

# Market Information BULLETIN



Southeast Marketing Area  
Federal Order 7

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www.fmmatlanta.com

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## USDA Issues Recommended Decision on Proposed Amendments to all Federal Milk Orders

The U.S. Department of Agriculture has issued a recommended decision to adopt amendments to the producer-handler definition in all Federal milk marketing orders. This decision is based on testimony and evidence given at a public hearing held May 4 through May 19, 2009 in Cincinnati, Ohio.

The decision recommends that the producer-handler definitions of all Federal milk marketing orders be amended to limit exemption from pooling and pricing provisions of the orders to those producer-handlers with total route disposition of fluid milk products of 3 million pounds or less per month. The exempt plant definition would continue to limit disposition of Class I milk products to 150,000 pounds or less per month.

Interested persons have until December 21, 2009 to file comments in response to the decision. You may send your comments by using the Federal eRulemaking portal at [www.regulations.gov](http://www.regulations.gov). The recommended decision was published in the October 21, 2009 Federal Register and available at [www.fmmatlanta.com](http://www.fmmatlanta.com) under 'What's New'. To request that a copy of this recommended decision be mailed to you, please contact this office.

### August Mailbox Prices

According to Dairy Market News (vol. 76, report 45), in August 2009, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$12.04, up \$0.74 from the previous month average, and down \$6.54 from August 2008. Prices ranged from \$15.37 in Florida to \$10.51 in New Mexico, while the mailbox price reported for the Southeast area was \$13.88, up \$0.50 from last month.

### Southern Dairy Conference 2010

The 36th Annual Southern Dairy Conference will be held in Atlanta, GA on January 26-27, 2010. Go to [www.southerndairyconference.farming.officelive.com](http://www.southerndairyconference.farming.officelive.com) for registration and other conference information.

## Uniform Price Up \$1.43 in October

The uniform price in Fulton County, GA, was \$15.55 per hundredweight of milk at 3.5 percent butterfat for the month of October. The uniform price is \$1.43 higher than the previous month and is \$3.40 per hundredweight lower compared with October of last year.

Class I utilization was 74.01 percent in October, an increase of 0.93 percent compared with the previous month and an increase of 0.39 percent compared with October 2008.

### National Dairy Situation

The USDA estimates that the total U.S. production of milk in September was 15.0 billion pounds, a decrease of 0.7 percent from September 2008 and a decrease of 1.4 percent when compared with August 2009 on a daily average basis. Total cheese output was 845 million pounds, 4.4 percent above September 2008 and 2.9 percent above August 2009 on a daily average basis. Butter production was 94.6 million pounds, 21.9 percent below September 2008 and 3.1 percent below August 2009 on a daily average basis.

Nonfat dry milk powder production was 87.1 million pounds in September, a 1.8 percent above September 2008 and a 14.9 percent below August 2009 on a daily average basis. Dry whey production was 83.9 million pounds, 2.8 percent above September 2008 and 0.3 percent below August 2009 on a daily average basis.

### Transportation Credit Update

Preliminary claims on the Federal Order 7 transportation credit balancing fund for October 2009 were made for \$3,729,682.18. Since the available balance was \$1,254,841.87, eligible claims were paid at the rate of approximately \$0.34 on the dollar.

**F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - OCTOBER 2009**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	39.70%	8,427,381	\$1.2041	\$ 10,147,409.45
Class I Differential at Location				282,213.24
Class II Butterfat	27.60%	5,858,005	\$1.2822	7,511,134.04
Class III Butterfat	17.69%	3,755,647	\$1.2752	4,789,201.05
Class IV Butterfat	15.01%	3,187,236	\$1.2752	4,064,363.35
<b>Total Butterfat</b>	<b>100.00%</b>	<b>21,228,269</b>		<b>\$ 26,794,321.13</b>

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.2622**

**Calculation of Uniform Skim Milk Price**

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	75.35%	409,853,230	\$8.43 /cwt.	\$ 34,550,627.29
Class I Butterfat	39.70%	8,427,381	\$1.2041 /lb.	10,147,409.45
Class I Differential at Location		418,280,611		14,027,348.33
<b>Total Class I Milk</b>	<b>74.01%</b>	<b>418,280,611</b>		<b>\$ 58,725,385.07</b>
Class II Skim Milk	10.07%	54,759,068	\$7.71 /cwt.	\$ 4,221,924.15
Class II Butterfat	27.60%	5,858,005	\$1.2822 /lb.	7,511,134.04
<b>Total Class II Milk</b>	<b>10.73%</b>	<b>60,617,073</b>		<b>\$ 11,733,058.19</b>
Class III Skim Milk	11.07%	60,219,420	\$8.66 /cwt.	\$ 5,215,001.76
Class III Butterfat	17.69%	3,755,647	\$1.2752 /lb.	4,789,201.05
<b>Total Class III Milk</b>	<b>11.32%</b>	<b>63,975,067</b>		<b>\$ 10,004,202.81</b>
Class IV Skim Milk	3.51%	19,105,333	\$7.66 /cwt.	\$ 1,463,468.53
Class IV Butterfat	15.01%	3,187,236	\$1.2752 /lb.	4,064,363.35
<b>Total Class IV Milk</b>	<b>3.94%</b>	<b>22,292,569</b>		<b>\$ 5,527,831.88</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>565,165,320</b>		<b>\$ 85,990,477.95</b>

**Adjustments**

Overage and Other Source	\$44,665.27
Inventory Adjustments	\$17,596.04
Producer butterfat at uniform butterfat price	(\$26,794,321.13)
Location Adjustments to Producers	\$3,403,956.09
1/2 Unobligated Balance in P.S.F	\$330,245.39

<b>Adjusted Pool Value</b>	<b>\$ 11.58087</b>	<b>\$62,992,619.61</b>
Reserve for Producer Settlement Func	<b>\$ 0.04087</b>	\$222,283.90

Uniform Skim Milk Price per cwt. (Fulton County, Georgia): **\$11.54**

Uniform Price per cwt. (Fulton County, Georgia) **\$15.55\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	OCT 2009	NOV 2009	SEPT 2009	OCT 2009	OCT 2009
Appalachian (Charlotte)	\$ 15.75	\$ 16.26	\$ 13.65	\$ 15.05	73.52%
Arizona (Phoenix)	\$ 14.70	\$ 15.21	\$ 12.37	\$ 13.38	40.26%
Central (Kansas City)	\$ 14.35	\$ 14.86	\$ 11.90	\$ 12.79	40.16%
Florida (Tampa)	\$ 17.75	\$ 18.26	\$ 15.58	\$ 17.23	88.40%
Mideast (Cleveland)	\$ 14.35	\$ 14.86	\$ 12.07	\$ 13.14	46.20%
Northeast (Boston)	\$ 15.60	\$ 16.11	\$ 12.93	\$ 14.06	48.90%
Pacific Northwest (Seattle)	\$ 14.25	\$ 14.76	\$ 11.89	\$ 12.86	30.89%
<b>Southeast (Atlanta)</b>	<b>\$ 16.15</b>	<b>\$ 16.66</b>	<b>\$ 14.12</b>	<b>\$ 15.55</b>	<b>74.01%</b>
Southwest (Dallas)	\$ 15.35	\$ 15.86	\$ 13.02	\$ 14.05	43.78%
Upper Midwest (Chicago)	\$ 14.15	\$ 14.66	\$ 12.14	\$ 12.94	14.20%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>October 2009</b>	<b>October 2008</b>
<b>Producer Milk</b>		
Class I	418,280,611	414,862,742
Class II	60,617,073	58,954,746
Class III	63,975,067	64,708,100
Class IV	22,292,569	25,001,990
Total Producer Milk	<u>565,165,320</u>	<u>563,527,578</u>
Average Butterfat Test	3.76%	3.71%
Percent of Producer Milk in Class I	74.01%	73.62%
Daily Average Receipts	18,231,139	18,178,309
<b>Other Source Milk</b>		
Class I	10,457,302	9,467,439
Class II	5,264,197	6,113,911
Class III	2,089,512	2,042,703
Class IV	5,296,644	5,535,717
Total Other Source Milk	<u>23,107,655</u>	<u>23,159,770</u>
<b>Overage</b>		
Class I	0	0
Class II	413,391	9,210
Class III	0	185
Class IV	36,586	22,370
Total Overage	<u>449,977</u>	<u>31,765</u>
<b>Opening Inventory</b>		
Class I	31,503,635	35,931,377
Class II	1,043,662	2,627,526
Class III	221,123	53,012
Class IV	18,541,494	15,392,581
Total Opening Inventory	<u>51,309,914</u>	<u>54,004,496</u>
<b>Total Receipts</b>	<b>640,032,866</b>	<b>640,723,609</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	32,139,209	38,423,877
Route Disposition Class I	412,345,927	407,798,040
Shrinkage	3,560,422	3,641,909
Transfers & Diversions to Nonpool	12,195,990	10,397,732
Total Class I Utilization	<u>460,241,548</u>	<u>460,261,558</u>
Average Butterfat Test	2.00%	2.04%
Daily Average Utilization	14,846,502	14,847,147
<b>Class II Utilization</b>		
Nonfluid Used To Produce	1,307,438	1,741,971
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	41,892,059	39,287,420
Total Class II Utilization	<u>24,138,826</u>	<u>26,676,002</u>
Average Butterfat Test	10.37%	9.62%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool Used To Produce/Other Uses	66,285,702	66,804,000
Total Class III Utilization	<u>0</u>	<u>0</u>
Average Butterfat Test	66,285,702	66,804,000
<b>Class IV Utilization</b>		
Inventory	17,332,599	12,725,262
Nonfluid Used To Fortify	1,854,027	1,513,590
Shrinkage	7,368,069	7,808,811
Transfers & Diversions to Nonpool Used To Produce/Other Uses	15,014,736	19,265,274
Total Class IV Utilization	<u>4,597,862</u>	<u>4,639,721</u>
Average Butterfat Test	46,167,293	45,952,658
<b>Total Utilization</b>	<b>640,032,866</b>	<b>640,723,609</b>

## Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during October 2009 is \$15.55 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$11.54 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2622 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use, which is primarily bottled or packaged fluid milk, accounted for 75.35% of all producer skim milk (priced to handlers at \$8.43 per hundredweight, plus the Class I differential, see page 2) and 39.70% of producer butterfat (priced to handlers at \$1.2041 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 10.07% of all producer skim milk (\$7.71 per hundredweight) and 27.60% of producer butterfat (\$1.2822 per pound). Class III use, mostly milk used to produce cheese, accounted for 11.07% of all producer skim milk (\$8.66 per hundredweight) and 17.69% of producer butterfat (\$1.2752 per pound). Class IV use, generally milk processed into butter and powder, accounted for 3.51% of all producer skim milk (\$7.66 per hundredweight) and 15.01% of producer butterfat (\$1.2752 per pound).

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>September 2009</b>		
Whole Milk	131,774,540	30.93%
Fat Free Milk	48,683,483	11.43%
Lowfat Milk (incl. 1%)	35,572,483	8.35%
Reduced Fat Milk (incl. 2%)	153,135,125	35.95%
Cultured Fluid Milk (incl. Buttermilk)	8,234,204	1.93%
Flavored Drinks and Milk	48,593,049	11.41%
<b>Total Disposition in Marketing Area</b>	<b>425,992,884</b>	<b>100.00%</b>
Total Disposition by Pool Plants	346,951,373	81.45%
Total Disposition by Nonpool Plants	79,041,511	18.55%
<b>Total Disposition in Marketing Area</b>	<b>425,992,884</b>	<b>100.00%</b>

Receipts of producer milk during October 2010 totaled 565.2 million pounds. There were 25 regulated pool distributing plants, 2 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for October 2009. Class I route disposition in the area was 426.0 million pounds in September 2009.

### Release Dates for 2010 Federal Milk Order Price Data

Listed below are the release dates for the Federal milk order program for price data applicable to January through December 2010. For more details, visit [www.fmmatlanta.com](http://www.fmmatlanta.com) and click on "What's New".

Month to Which Prices Apply	Advanced Prices and Pricing Factors		Class and Component Prices	
	Release Date	Time Period of NASS Prices 1/	Release Date	Time Period of NASS Prices 1/
January	Dec. 18, 2009	12/5, 12	Feb. 5, 2010	1/2, 9, 16, 23, 30
February	Jan. 22, 2010	1/9, 16	Mar. 5	2/6, 13, 20, 27
March	Feb. 19	2/6, 13	Apr. 2	3/6, 13, 20, 27
April	Mar. 19	3/6, 13	May. 30	4/3, 10, 17, 24
May	May. 21	4/10, 17	Jun. 4	5/1, 8, 15, 22, 29
June	Apr. 24	5/8, 15	Jul. 2	6/5, 12, 19, 26
July	Jun. 18	6/5, 12	Jul. 30	7/3, 10, 17, 24
August	Jul. 23	7/10, 17	Sep. 3	7/31, 8/7, 14, 21, 28
September	Aug. 20	8/7, 14	Oct. 1	9/4, 11, 18, 25
October	Sept. 17	9/4, 11	Nov. 5	10/2, 9, 16, 23, 30
November	Oct. 22	10/9, 16	Dec. 3	11/6, 13, 20, 27
December	Nov. 19	11/6, 13	Dec. 30	12/4, 11, 18, 25

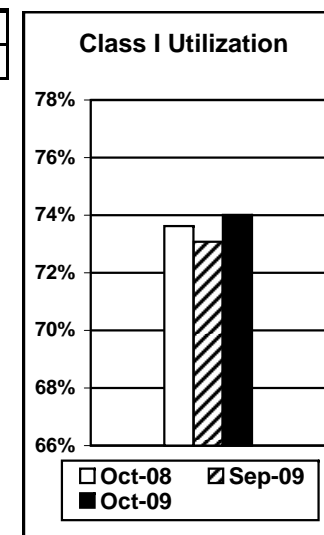
1/ Weekly sales periods, ending on the indicated date, that are included in the applicable average. Information for the week usually is released by NASS on Friday of the following week.

**FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep 2008	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan 2009	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$ 6.23	\$1.2491	\$10.38	\$ 9.25	\$1.2508	\$13.30
Sep	\$10.54	\$1.3026	\$14.73	\$6.95	\$1.2296	\$11.01	\$8.12	\$1.2226	\$12.11	\$ 7.12	\$1.2226	\$11.15	\$ 10.08	\$1.2549	\$14.12
Oct	\$12.23	\$1.2421	\$16.15	\$7.71	\$1.2822	\$11.93	\$8.66	\$1.2752	\$12.82	\$ 7.66	\$1.2752	\$11.86	\$ 11.54	\$1.2622	\$15.55
Nov	\$12.50	\$1.3132	\$16.66	\$8.38											

**FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Sep 2008	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%
Jan 2009	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%
May	663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%
Jun	605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%
Jul	570,631	2,811	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%
Aug	568,941	2,803	402,719	70.79%	60,254	10.59%	59,535	10.46%	46,434	8.16%
Sep	543,362	2,734	397,084	73.08%	69,511	12.79%	63,408	11.67%	13,360	2.46%
Oct	565,165	2,800**	418,281	74.01%	60,617	10.73%	63,975	11.32%	22,293	3.94%



\* Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

## Southeast Marketing Area - Federal Order 7

### Pool and Payment Dates for the Pooling Periods November 2009 through January 2010

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
NOV 2009	12/11/09	12/14/09	12/15/09	11/25/09	11/27/09	12/15/09	12/16/09
DEC 2009	01/11/10	01/12/10	01/13/10	12/28/09	12/28/09	01/13/10	01/14/10
JAN 2010	02/11/10	02/12/10	02/16/10	01/25/10	01/26/10	02/16/10	02/16/10

\*\* The base rate for making partial payments in Fulton County, GA for November will be \$14.00 per hundredweight. This is 90 percent of the preceding month's uniform price of \$15.55 per hundredweight.

### Producer Touch Base Requirements & Handler Diversion Limits

[per Order Amendment issued March 17, 2008]

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

### WASDE Dairy Report 1/

#### WASDE - 476 November 10, 2009

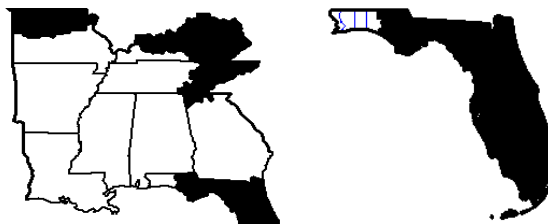
The milk production forecasts are raised for 2009 and 2010 as milk per cow is forecast higher and the rate of decline in cow inventories is slowed. Improved milk prices are expected to more than outweigh higher feed costs and slow the pace of liquidation. Improving global demand and concerns about world supplies of dairy products have pushed international dairy prices higher and are expected to result in higher U.S. dairy exports during the remainder of this year and into 2010. Import forecasts are lowered for 2009.

Fat-basis ending stocks are forecast higher for 2009, but 2010 stocks are forecast lower on both a fat and skim-solids basis as supplies tighten. Improving domestic and export demand and lower year-to-year milk production is expected to lead to higher prices for U.S. cheese, butter, nonfat dry milk, and whey. Class III and IV price forecasts for 2009 and 2010 are raised from last month. The all milk price is forecast at \$12.60 to \$12.70 per cwt for 2009 and \$16.05 to \$16.95 for 2010.

1/ *The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).*



**MILK MARKET ADMINISTRATOR**  
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**[www.fmmatlanta.com](http://www.fmmatlanta.com)**

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