

# Market Information BULLETIN

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www.fmmatlanta.com

June 2009



Southeast Marketing Area  
Federal Order 7

Volume 10—No. 6

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## Update on Marketing Services

Federal regulations of the Southeast and Florida Orders include a provision that authorizes a deduction from producers for marketing services. These funds pay for the Market Administrator to provide, along with market information and other services, a milk sample and test verification program on behalf of producers who are not cooperative members and cooperative members who are not receiving such services from a cooperative association.

The Market Administrator has an established testing regime for nonmember farm bulk milk tank samples. These samples are tested for butterfat for payment consideration, as well as protein, solids-non-fat, and somatic cells. A final test which determines the freezing point of the sample can indicate contamination or adulteration. Additionally, bulk milk tanks for nonmember producers are checked for proper calibration as resources permit. These and other monitoring steps, including sending raw milk control samples to industry testing laboratories, are performed to assure accuracy in market reporting and producer payments.

In May 2009, the Market Administrator handled samples from 594 producers and ran a total of 6,286 various tests on those samples. If interested, producers may view the results of any of their Market Administrator tests online at [www.fmmatlanta.com](http://www.fmmatlanta.com) under the 'Laboratory and Test Results' link.

## Proposed Rules on Promotion and Imports

The USDA has published a proposed rule amending the National Dairy Promotion and Research Order. The proposed rule would establish a dairy import assessment program as required by the Farm Security and Rural Investment Act of 2002 (2002 Farm Bill) and the Food, Conservation, and Energy Act of 2008 (2008 Farm Bill).

The proposed rule would (continued on page 4)

## Uniform Price Rises

The uniform price in Fulton County, GA, was \$13.21 per hundredweight of milk at 3.5 percent butterfat for the month of May. The uniform price is \$0.07 higher than the previous month but is \$6.39 per hundredweight lower compared with May of last year.

Class I utilization was 57.18 percent in May, a decrease of 3.84 percent compared with the previous month and a decrease of 7.56 percent compared with May of last year.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in April was 16.1 billion pounds, a decrease of 0.1 percent from April 2008 and an increase of 1.1 percent when compared with March 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 846 million pounds, 3.2 percent above April 2008 and 0.4 percent higher than March 2009 on a daily average basis. Butter production was 144 million pounds, 3.9 percent below April 2008 and 1.1 percent above March 2009 on a daily average basis.

Nonfat dry milk powder production was 139 million pounds in April, a 3.1 percent increase compared with April 2008 and a 6.2 percent increase compared to March 2009 on a daily average basis. Dry whey production was 92.8 million pounds in April, a decrease of 6.0 percent compared with April of last year and 3.9 percent higher than the previous month on a daily average basis.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.47 in May 2009, down 0.11 points from April's revised ratio based on lower milk and higher feed prices.

**F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - MAY 2009**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	33.19%	7,821,090	\$1.2019	\$ 9,400,168.09
Class I Differential at Location				262,547.19
Class II Butterfat	23.33%	5,498,732	\$1.2718	6,993,287.38
Class III Butterfat	23.02%	5,426,186	\$1.2648	6,863,040.03
Class IV Butterfat	20.46%	4,822,909	\$1.2648	6,100,015.30
<b>Total Butterfat</b>	<b>100.00%</b>	<b>23,568,917</b>		<b>\$ 29,619,057.99</b>

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.2567**

**Calculation of Uniform Skim Milk Price**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	58.07%	371,463,169	\$7.01 /cwt.	\$ 26,039,568.15
Class I Butterfat	33.19%	7,821,090	\$1.2019 /lb.	9,400,168.09
Class I Differential at Location		379,284,259		12,731,356.31
<b>Total Class I Milk</b>	<b>57.18%</b>	<b>379,284,259</b>		<b>\$ 48,171,092.55</b>
Class II Skim Milk	8.72%	55,796,049	\$6.49 /cwt.	\$ 3,621,163.59
Class II Butterfat	23.33%	5,498,732	\$1.2718 /lb.	6,993,287.38
<b>Total Class II Milk</b>	<b>9.24%</b>	<b>61,294,781</b>		<b>\$ 10,614,450.97</b>
Class III Skim Milk	23.38%	149,589,897	\$5.61 /cwt.	\$ 8,391,993.20
Class III Butterfat	23.02%	5,426,186	\$1.2648 /lb.	6,863,040.03
<b>Total Class III Milk</b>	<b>23.37%</b>	<b>155,016,083</b>		<b>\$ 15,255,033.23</b>
Class IV Skim Milk	9.83%	62,881,640	\$5.92 /cwt.	\$ 3,722,593.10
Class IV Butterfat	20.46%	4,822,909	\$1.2648 /lb.	6,100,015.30
<b>Total Class IV Milk</b>	<b>10.21%</b>	<b>67,704,549</b>		<b>\$ 9,822,608.40</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>663,299,672</b>		<b>\$ 83,863,185.15</b>

**Adjustments**

Overage and Other Source	\$5,571.13
Inventory Adjustments	\$8,983.08
Producer butterfat at uniform butterfat price	(\$29,619,057.99)
Location Adjustments to Producers	\$4,115,861.55
1/2 Unobligated Balance in P.S.F	\$334,801.02
<b>Adjusted Pool Value</b>	<b>\$ 9.17720</b>
Reserve for Producer Settlement Func	<b>\$ 0.04720</b>
	<b>\$58,709,343.94</b>

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

**\$9.13**

Uniform Price per cwt. (Fulton County, Georgia)

**\$13.21\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	MAY 2009	JUN 2009	APR 2009	MAY 2009	MAY 2009
Appalachian (Charlotte)	\$ 14.37	\$ 13.48	\$ 12.97	\$ 13.28	64.70%
Arizona (Phoenix)	\$ 13.32	\$ 12.43	\$ 11.06	\$ 11.15	30.68%
Central (Kansas City)	\$ 12.97	\$ 12.08	\$ 10.91	\$ 10.82	26.78%
Florida (Tampa)	\$ 16.37	\$ 15.48	\$ 15.11	\$ 15.65	85.68%
Mideast (Cleveland)	\$ 12.97	\$ 12.08	\$ 11.28	\$ 11.27	37.70%
Northeast (Boston)	\$ 14.22	\$ 13.33	\$ 12.08	\$ 12.18	39.90%
Pacific Northwest (Seattle)	\$ 12.87	\$ 11.98	\$ 11.01	\$ 10.83	26.18%
<b>Southeast (Atlanta)</b>	<b>\$ 14.77</b>	<b>\$ 13.88</b>	<b>\$ 13.14</b>	<b>\$ 13.21</b>	<b>57.18%</b>
Southwest (Dallas)	\$ 13.97	\$ 13.08	\$ 11.89	\$ 11.84	32.56%
Upper Midwest (Chicago)	\$ 12.77	\$ 11.88	\$ 10.98	\$ 10.30	12.40%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>May 2009</b>	<b>May 2008</b>
<b>Producer Milk</b>		
Class I	379,284,259	386,638,392
Class II	61,294,781	79,322,933
Class III	155,016,083	96,547,343
Class IV	67,704,549	34,667,771
	<hr/>	<hr/>
Total Producer Milk	<b>663,299,672</b>	<b>597,176,439</b>
Average Butterfat Test	3.55%	3.58%
Percent of Producer Milk in Class I	57.18%	64.74%
Daily Average Receipts	21,396,764	19,263,756
<b>Other Source Milk</b>		
Class I	6,878,081	5,093,594
Class II	3,390,662	16,538,083
Class III	2,909,666	3,620,638
Class IV	7,101,240	7,266,967
	<hr/>	<hr/>
Total Other Source Milk	<b>20,279,649</b>	<b>32,519,282</b>
<b>Overage</b>		
Class I	6,317	0
Class II	0	3,800
Class III	0	201
Class IV	32,393	97,277
	<hr/>	<hr/>
Total Overage	<b>38,710</b>	<b>101,278</b>
<b>Opening Inventory</b>		
Class I	35,076,642	31,791,443
Class II	729,352	3,579,347
Class III	3,428,810	1,290,645
Class IV	13,814,691	17,883,175
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Total Opening Inventory	<b>53,049,495</b>	<b>54,544,610</b>
	<hr/>	<hr/>
<b>Total Receipts</b>	<b>736,667,526</b>	<b>684,341,609</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	26,492,569	29,551,486
Route Disposition Class I	382,881,850	381,826,635
Shrinkage	2,610,159	3,991,452
Transfers & Diversions to Nonpool	9,260,721	8,153,856
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Total Class I Utilization	<b>421,245,299</b>	<b>423,523,429</b>
Average Butterfat Test	2.05%	2.07%
Daily Average Utilization	13,588,558	13,662,046
<b>Class II Utilization</b>		
Nonfluid Used To Produce	1,368,899	2,027,663
Shrinkage	287,492	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	40,368,672	59,167,841
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Total Class II Utilization	<b>65,414,795</b>	<b>99,444,163</b>
Average Butterfat Test	9.71%	7.53%
<b>Class III Utilization</b>		
Shrinkage	7,753,961	0
Transfers & Diversions to Nonpool	148,959,694	101,458,827
Used To Produce/Other Uses	4,640,904	0
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Total Class III Utilization	<b>161,354,559</b>	<b>101,458,827</b>
Average Butterfat Test	3.44%	4.19%
<b>Class IV Utilization</b>		
Inventory	27,393,094	12,847,116
Nonfluid Used To Fortify	1,642,956	1,155,244
Shrinkage	8,967	6,563,655
Transfers & Diversions to Nonpool	59,607,856	34,354,079
Used To Produce/Other Uses	0	4,995,096
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Total Class IV Utilization	<b>88,652,873</b>	<b>59,915,190</b>
Average Butterfat Test	6.69%	7.69%
	<hr/>	<hr/>
<b>Total Utilization</b>	<b>736,667,526</b>	<b>684,341,609</b>

## Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during May 2009 is \$13.21 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.13 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2567 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May, Class I use, which is primarily bottled or packaged fluid milk, accounted for 58.07% of all producer skim milk (priced to handlers at \$7.01 per hundredweight, plus the Class I differential, see page 2) and 33.19% of producer butterfat (priced to handlers at \$1.2019 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 8.72% of all producer skim milk (\$6.49 per hundredweight) and 23.33% of producer butterfat (\$1.2718 per pound). Class III use, mostly milk used to produce cheese, accounted for 23.38% of all producer skim milk (\$5.61 per hundredweight) and 23.02% of producer butterfat (\$1.2648 per pound). Class IV use, generally milk processed into butter and powder, accounted for 9.83% of all producer skim milk (\$5.92 per hundredweight) and 20.46% of producer butterfat (\$1.2648 per pound).

Receipts of producer milk during May 2009 totaled 663.3 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for May 2009. Class I route disposition in the area was 420.0 million pounds in April 2009.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>April 2009</b>		
Whole Milk	132,992,711	31.66%
Fat Free Milk	48,813,097	11.62%
Lowfat Milk (incl. 1%)	33,756,729	8.04%
Reduced Fat Milk (incl. 2%)	151,329,712	36.03%
Cultured Fluid Milk (incl. Buttermilk)	8,344,097	1.99%
Flavored Drinks and Milk	44,789,107	10.66%
<b>Total Disposition in Marketing Area</b>	<b>420,025,453</b>	<b>100.00%</b>
Total Disposition by Pool Plants	340,506,339	81.07%
Total Disposition by Nonpool Plants	79,519,114	18.93%
<b>Total Disposition in Marketing Area</b>	<b>420,025,453</b>	<b>100.00%</b>

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## USDA Issues Proposed Rules on Promotion and Imports

(continued from page 4) amend the term "United States" to mean all States, the District of Columbia and the Commonwealth of Puerto Rico.

The 2002 Farm Bill mandated that the Dairy Order be amended to implement an assessment on imported dairy products to fund promotion and research. The 2008 Farm Bill specified that importers of dairy products be assessed a rate of 7.5 cents per hundredweight, or the equivalent thereof.

The Dairy Board was established under the Dairy Production Stabilization Act of 1983 to develop and administer a coordinated program of promotion, research, and nutrition education to strengthen the dairy industry's positioning in domestic and foreign markets. Initially, two importer representatives, as appointed by the Secretary, will be added to the current 36-member Dairy Board. Thereafter, importer representation on the Dairy Board will be adjusted at least once every three years if necessary to reflect the volume of imports relative to domestic marketings.

Producers in the added areas of Alaska, Hawaii, and the Commonwealth of Puerto Rico are assessed 15 cents per hundredweight of milk produced and marketed. These four new areas will be added to the regions of closest geographic proximity.

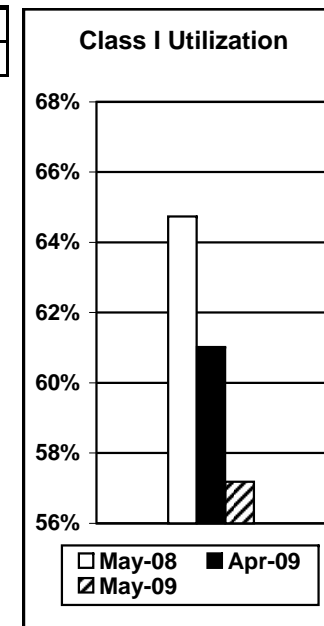
The proposed rule was published in the May 19, 2009 Federal Register and is available on [www.regulations.gov](http://www.regulations.gov) and AMS's website at [www.ams.usda.gov/dairy](http://www.ams.usda.gov/dairy).

**FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2008	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$12.05	\$1.3319	\$16.29	\$18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$10.48	\$1.3010	\$14.67	\$16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$9.75	\$1.3604	\$14.17	\$14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$9.74	\$1.4748	\$14.56	\$15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$10.17	\$1.5562	\$15.26	\$14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$10.64	\$1.6160	\$15.92	\$15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$11.12	\$1.6774	\$16.60	\$17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$10.93	\$1.7413	\$16.64	\$15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$9.41	\$1.8196	\$15.45	\$14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$7.40	\$1.8507	\$13.62	\$13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$6.26	\$1.7730	\$12.25	\$13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$6.01	\$1.2998	\$10.35	\$12.01	\$1.5024	\$16.85
Jan 2009	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$5.92	\$1.1084	\$9.59	\$12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$5.82	\$1.0941	\$9.45	\$9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$5.81	\$1.2049	\$9.82	\$9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$5.92	\$1.2648	\$10.14	\$9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61											

**FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2008	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%
Jan 2009	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%
May	663,300	2,900**	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%



\* Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

## Southeast Marketing Area - Federal Order 7

### Pool and Payment Dates for the Pooling Periods June through August 2009

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
JUN 2009	07/11/09	07/13/09	07/14/09	06/25/09	06/26/09	07/14/09	07/15/09
JUL 2009	08/11/09	08/12/09	08/13/09	07/27/09	07/27/09	08/13/09	08/14/09
AUG 2009	09/11/09	09/14/09	09/15/09	08/25/09	08/26/09	09/15/09	09/16/09

\*\* The base rate for making partial payments in Fulton County, GA for June will be \$11.89 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.21 per hundredweight.

### Producer Touch Base Requirements & Handler Diversion Limits

[per Order Amendment issued March 17, 2008]

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

### WASDE Dairy Report 1/

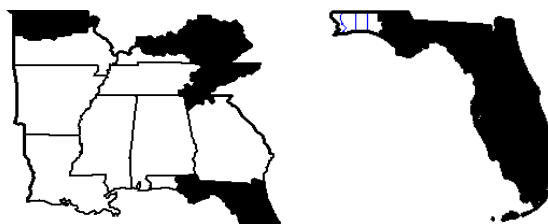
#### WASDE - 471 June 10, 2009

The milk production forecasts for 2009 and 2010 are reduced as higher feed prices further weaken producer returns and sharpen the expected contraction in cow numbers. Growth in milk per cow is also slowed due to higher feed costs. Commercial exports, primarily on a skim-solids basis, are forecast higher in 2009 and 2010 on tighter global dairy product supplies and a weaker U.S. dollar.

CCC removals are adjusted to reflect exports under the Dairy Export Incentive Program (DEIP). Most product prices are forecast higher in the face of tighter supplies, but cheese prices are forecast lower for 2009. The Class III price is unchanged for 2009 but raised for 2010 while Class IV prices are forecast higher for 2009 and 2010. The all milk price is forecast at \$11.95 to \$12.35 per cwt for 2009 and \$15.10 to \$16.10 for 2010.

1/ *The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).*

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