

# FLORIDA Fluid Milk Report

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Florida Marketing Area  
Federal Order No. 6



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## Final Decision on Amendments to All Federal Milk Marketing Orders Issued

The USDA has issued a final decision to amend the producer-handler definition in all Federal milk marketing orders. These amendments were considered in a recommended decision published October 21, 2009.

This decision amends the producer-handler definition of all Federal milk marketing orders to limit exemption from pooling and pricing provisions of the orders to those producer-handlers with total route disposition and sales of packaged fluid milk products to other plants of 3 million pounds or less per month. The exempt plant definition would continue to limit route disposition and sales of packaged fluid milk products to other plants to 150,000 pounds or less per month.

Before incorporating these changes, each amended Federal order must be approved either by two-thirds of producers supplying milk to the Federal order or by producers who supply two-thirds of the milk to that order. If approved, USDA will issue a final rule. If the amended Federal order is not approved, USDA will terminate that order.

The decision was published in the March 4, 2010 Federal Register and is available for viewing at [www.ams.usda.gov/AMSV1.0/dairy](http://www.ams.usda.gov/AMSV1.0/dairy). To request that a copy of this recommended decision be mailed to you, please contact this office.

## Dairy Advisory Committee Update

The USDA Dairy Industry Advisory Committee has announced a meeting will be held April 13-15, 2010 in Washington, DC. The meeting will be open to the public and registration will begin upon publication of the Federal Register Notice, at least 15 days prior to the meeting. The Farm Service Agency (FSA) has set up a website that contains the most up-to-date information on the Committee's activities at [www.fsa.usda.gov/diac](http://www.fsa.usda.gov/diac).

## Uniform Price Increases

The uniform price in Hillsborough County, Florida, was \$19.65 per hundredweight for milk at 3.5 percent butterfat for the month of February. This represents an increase of \$0.23 compared with the previous month and an increase of \$4.63 from February 2009.

Class I utilization was 87.75 percent in February, an increase of 2.29 percent compared with last month and an increase of 6.38 percent from February 2009.

## National Dairy Situation

The USDA estimates that the total U.S. production of milk in January was 16.04 billion pounds, a decrease of 0.6 percent from January 2009 and an increase of 1.7 percent when compared with December 2009. Total cheese output (excluding cottage cheese) was 842 million pounds, 2.2 percent above January 2009 but 2.3 percent below December 2009. Butter production was 162 million pounds, 7.2 percent below January 2009 but 7.5 percent above December 2009.

Nonfat dry milk powder production was 127.9 million pounds in January, 17.3 percent less than January 2009 and 1.6 percent higher than December 2009. Dry whey production was 85.5 million pounds, up 8.0 percent from January 2009 and 0.4 percent above December 2009.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 2.38 in February, up 0.07 from the previous month's revised ratio.

## National Dairy Board Appointments

Secretary Vilsack has announced the appointment of 12 members to the National Dairy Promotion and Research Board to serve 3-year terms beginning immediately. Visit [www.fmmlanta.com](http://www.fmmlanta.com) and click on the 'What's New' link for more information.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - FEBRUARY 2010

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	46.42%	3,937,744	\$1.4090	\$ 5,548,281.30
Class I Differential at Location				219,935.54
Class II Butterfat	33.59%	2,850,117	\$1.4474	4,125,259.35
Class III Butterfat	2.31%	196,405	\$1.4404	282,901.76
Class IV Butterfat	17.68%	1,500,493	\$1.4404	2,161,310.11
<b>Total Butterfat</b>	<b>100.00%</b>	<b>8,484,759</b>		<b>\$ 12,337,688.06</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.4541**

### Calculation of Uniform Skim Milk Price

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	89.31%	201,757,096	\$10.27 /cwt.	\$ 20,720,453.74
Class I Butterfat	46.42%	3,937,744	\$1.4090 /lb.	5,548,281.30
Class I Differential at Location		205,694,840		11,489,282.22
<b>Total Class I Milk</b>	<b>87.75%</b>	<b>205,694,840</b>		<b>\$ 37,758,017.26</b>
Class II Skim Milk	6.87%	15,527,302	\$10.97 /cwt.	\$ 1,703,345.02
Class II Butterfat	33.59%	2,850,117	\$1.4474 /lb.	4,125,259.35
<b>Total Class II Milk</b>	<b>7.84%</b>	<b>18,377,419</b>		<b>\$ 5,828,604.37</b>
Class III Skim Milk	0.37%	831,521	\$9.57 /cwt.	\$ 79,576.56
Class III Butterfat	2.31%	196,405	\$1.4404 /lb.	282,901.76
<b>Total Class III Milk</b>	<b>0.44%</b>	<b>1,027,926</b>		<b>\$ 362,478.32</b>
Class IV Skim Milk	3.45%	7,802,840	\$8.14 /cwt.	\$ 635,151.17
Class IV Butterfat	17.68%	1,500,493	\$1.4404 /lb.	2,161,310.11
<b>Total Class IV Milk</b>	<b>3.97%</b>	<b>9,303,333</b>		<b>\$ 2,796,461.28</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>234,403,518</b>		<b>\$ 46,745,561.23</b>

### Adjustments

Overage and Other Source	\$6,735.31
Inventory Adjustments	\$111.98
Producer butterfat at uniform butterfat price	(\$12,337,688.06)
Location Adjustments to Producers	(\$352,564.09)
1/2 Unobligated Balance in P.S.F	\$135,095.17

### Adjusted Pool Value

Reserve for Producer Settlement Func	\$ 15.13697	\$34,197,251.54
	<u>\$ 0.04697</u>	\$106,110.81

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$15.09**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$19.65\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	FEB 2010	MAR 2010	JAN 2010	FEB 2010	FEB 2010
Appalachian (Charlotte)	\$ 18.24	\$ 17.74	\$ 17.31	\$ 17.35	69.65%
Arizona (Phoenix)	\$ 17.19	\$ 16.69	\$ 15.21	\$ 14.88	32.75%
Central (Kansas City)	\$ 16.84	\$ 16.34	\$ 14.88	\$ 14.79	33.00%
<b>Florida (Tampa)</b>	<b>\$ 20.24</b>	<b>\$ 19.74</b>	<b>\$ 19.42</b>	<b>\$ 19.65</b>	<b>87.75%</b>
Mideast (Cleveland)	\$ 16.84	\$ 16.34	\$ 15.30	\$ 15.38	43.40%
Northeast (Boston)	\$ 18.09	\$ 17.59	\$ 16.26	\$ 16.30	44.40%
Pacific Northwest (Seattle)	\$ 16.74	\$ 16.24	\$ 14.88	\$ 14.63	27.32%
Southeast (Atlanta)	\$ 18.64	\$ 18.14	\$ 17.60	\$ 17.59	68.23%
Southwest (Dallas)	\$ 17.84	\$ 17.34	\$ 16.10	\$ 15.99	40.35%
Upper Midwest (Chicago)	\$ 16.64	\$ 16.14	\$ 14.76	\$ 14.62	13.10%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>February 2010</b>	<b>February 2009</b>
<b>Producer Milk</b>		
Class I	205,694,840	217,759,961
Class II	18,377,419	19,124,058
Class III	1,027,926	15,257,966
Class IV	9,303,333	15,459,029
Total Producer Milk	<u>234,403,518</u>	<u>267,601,014</u>
Average Butterfat Test	3.62%	3.62%
Percent of Producer Milk in Class I	87.75%	81.37%
Daily Average Receipts	8,371,554	9,557,179
<b>Other Source Milk</b>		
Class I	3,960,927	4,629,744
Class II	7,208,917	8,832,599
Class III	0	1,364
Class IV	664,126	716,578
Total Other Source Milk	<u>11,833,970</u>	<u>14,180,285</u>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	4,676	0
Total Overage	<u>4,676</u>	<u>0</u>
<b>Opening Inventory</b>		
Class I	12,585,769	10,875,370
Class II	0	105,237
Class III	25,449	885,853
Class IV	11,699,754	5,601,542
Total Opening Inventory	<u>24,310,972</u>	<u>17,468,002</u>
<b>Total Receipts</b>	<b>270,553,136</b>	<b>299,249,301</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	11,772,686	13,806,297
Route Disposition Class I	209,095,729	218,630,238
Shrinkage	926,512	735,939
Transfers & Diversions to Nonpool	446,609	92,601
Total Class I Utilization	<u>222,241,536</u>	<u>233,265,075</u>
Average Butterfat Test	1.92%	1.97%
Daily Average Utilization	7,937,198	8,330,896
<b>Class II Utilization</b>		
Nonfluid Used To Produce	7,203,121	8,824,618
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	6,679,964	6,543,034
Total Class II Utilization	<u>11,703,251</u>	<u>12,694,242</u>
Average Butterfat Test	25,586,336	28,061,894
Average Butterfat Test	11.14%	10.84%
<b>Class III Utilization</b>		
Shrinkage	0	3,907,877
Transfers & Diversions to Nonpool/Used to Produce	1,053,375	11,021,821
Use to Produce/Other Uses	0	1,215,485
Total Class III Utilization	<u>1,053,375</u>	<u>16,145,183</u>
Average Butterfat Test	18.65%	3.26%
<b>Class IV Utilization</b>		
Inventory	10,762,958	6,345,027
Nonfluid Used To Fortify	566,470	595,896
Shrinkage	3,419,894	0
Transfers & Diversions to Nonpool	5,512,435	14,836,226
Used To Produce/Other Uses	1,410,132	0
Total Class IV Utilization	<u>21,671,889</u>	<u>21,777,149</u>
Average Butterfat Test	9.58%	10.64%
<b>Total Utilization</b>	<b>270,553,136</b>	<b>299,249,301</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in February 2010 is \$19.65 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.09 per hundredweight plus 3.5 times the uniform butterfat price of \$1.4541 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use accounted for 89.31% of all producer skim milk (priced to handlers at \$10.27 per hundredweight, plus the Class I differential and 46.42% of producer butterfat (priced to handlers at \$1.4090 per pound plus Class I differential). Class II use accounted for 6.87% of all producer skim milk (\$10.97 per hundredweight) and 33.59% of producer butterfat (\$1.4474 per pound). Class III use accounted for 0.37% of all producer skim milk (\$9.57 per hundredweight) and 2.31% of producer butterfat (\$1.4404 per pound). Class IV use accounted for 3.45% of all producer skim milk (\$8.14 per hundredweight) and 17.68% of producer butterfat (\$1.4404 per pound).

Receipts of producer milk during February totaled 234.4 million pounds, 33.2 million pounds less than was pooled in February of last year. Florida producers supplied 173.4 million pounds of milk in January 2010 or 65.45% of the total producer milk pooled in Florida. In January 2009, Florida producers supplied 67.76% of producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 4 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for February 2010. In-area Class I route disposition totaled 262.8 million pounds in January 2010, 1.7 million more than January 2009 and an increase of 3.26 percent after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>January 2010</b>		
Whole Milk	88,726,752	33.76%
Fat Free Milk	37,510,960	14.27%
Lowfat Milk (incl. 1%)	37,743,618	14.36%
Reduced Fat Milk (incl. 2%)	77,350,248	29.43%
Cultured Fluid Milk (incl. Buttermilk)	1,641,317	0.62%
Flavored Drinks and Milk	19,824,496	7.54%
<b>Total Disposition in Marketing Area</b>	<b>262,797,391</b>	<b>100.00%</b>
Total Disposition by Pool Plants	230,642,977	87.76%
Total Disposition by Nonpool Plants	32,154,414	12.24%
<b>Total Disposition in Marketing Area</b>	<b>262,797,391</b>	<b>100.00%</b>

### Estimated Total US Sales of Fluid Milk Products; 2008-2009 (Preliminary)

	2008	2009 (Preliminary)	Percent Change (Preliminary)
Whole Milk	15,145	14,958	-1.2
Flavored Whole Milk	596	578	-3.0
Organic Whole Milk	389	371	-4.6
Reduced Fat Milk (2%)	18,324	18,669	1.9
Low Fat Milk (1%)	6,695	6,896	3.0
Fat-Free Milk (Skim)	8,169	8,129	-0.5
Flavored Fat-Reduced Milk	3,732	3,855	3.3
Organic Fat-Reduced Milk	1,287	1,231	-4.4
Buttermilk	565	592	4.8
Total Fluid Milk Products 3/	55,140	55,487	0.6
Total Fluid Milk Products Adj. 3/ 4/	54,977	55,487	0.9

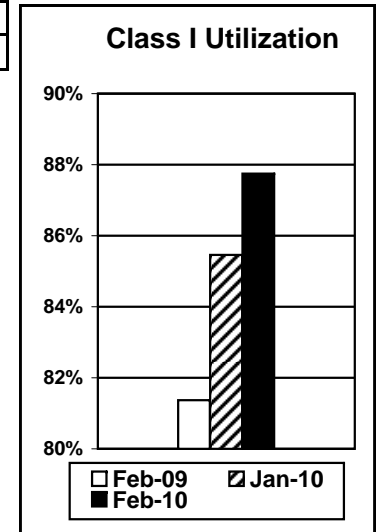
1/ These figures are based on the consumption of fluid milk products in Federal milk order marketing areas and California, which represents approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. The procedure used for estimating U.S. fluid milk sales by the Agricultural Marketing Service is different from that used by the Economic Research Service (ERS) of USDA. Consequently, the sum of the monthly figures presented here may differ from the annual figures published by ERS. The ERS data series can be found at <http://www.ers.usda.gov/Data/FoodConsumption/Spreadsheets/dyfluid.xls>. 2/ Some data for January-March 2009 have been revised due to changes in the information from some reporting areas. 3/ Total fluid milk products include the products listed plus miscellaneous products and eggnog. 4/ Sales volumes and percent changes have been adjusted for calendar composition; see <http://www.ams.usda.gov/AMSV1.0/aetfile?dDocName=STELDEV3023272>

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2009	\$16.64	\$1.4523	\$21.14	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$5.92	\$1.1084	\$9.59	\$15.02	\$1.2645	\$18.92
Feb	\$12.47	\$1.1680	\$16.12	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$5.82	\$1.0941	\$9.45	\$11.47	\$1.1299	\$15.02
Mar	\$11.21	\$1.1458	\$14.83	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$5.78	\$1.1594	\$9.64	\$10.51	\$1.1561	\$14.19
Apr	\$11.96	\$1.2040	\$15.76	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$5.81	\$1.2049	\$9.82	\$11.28	\$1.2077	\$15.11
May	\$12.41	\$1.2559	\$16.37	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$5.92	\$1.2648	\$10.14	\$11.63	\$1.2639	\$15.65
Jun	\$11.31	\$1.3057	\$15.48	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$6.04	\$1.2544	\$10.22	\$10.84	\$1.2850	\$14.96
Jul	\$11.43	\$1.3222	\$15.66	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$6.01	\$1.2438	\$10.15	\$10.95	\$1.2888	\$15.08
Aug	\$11.40	\$1.2689	\$15.44	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$6.23	\$1.2491	\$10.38	\$10.84	\$1.2626	\$14.88
Sep	\$12.14	\$1.3186	\$16.33	\$6.95	\$1.2296	\$11.01	\$8.12	\$1.2226	\$12.11	\$7.12	\$1.2226	\$11.15	\$11.53	\$1.2717	\$15.58
Oct	\$13.83	\$1.2581	\$17.75	\$7.71	\$1.2822	\$11.93	\$8.66	\$1.2752	\$12.82	\$7.66	\$1.2752	\$11.86	\$13.25	\$1.2701	\$17.23
Nov	\$14.10	\$1.3292	\$18.26	\$8.38	\$1.4726	\$13.24	\$9.27	\$1.4656	\$14.08	\$8.41	\$1.4656	\$13.25	\$13.35	\$1.4044	\$17.80
Dec	\$14.71	\$1.4850	\$19.39	\$9.14	\$1.5503	\$14.25	\$9.93	\$1.5433	\$14.98	\$9.96	\$1.5433	\$15.01	\$14.18	\$1.5171	\$18.99
Jan 2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$9.13	\$1.4405	\$13.85	\$14.56	\$1.5345	\$19.42
Feb	\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$8.14	\$1.4404	\$12.90	\$15.09	\$1.4541	\$19.65
Mar	\$15.00	\$1.5055	\$19.74	\$9.39											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2009	286,220	404	233,649	81.64%	18,349	6.41%	11,770	4.11%	22,452	7.84%
Feb	267,601	410	217,760	81.37%	19,124	7.15%	15,258	5.70%	15,460	5.78%
Mar	278,448	328	233,588	83.89%	22,457	8.07%	2,711	0.97%	19,692	7.07%
Apr	258,797	273	222,033	85.80%	19,537	7.55%	2,521	0.97%	14,705	5.68%
May	247,816	249	212,327	85.68%	19,090	7.70%	7,311	2.95%	9,088	3.67%
Jun	221,439	317	196,502	88.74%	18,212	8.22%	3,222	1.46%	3,503	1.58%
Jul	231,404	313	205,723	88.91%	18,786	8.12%	3,389	1.46%	3,506	1.51%
Aug	243,010	432	211,546	87.05%	20,257	8.34%	1,273	0.52%	9,934	4.09%
Sep	239,600	456	205,275	85.68%	22,835	9.53%	581	0.24%	10,908	4.55%
Oct	249,862	450	220,892	88.40%	19,240	7.70%	444	0.18%	9,286	3.72%
Nov	248,555	413	211,104	84.94%	23,365	9.40%	579	0.23%	13,507	5.43%
Dec	254,431	398	222,997	87.65%	21,103	8.29%	682	0.27%	9,648	3.79%
Jan 2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%
Feb	234,404	400**	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods March 2010 through May 2010									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
MAR 2010	04/11/10	04/12/10	04/13/10	03/19/10	03/22/10	04/05/10	04/05/10	04/13/10	04/14/10
APR 2010	05/11/10	05/12/10	05/13/10	04/19/10	04/20/10	05/04/10	05/05/10	05/13/10	05/14/10
MAY 2010	06/11/10	06/14/10	06/15/10	05/19/10	05/20/10	06/04/10	06/07/10	06/15/10	06/16/10

\*\*The base rate for making partial payments in Hillsborough Co., FL for March will be \$17.69 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.70 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

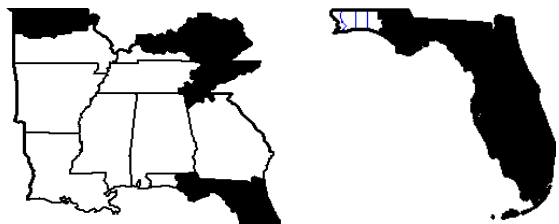
### WASDE Dairy Report 1/

#### WASDE - 480 March 10, 2010

The milk production forecast is raised for 2010 with milk production expected to be fractionally above 2009. Cow slaughter is relatively low and January milk cow numbers were higher than expected. The pace of herd reduction is slowed from last month. Dairy exports on both a fat and skim-solids basis for 2010 are lowered, due to slightly weaker-than-expected international demand during the early part of the year. Imports for 2009 are adjusted to reflect December trade. Fat and skim-solids ending stocks are forecast higher for 2010 as production is increased and exports are reduced. Cheese prices are reduced as higher stocks are expected to pressure prices. Butter price forecasts are raised slightly on the strength of current demand although higher milk supplies and weaker cheese prices may encourage higher butter production pressuring prices later in the year. Nonfat dry milk (NDM) prices are forecast lower as export demand lags. Whey prices are raised slightly reflecting recent market strength. The Class III price is reduced as weaker cheese prices more than outweigh gains in whey prices. The Class IV price forecast is lowered reflecting weaker NDM prices which more than offset higher butter prices. The all milk price for 2010 is forecast at \$15.55 to \$16.15 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at [www.usda.gov/oce/commodity/wasde/index.htm](http://www.usda.gov/oce/commodity/wasde/index.htm).

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