21.40	\$16.31	\$1.6110	\$21.38	\$16.58	\$1.6110	\$21.64	\$18.15	\$1.6491	\$23.29
Aug	\$19.84	\$1.6320	\$24.86	\$17.44	\$1.5942	\$22.41	\$14.79	\$1.5872	\$19.83	\$16.91	\$1.5872	\$21.87	\$18.91	\$1.6072	\$23.87
Sep	\$19.86	\$1.6692	\$25.01	\$17.46	\$1.5171	\$22.16	\$15.32	\$1.5101	\$20.07	\$16.92	\$1.5101	\$21.61	\$18.93	\$1.5723	\$23.77
Oct	\$19.96	\$1.5519	\$24.69	\$17.56	\$1.4162	\$21.90	\$14.27	\$1.4092	\$18.70	\$16.97	\$1.4092	\$21.31	\$18.89	\$1.4674	\$23.36
Nov	\$20.14	\$1.4628	\$24.55	\$17.74											

**FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jul 2006	602,818	3,248	374,357	62.10%	77,034	12.78%	97,920	16.24%	53,506	8.88%
Aug	634,266	3,244	422,575	66.62%	77,859	12.28%	99,138	15.63%	34,694	5.47%
Sep	607,301	3,131	402,879	66.34%	78,997	13.01%	108,793	17.91%	16,632	2.74%
Oct	627,520	3,102	413,408	65.88%	74,676	11.90%	112,827	17.98%	26,609	4.24%
Nov	613,945	3,141	400,400	65.21%	73,286	11.94%	110,612	18.02%	29,648	4.83%
Dec	610,264	3,153	399,894	65.53%	62,609	10.26%	91,925	15.06%	55,836	9.15%
Jan 2007	736,646	3,133	434,642	59.00%	73,204	9.94%	170,119	23.09%	58,681	7.97%
Feb	650,127	3,081	381,201	58.64%	67,360	10.36%	156,906	24.13%	44,660	6.87%
Mar	711,173	3,038	418,047	58.78%	88,537	12.45%	163,562	23.00%	41,026	5.77%
Apr	707,385	2,961	394,568	55.78%	101,521	14.35%	162,167	22.92%	49,129	6.95%
May	695,111	2,925	398,662	57.36%	96,168	13.83%	167,933	24.16%	32,349	4.65%
June	558,867	2,956	372,612	66.67%	96,460	17.26%	61,040	10.92%	28,755	5.15%
July	561,866	2,962	369,735	65.80%	74,157	13.20%	95,276	16.96%	22,699	4.04%
Aug	581,050	3,208	409,987	70.57%	60,967	10.49%	94,557	16.27%	15,539	2.67%
Sep	558,271	3,075	378,231	67.75%	53,134	9.52%	93,114	16.68%	33,792	6.05%
Oct	584,122	3,100**	412,258	70.58%	58,111	9.95%	99,545	17.04%	14,208	2.43%



\* Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

## Southeast Marketing Area - Federal Order 7

### Pool and Payment Dates for the Pooling Periods

November 2007 through January 2008

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
Nov 2007	12/11/07	12/12/07	12/13/07	11/26/07	11/26/07	12/13/07	12/14/07
Dec 2007	01/11/08	01/14/08	01/15/08	12/26/07	12/26/07	01/15/08	01/16/08
Jan 2008	02/11/08	02/12/08	02/13/08	01/25/08	01/28/08	02/13/08	02/14/08

\*\* The base rate for making partial payments in Fulton County, GA for November will be \$21.02 per hundredweight. This is 90 percent of the preceding month's uniform price of \$23.36 per hundredweight.

### Producer Touch Base Requirements & Handler Diversion Limits

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	4	4	4	4	4	4	10	10	10	10	10	10
Diversion Percentage Limits	50%	50%	50%	50%	50%	50%	33%	33%	33%	33%	33%	33%

## WASDE Dairy Report 1/

### WASDE – 452 November 9, 2007

Milk Forecast milk production for 2007 and 2008 is reduced. Cow herds and milk per cow are expanding gradually although USDA's Milk Production report released in October indicated that the pace is slightly below earlier expectations. Imports are reduced for both 2007 and 2008. A weak U.S. dollar and tight milk supplies in major exporting countries are expected to result in lower imports on both a fat and skim-solids basis. Ending stocks for 2007 on a fat basis are forecast higher than last month reflecting continued large supplies of butter. Skim-solids stocks are unchanged from last month as nonfat dry milk (NDM) stocks are expected to diminish as product moves into export channels.

Dairy product prices are changed slightly in 2007 and 2008. Cheese price forecasts are raised in both years reflecting good demand and modest growth in supplies. Butter prices are reduced for 2007 and early 2008 as supplies have been building. NDM prices are reduced for 2007 on rising inventories. Dry whey prices are little changed. As a result of stronger cheese price forecasts, the Class III price forecast is raised for 2007 and 2008. The Class IV price forecast is lowered for 2007, but unchanged in 2008. The all milk price is forecast at \$18.95 to \$19.05 per cwt for 2007 and \$17.70 to \$18.60 per cwt for 2008, unchanged from last month.

1/The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).

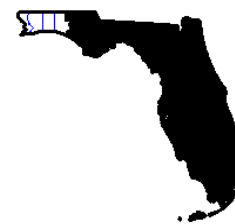
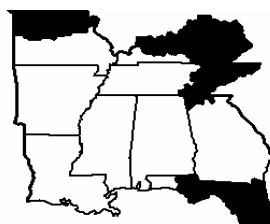


### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture

P.O. Box 491778

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