

# FLORIDA Fluid Milk Report

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Florida Marketing Area  
Federal Order No. 6

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## Comparing Retail and Producer Milk Prices

Producer milk prices have dramatically declined over the past six months. Historically, declines in producer milk prices do eventually result in lower prices to consumers, though other segments of the marketing chain tend to pass along price reductions more slowly than price increases. Have retail milk prices fallen at the same rate as producer milk prices? Examining two different retail price surveys, one conducted by the U.S. Department of Agriculture (USDA) and one conducted by the U.S. Department of Labor (DOL) suggests the answer is no. The Class I 'mover', that is to say the Federal Order fluid milk price without location adjustments, has fallen 50.6% since January 2008. The retail price of whole milk has fallen 8.3% in New Orleans, LA, 23.3% in Miami, FL and 26.8% in Atlanta, GA according to the USDA survey. The DOL's more comprehensive survey (the consumer price index or 'CPI Milk: Southern Cities' in chart below) shows a 19.7% decline in retail milk prices. Page four of this publication has a more detailed depiction of how these price series have behaved over time.

### Changes in Retail and Producer Milk Price: January 2008 to April 2009

Price Series	Jan-08	Apr-09	% Chg
Retail Price:Atlanta,GA	\$4.26	\$3.12	-26.8%
Retail Price:Miami, FL	\$4.29	\$3.29	-23.3%
Retail Price:New Orleans, LA	\$4.35	\$3.99	-8.3%
CPI Milk: Southern Cities	\$4.22	\$3.39*	-19.7%
Class I Price 'Mover'	\$20.97	\$10.36	-50.6%

\*March 2009 price, April not available at time of publication.

## April Uniform Price Increases

The uniform price in Hillsborough County, Florida, was \$15.11 per hundredweight for milk at 3.5 percent butterfat for the month of April. This represents an increase of \$0.92 compared with the previous month and a decrease of \$6.39 from April 2008.

Class I utilization was 85.80 percent in April, an increase of 1.91 percent when compared with the previous month and an increase of 4.66 percent when compared with April of last year.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in March was 16.4 billion pounds, a decrease of 0.3 percent from March 2008 and an increase of 0.5 percent when compared with February 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 871 million pounds, 4.3 percent higher than March 2008 and 2.3 percent above February 2009 on a daily average basis. Butter production was 145 million pounds, 4.4 percent less than March 2008 and a decline of 9.7 percent compared with February 2009 on a daily average basis.

Nonfat dry milk powder production was 136 million pounds in March, a slight increase compared with March 2008 and a slight decrease compared to February 2009 on a daily average basis. Dry whey production was 92.3 million pounds in March, a decrease of 5.7 percent compared with March of last year and 0.8 percent higher than last month on a daily average basis.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.59 in April 2009, up 0.02 points from March's revised ratio.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - APRIL 2009**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	48.37%	4,420,802	\$1.1500	\$ 5,083,922.30
Class I Differential at Location				246,192.32
Class II Butterfat	34.54%	3,157,497	\$1.2119	3,826,570.61
Class III Butterfat	3.87%	353,832	\$1.2049	426,332.18
Class IV Butterfat	13.22%	1,208,138	\$1.2049	1,455,685.46
<b>Total Butterfat</b>	<b>100.00%</b>	<b>9,140,269</b>		<b>\$ 11,038,702.87</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.2077</b>	

**Calculation of Uniform Skim Milk Price**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	87.16%	217,612,666	\$6.56 /cwt.	\$ 14,275,390.87
Class I Butterfat	48.37%	4,420,802	\$1.1500 /lb.	5,083,922.30
Class I Differential at Location		222,033,468		12,344,064.18
<b>Total Class I Milk</b>	<b>85.80%</b>	<b>222,033,468</b>		<b>\$ 31,703,377.35</b>
Class II Skim Milk	6.56%	16,379,848	\$6.47 /cwt.	\$ 1,059,776.17
Class II Butterfat	34.54%	3,157,497	\$1.2119 /lb.	3,826,570.61
<b>Total Class II Milk</b>	<b>7.55%</b>	<b>19,537,345</b>		<b>\$ 4,886,346.78</b>
Class III Skim Milk	0.87%	2,167,653	\$6.80 /cwt.	\$ 147,400.40
Class III Butterfat	3.87%	353,832	\$1.2049 /lb.	426,332.18
<b>Total Class III Milk</b>	<b>0.97%</b>	<b>2,521,485</b>		<b>\$ 573,732.58</b>
Class IV Skim Milk	5.41%	13,496,892	\$5.81 /cwt.	\$ 784,169.44
Class IV Butterfat	13.22%	1,208,138	\$1.2049 /lb.	1,455,685.46
<b>Total Class IV Milk</b>	<b>5.68%</b>	<b>14,705,030</b>		<b>\$ 2,239,854.90</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>258,797,328</b>		<b>\$ 39,403,311.61</b>

**Adjustments**

Overage and Other Source	\$2,923.09
Inventory Adjustments	\$1,241.86
Producer butterfat at uniform butterfat price	(\$11,038,702.87)
Location Adjustments to Producers	(\$267,087.00)
1/2 Unobligated Balance in P.S.F	\$173,408.19
<b>Adjusted Pool Value</b>	<b>\$ 11.32557</b>
Reserve for Producer Settlement Func	<b>\$ 0.04557</b>
	<b>\$28,275,094.88</b>
	\$113,778.63

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):** **\$11.28**

**Uniform Price per cwt. (Hillsborough County, Florida)** **\$15.11\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	APR 2009	MAY 2009	MAR 2009	APR 2009	APR 2009
Appalachian (Charlotte)	\$ 13.76	\$ 14.37	\$ 12.29	\$ 12.97	68.05%
Arizona (Phoenix)	\$ 12.71	\$ 13.32	\$ 10.63	\$ 11.06	32.28%
Central (Kansas City)	\$ 12.36	\$ 12.97	\$ 10.44	\$ 10.91	31.56%
<b>Florida (Tampa)</b>	<b>\$ 15.76</b>	<b>\$ 16.37</b>	<b>\$ 14.19</b>	<b>\$ 15.11</b>	<b>85.80%</b>
Mideast (Cleveland)	\$ 12.36	\$ 12.97	\$ 10.73	\$ 11.28	39.60%
Northeast (Boston)	\$ 13.61	\$ 14.22	\$ 11.56	\$ 12.08	41.70%
Pacific Northwest (Seattle)	\$ 12.26	\$ 12.87	\$ 10.48	\$ 11.01	33.08%
Southeast (Atlanta)	\$ 14.16	\$ 14.77	\$ 12.47	\$ 13.14	61.02%
Southwest (Dallas)	\$ 13.36	\$ 13.97	\$ 11.45	\$ 11.89	34.94%
Upper Midwest (Chicago)	\$ 12.16	\$ 12.77	\$ 10.57	\$ 10.98	13.30%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>April 2009</b>	<b>April 2008</b>
<b>Producer Milk</b>		
Class I	222,033,468	218,677,396
Class II	19,537,345	22,625,003
Class III	2,521,485	8,872,035
Class IV	14,705,030	19,348,410
Total Producer Milk	<u>258,797,328</u>	<u>269,522,844</u>
Average Butterfat Test	3.53%	3.54%
Percent of Producer Milk in Class I	85.80%	81.14%
Daily Average Receipts	8,626,578	8,984,095
<b>Other Source Milk</b>		
Class I	5,146,149	5,029,384
Class II	9,461,096	9,269,414
Class III	700	0
Class IV	720,835	745,709
Total Other Source Milk	<u>15,328,780</u>	<u>15,044,507</u>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	2,426	9,159
Total Overage	<u>2,426</u>	<u>9,159</u>
<b>Opening Inventory</b>		
Class I	12,012,353	13,147,419
Class II	156,473	193,714
Class III	0	0
Class IV	8,011,979	6,983,233
Total Opening Inventory	<u>20,180,805</u>	<u>20,324,366</u>
<b>Total Receipts</b>	<b>294,309,339</b>	<b>304,900,876</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	13,748,827	14,053,908
Route Disposition Class I	224,958,408	222,130,750
Shrinkage	354,820	486,648
Transfers & Diversions to Nonpool	129,915	182,893
Total Class I Utilization	<u>239,191,970</u>	<u>236,854,199</u>
Average Butterfat Test	1.99%	2.01%
Daily Average Utilization	7,973,066	7,895,140
<b>Class II Utilization</b>		
Nonfluid Used To Produce	9,444,639	9,261,812
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	6,217,106	8,773,671
Total Class II Utilization	<u>13,493,169</u>	<u>14,052,648</u>
Average Butterfat Test	29,154,914	32,088,131
Average Butterfat Test	10.87%	11.26%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	2,522,185	8,872,035
Total Class III Utilization	<u>2,522,185</u>	<u>8,872,035</u>
Average Butterfat Test	14.06%	4.58%
<b>Class IV Utilization</b>		
Inventory	8,532,734	9,813,496
Nonfluid Used To Fortify	628,749	631,753
Shrinkage	3,282,327	4,084,229
Transfers & Diversions to Nonpool Used To Produce/Other Uses	9,608,099	10,649,760
Total Class IV Utilization	<u>1,388,361</u>	<u>1,907,273</u>
Average Butterfat Test	23,440,270	27,086,511
Average Butterfat Test	7.00%	5.70%
<b>Total Utilization</b>	<b>294,309,339</b>	<b>304,900,876</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2009 is \$15.11 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.28 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2077 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 87.16% of all producer skim milk (priced to handlers at \$6.56 per hundredweight, plus the Class I differential and 48.37% of producer butterfat (priced to handlers at \$1.1500 per pound plus Class I differential). Class II use accounted for 6.56% of all producer skim milk (\$6.47 per hundredweight) and 34.54% of producer butterfat (\$1.2119 per pound). Class III use accounted for 0.87% of all producer skim milk (\$6.80 per hundredweight) and 3.87% of producer butterfat (\$1.2049 per pound). Class IV use accounted for 5.41% of all producer skim milk (\$5.81 per hundredweight) and 13.22% of producer butterfat (\$1.2049 per pound).

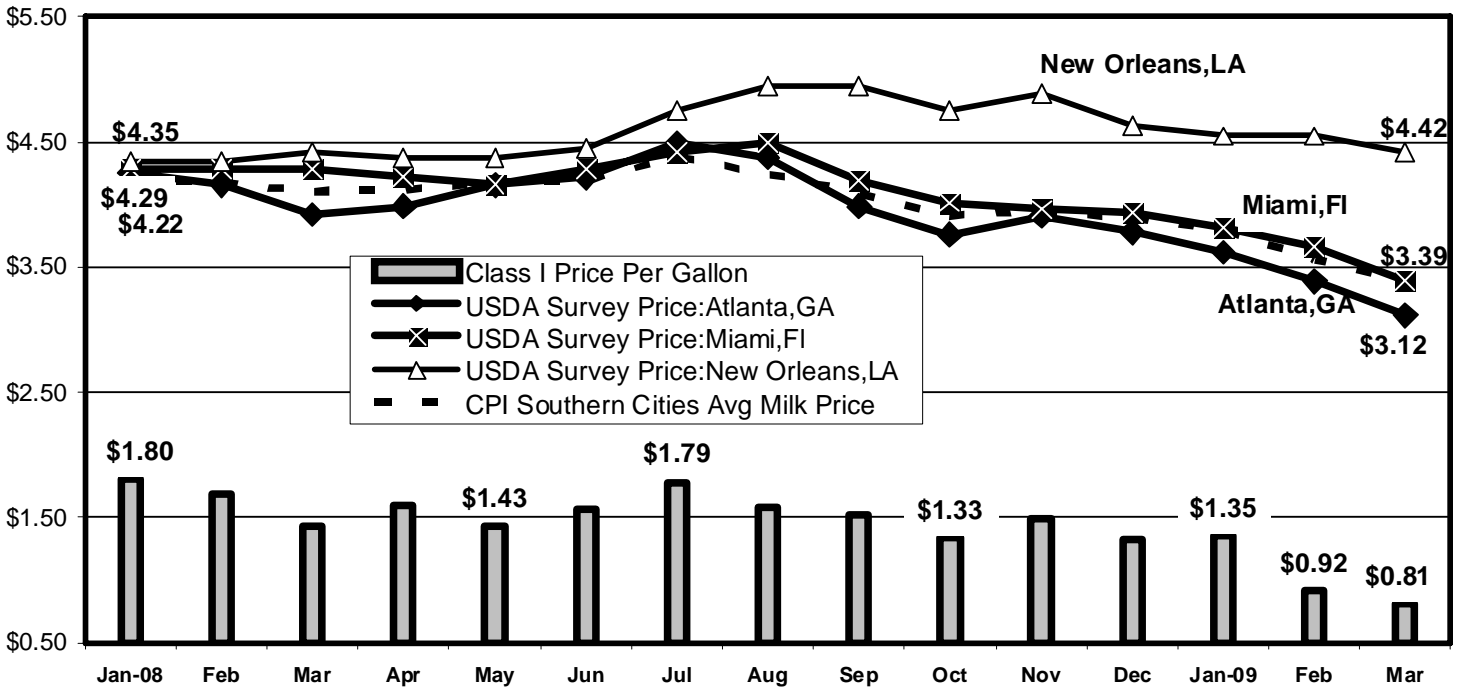
Receipts of producer milk during April 2009 totaled 258.8 million pounds, 10.7 million pounds less than was pooled in April of last year. Florida producers supplied 197.3 million pounds of milk in March 2009 or 70.86% of the total producer milk pooled in Florida. In March 2008, Florida producers supplied 69.28% of producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2009. In-area Class I route disposition totaled 265.0 million pounds in March 2009, 6.0 million more than March 2008 and an increase of 2.08 percent after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>March 2009</b>		
Whole Milk	91,779,242	34.64%
Fat Free Milk	38,130,776	14.39%
Lowfat Milk (incl. 1%)	32,646,816	12.32%
Reduced Fat Milk (incl. 2%)	78,670,465	29.69%
Cultured Fluid Milk (incl. Buttermilk)	1,140,503	0.43%
Flavored Drinks and Milk	22,586,779	8.52%
<b>Total Disposition in Marketing Area</b>	<b>264,954,581</b>	<b>100.00%</b>
Total Disposition by Pool Plants	236,102,973	89.11%
Total Disposition by Nonpool Plants	28,851,608	10.89%
<b>Total Disposition in Marketing Area</b>	<b>264,954,581</b>	<b>100.00%</b>

### Retail Whole Milk and Federal Order Class I Prices: 2008 to March 2009



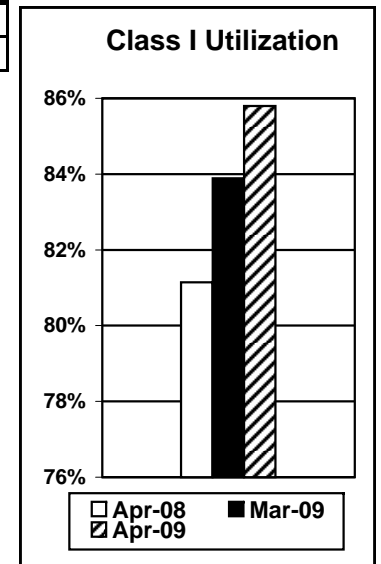
Note: The chart above is meant to show changes in milk prices over time, not necessarily their absolute values. The bars "Class I Price Per Gallon", also known as "the mover" show how Federal Order fluid milk prices have fared since January 2008 and are valid representations of price changes for all locations. While Class I price differentials increases in May 2008 (+\$0.06/gal in Atlanta, +\$0.02 in New Orleans and +\$0.15/gal in Miami) are not shown, including differentials would not significantly alter the trends revealed.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2008	\$20.53	\$1.4733	\$24.97	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$12.05	\$1.3319	\$16.29	\$19.59	\$1.3982	\$23.80
Feb	\$19.44	\$1.4060	\$23.68	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$10.48	\$1.3010	\$14.67	\$18.51	\$1.3523	\$22.60
Mar	\$16.54	\$1.3538	\$20.70	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$9.75	\$1.3604	\$14.17	\$15.71	\$1.3601	\$19.92
Apr	\$18.39	\$1.3883	\$22.61	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$9.74	\$1.4748	\$14.56	\$17.06	\$1.4380	\$21.50
May	\$17.30	\$1.5203	\$22.02	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$10.17	\$1.5562	\$15.26	\$16.56	\$1.5423	\$21.38
June	\$18.57	\$1.6165	\$23.58	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$10.64	\$1.6160	\$15.92	\$17.30	\$1.6194	\$22.36
July	\$21.10	\$1.6626	\$26.18	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$11.12	\$1.6774	\$16.60	\$19.72	\$1.6733	\$24.89
Aug	\$18.45	\$1.7344	\$23.87	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$10.93	\$1.7413	\$16.64	\$17.53	\$1.7413	\$23.01
Sep	\$17.38	\$1.7951	\$23.05	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$9.41	\$1.8196	\$15.45	\$16.63	\$1.8112	\$22.39
Oct	\$15.16	\$1.7991	\$20.93	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$7.40	\$1.8507	\$13.62	\$14.53	\$1.8291	\$20.42
Nov	\$16.69	\$1.8928	\$22.73	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$6.26	\$1.7730	\$12.25	\$15.37	\$1.8328	\$21.25
Dec	\$14.89	\$1.8465	\$20.83	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$6.01	\$1.2998	\$10.35	\$13.86	\$1.5719	\$18.88
Jan 2009	\$16.64	\$1.4523	\$21.14	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$5.92	\$1.1084	\$9.59	\$15.02	\$1.2645	\$18.92
Feb	\$12.47	\$1.1680	\$16.12	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$5.82	\$1.0941	\$9.45	\$11.47	\$1.1299	\$15.02
Mar	\$11.21	\$1.1458	\$14.83	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$5.78	\$1.1594	\$9.64	\$10.51	\$1.1561	\$14.19
Apr	\$11.96	\$1.2040	\$15.76	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$5.81	\$1.2049	\$9.82	\$11.28	\$1.2077	\$15.11
May	\$12.41	\$1.2559	\$16.37	\$6.49											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2008	283,233	360	234,011	82.61%	23,387	8.26%	9,449	3.34%	16,386	5.79%
Feb	265,597	339	220,598	83.06%	20,508	7.72%	11,338	4.27%	13,153	4.95%
Mar	283,037	336	232,993	82.32%	22,223	7.85%	9,101	3.22%	18,720	6.61%
Apr	269,523	311	218,677	81.14%	22,625	8.39%	8,872	3.29%	19,348	7.18%
May	269,726	300	227,246	84.25%	19,153	7.10%	13,231	4.91%	10,096	3.74%
June	260,187	340	196,600	75.56%	18,866	7.25%	24,271	9.33%	20,450	7.86%
July	244,389	352	204,161	83.54%	20,312	8.31%	10,384	4.25%	9,531	3.90%
Aug	248,673	419	211,134	84.90%	22,179	8.92%	662	0.27%	14,698	5.91%
Sep	236,579	408	205,230	86.75%	20,137	8.51%	572	0.24%	10,640	4.50%
Oct	253,787	427	220,737	86.98%	20,057	7.90%	836	0.33%	12,156	4.79%
Nov	250,742	415	210,122	83.80%	19,828	7.91%	3,556	1.42%	17,237	6.87%
Dec	264,689	430	223,609	84.48%	18,762	7.09%	5,217	1.97%	17,101	6.46%
Jan 2009	286,220	404	233,649	81.64%	18,349	6.41%	11,770	4.11%	22,452	7.84%
Feb	267,601	410	217,760	81.37%	19,124	7.15%	15,258	5.70%	15,460	5.78%
Mar	278,448	328	233,588	83.89%	22,457	8.07%	2,711	0.97%	19,692	7.07%
Apr	258,797	400**	222,033	85.80%	19,537	7.55%	2,521	0.97%	14,705	5.68%



## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods May through July 2009									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
MAY 2009	06/11/09	06/12/09	06/15/09	05/19/09	05/20/09	06/04/09	06/05/09	06/15/09	06/16/09
JUN 2009	07/11/09	07/13/09	07/14/09	06/19/09	06/22/09	07/06/09	07/06/09	07/14/09	07/15/09
JUL 2009	08/11/09	08/12/09	08/13/09	07/20/09	07/20/09	08/04/09	08/05/09	08/13/09	08/14/09

\*\*The base rate for making partial payments in Hillsborough Co., FL for April will be \$13.60 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$12.84 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

### WASDE Dairy Report 1/

#### WASDE - 470 May 12, 2009

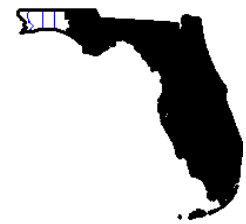
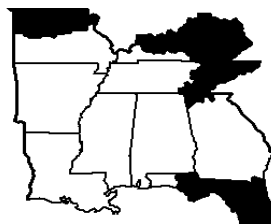
Milk production is forecast to decline in 2010 as the sector responds to weak 2009 returns. Cow numbers are forecast to decline from 2009 although the pace of decline will slacken during the year as returns improve. Growth in milk per cow is expected to improve slightly in 2010. Commercial exports are forecast to increase as the global economy improves. Domestic disappearance of fat and skim solids reflect tightening supplies and improved exports. Product prices are forecast higher as demand improves and supplies tighten. With firmer cheese and whey prices, the Class III price is forecast to rise above 2009. Likewise, stronger butter and nonfat dry milk (NDM) prices will push Class IV prices above 2009. The 2010 all milk price is forecast at \$14.70 to \$15.70 per cwt.

Forecast milk supply for 2009 is lowered slightly from last month primarily reflecting weaker expected growth in milk per cow. Cheese prices are lowered but butter and whey price forecasts are raised. The NDM price forecast is unchanged. The Class III price forecast is lowered slightly as the weaker cheese prices more than offsets the higher whey price. The Class IV price forecast is unchanged. The milk price is forecast to average \$11.85 to \$12.35 per cwt.

*1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).*



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